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TEA MARKET REPORT - Sale 20 Held on Tuesday 20th September, 2016

CTC LEAF: 39,048 packages and 254 packages of Old season Teas on offer Market opened on a fairly strong note which was sustained throughout the sale.

BROKENS: Well made good liquoring Brokens were a strong feature of the sale and were well competed for and these were dearer by Tk.1/- to Tk.2/-/. These could be quoted between Tk.232/- and Tk.236/-. The remainder also met with a good demand but were about firm. Plainer varieties were an irregular market with a few withdrawals.

FANNINGS: Well made good liquoring Fannings met with a strong demand and were generally firm and prices for these ruled between Tk.232/- and Tk.237/-. Mediums were about steady whilst plainer varieties were a fairly strong market. However, poor types met with some withdrawals.

CTC DUST: 6,523 packages and 6 packages of Old season Teas on offer met with a strong demand. CDs were a bright feature of the sale and were a dearer market following competition. Good liquoring PDs/RDs/Ds were also a dearer market whilst all others were mostly firm. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: After an interval of fortnight due to Eid holidays, auctions recommenced. Despite a large quantity on offer, the market stayed firm. Blenders operated very actively for all varieties. There was some interest from the Internal buyers.

Dusts witnessed an improved demand.

Our catalogue (**Sale 20**) Avg: Tk 231.69, sold 93.3% & (Sale 19) Avg: Tk 231.09, sold 93.9%.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large | 225-230 | 227-232 | Best | 232-237 | 233-240 | PD | 225-241 | 226-230 |
| Medium | 227-231 | 228-232 | Good | 230-232 | 231-233 | RD | 227-260 | 185-243 |
| Small | 228-232 | 229-233 | Medium | 227-230 | 228-230 | D | 228-264 | 218-257 |
| Plain | 185-200 | 180-195 | Plain | 190-205 | 180-195 | CD | 220-256 | 210-248 |

EXCHANGE RATES 20TH SEPTEMBER, 2016 STERLING POUND: Tk.100.1247 DOLLAR : Tk.77.6185

Top Prices – This Week

| Category – CTC | Garden | Grade | Price | Buyer |
|-----------------|---------------------|------------|-------|-----------|
| Brokens | * Madhupur | GBOP | 264/- | PA |
| Fannings | * Madhupur | PF | 260/- | Ali |
| Clonal Brokens | Kaiyacherra Dalu | GBOP | 296/- | AKT |
| Clonal Fannings | BTRI | DMPF | 294/- | GT |
| PD/RD | * Daragaon | RD | 260/- | Consol |
| Clonal PD/RD | Madhupur | RD(BT1) | 252/- | AKT |
| D | Madhupur | D | 270/- | AKT |
| Clonal D | * Madhupur/Madhupur | D(BT1/BT2) | 270/- | Conol/AKT |
| CD | * Balisera | CD | 256/- | AKT |
| Clonal CD | Madhupur | CD(BT1) | 256/- | Bornali |

* Above price(s) realised in our catalogue

Offerings

| Type | This Sale (Sale 20) | | | | Next Sale (Sale 21) | | | |
|--------------|---------------------|------------------|------------------|------------------|---------------------|------------------|------------------|------------------|
| | Season 2016-2017 | | Season 2015-2016 | | Season 2016-2017 | | Season 2015-2016 | |
| | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 39,302 | 2,152,610 | 30,995 | 1,697,345 | 37,749 | 2,067,890 | 32,048 | 1,755,933 |
| Dust | 6,529 | 357,750 | 6,019 | 329,855 | 6,134 | 336,021 | 5,552 | 304,647 |
| Total | 45,831 | 2,510,360 | 37,014 | 2,027,201 | 43,883 | 2,403,911 | 37,600 | 2,060,580 |

Chittagong Auction Average: (Sale – 19)

Season 2016-2017: Tk. 228.36 & Season 2015-2016: Tk. 186.43

General + Other Market(s) This/Last Week

KOLKATA SALE 37 HELD ON 14TH /15TH & 16TH SEPTEMBER, 2016

Leaf: There was good demand. Best and good Assams sold at irregularly easier rates with select brighter descriptions around last levels. Cleaner, better liquoring Assams in the medium category met with more interest this week and sold at steady rates whilst others were barely steady to easier. Good Dooars were barely steady to easier whilst Dooars in the medium category sold around last levels. Plainer and BLF Dooars were irregularly easier.

| Quotations for CTC USC/Kg | Brokens | Fannings | Dusts |
|---------------------------|---------|----------|---------|
| BEST ASSAMS | 314-343 | 284-314 | 284-314 |
| GOOD ASSAMS | 254-299 | 247-269 | 247-269 |
| MED ASSAMS | 202-239 | 194-224 | 194-232 |
| GOOD DOOARS | 239-261 | 239-254 | 224-239 |
| MED DOOARS | 202-224 | 194-224 | 194-217 |
| BLF DOOARS | 157-179 | 157-179 | 150-179 |

SILIGURI SALE NO. 37 HELD ON 14TH SEPTEMBER, 2016

CTC: Good demand for teas in the top and common medium brackets which held levels. The remainder tended easier and saw some withdrawals particularly towards later part of the sale. Internal buyers were active. Blenders –operated with good support by HUL. Exporters were selective.

| Quotations Tea Category | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|-------------------------|-----------------|------------------|---------------|
| GOOD / BEST | 254-329 | 254-306 | 232-261 |
| MEDIUM / BETTER MEDIUM | 187-239 | 179-239 | 179-217 |
| COMMON / BLF | 135-172 | 135-164 | 135-164 |

COONOR SALE 37 DATED 16TH SEPTGEMBER, 2016

This week witnessed strong demand. The best and good liquoring teas were irregular. The medium and plainer sorts were generally dearer by Rs.2– 3, particularly the blacker sorts. The major blender was active with fair support from the other sections

| CTC USC/Kg | Best | Good | Medium | Plain |
|------------|---------|---------|---------|---------|
| Leaf | 172-179 | 157-164 | 142-150 | 127-139 |

MOMBASA AUCTION NO. 37 –13TH & 14TH SEPTEMBER 2016

improved general demand for the 105,363 packages (6,801,861kilos) on offer with prices closely following quality and only 9.16% remained unsold. Afghanistan lent strong and useful support with more and improved activity from Pakistan Packers, Yemen, other Middle Eastern countries, Bazaar, Kazakhstan, other CIS nations, UK, Sudan and Iran. Egyptian Packers were active but at lower levels while Russia was operating. Somalia maintained good interest at the lower end of the market.

| CTC QUOTATIONS | BP1-USC | PF1-USC | PD-USC | D1-USC |
|----------------|-----------|-----------|-----------|-----------|
| Best | 278 – 420 | 290 – 363 | 258 – 387 | 292 – 406 |
| Good | 289 – 338 | 287 – 328 | 306 – 322 | 288 – 333 |
| Good Medium | 286 – 332 | 260 – 326 | 220 – 330 | 234 – 340 |
| Medium | 244 – 290 | 218 – 264 | 216 – 339 | 190 – 264 |
| Lower Medium | 165 – 240 | 150 – 205 | 185 – 216 | 190 – 214 |
| Plainer | 146 – 230 | 130 – 196 | 145 – 202 | 150 – 202 |