

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 23 Held on Monday 10<sup>th</sup> October, 2016

CTC LEAF: 40,419 packages and 20 packages of Old season teas on offer met with a fair demand at much lower rates with more withdrawals.

BROKENS: BOPs met with less demand and eased by Tk.7/- to 10/ with fair withdrawals. Smaller Brokens were also easier following less competition and these could be quoted between Tk.220 and Tk.223/-. The remainder declined further particularly towards the close. There were many withdrawals especially in the plain categories.

FANNINGS: Well made good liquoring Fannings initially eased by Tk.4/- to Tk.6/- but decline further following less demand as the sale progressed. These could be quoted between Tk. 219/- and Tk.222/. Other varieties declined substantially following quality. Plainer types met with much less interest and where sold declined sharply. There was also many withdrawals in this category.

CTC DUST: 6,583 packages of teas on offer on offer met with less demand at easier rates. Good liquoring teas were a lower market and sold at a drop of Tk.10/- to Tk.12 and more following quality. Plainer types also declined even further with more withdrawals. Blenders lent good support with some interest from the Loose tea buyers.

COMMENTS: There was again a large quantity on offer which met with less demand. Blenders were the mainstay of the market and as were holding lower limits, prices declined sharply. There was some interest from the Internal the Loose tea buyers.

Dusts were a lower market. .

Our catalogue (Sale 23 ) Avg: Tk 220.96, sold 79.8% & (Sale 22) Avg: Tk 229.14, sold 85.0%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	212-217	223-228	Best	219-222	228-233	PD	210-230	220-241
Medium	214-220	224-228	Good	216-218	225-227	RD	195-258	222-257
Small	217-222	225-229	Medium	213-215	222-224	D	195-246	224-264
Plain	180-190	190-200	Plain	190-205	180-290	CD	194-244	220-255

EXCHANGE RATES 10<sup>th</sup> OCTOBE 2016 STERLING POUND: Tk. 95.2915 DOLLAR : Tk.77.6684

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur	GBOP	10	257/-	AKT
Fannings	* Madhupur	PF	10	247/-	Ispahani
Clonal Brokens	Kaiyacherra Dalu	GBOP (BT2)	12	277/-	AKT
Clonal Fannings	Clevedon	OF	10	261/-	Ruby
PD/RD	* Madhupur	RD	10	258/-	AKT
Clonal PD/RD	* Madhupur	RD(MT1)	10	262/-	MA
D	Madhupur	D	10	257/-	Danish
Clonal D	* Madhupur	D(BT2)	10	258-	AKT
CD	* Amrail	CD	10	244/-	Mintu
Clonal CD	* Madhupur	CD(BT1)	10	251/-	Jamuna

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 23)				Next Sale (Sale 24)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	40,439	2,215,538	34,915	1,911,107	37,322	2,046,365	35,568	1,946,385
Dust	6,583	361,591	6,342	348,243	6,135	336,382	6,647	364,676
<b>Total</b>	<b>47,022</b>	<b>2,577,129</b>	<b>41,257</b>	<b>2,259,350</b>	<b>43,457</b>	<b>2,382,747</b>	<b>42,215</b>	<b>2,311,061</b>

Chittagong Auction Average: (Sale – 22)

Season 2016-2017: Tk. 225.49 & Season 2015-2016: Tk. 190.62

# General + Other Market(s) This/Last Week

## KOLKATA SALE 40 HELD ON 4<sup>th</sup>, 5<sup>th</sup> & 6<sup>th</sup> OCTOBER, 2016

CTC: There was fair demand this week and the market witnessed a general decline in price levels. Select brighter liquoring Assams were barely steady whilst all other categories were irregularly easier. Better and medium Dooars were barely steady to easier. Plainer and BLF Dooars met with low interest and sold at lower levels with a large weight of teas outlisted due to want of bids.

Quotations for CTC USC/Kg	Brokens	Fannings	Dusts
BEST ASSAMS	286-316	263-286	286-316
GOOD ASSAMS	241-263	226-248	241-271
MED ASSAMS	196-218	188-211	196-218
GOOD DOOARS	233-248	226-241	218-233
MED DOOARS	196-218	196-211	196-216
BLF DOOARS	151-181	151-181	151-181

## COONOOR SALE 40 DATED 7<sup>th</sup> OCTOBER 2016

CTC: There was good but selective demand this week. The best and good liquoring teas were irregular and lower following quality. The medium and plainer teas were firm to dearer, particularly the blacker varieties. The major blender was active with fair support from TGBL and the exporters while the internal segment was selective

CTC USC/Kg	Best	Good	Medium	Plain
Leaf	166-173	151-158	139-148	128-136

## GUWAHATI SALE 40 HELD ON 4<sup>th</sup> OCTOBER, 2016

There was continued good demand this week for the good and best Assams on offer at around last levels. Remainder met with fair but reduced demand compared to the previous week and prices were barely steady to easier. There was a rise in outlot percentages particularly in the dust sale. TGBL operated but their intake was sharply reduced compared to the previous week. HUL lent fair support and their intake was somewhat higher than in the previous week. Packeteers like Godfrey Philips India Ltd and Duncan Tea Ltd operated selectively as well. Export enquiry was minimal.

QUANTITY OFFERED & SOLD (IN LAC KGS)			SOLD AVERAGE USC
Category	Offered Qty	Sold Qty	
CTC	42.80	27.89	204
DUST	16.86	12.32	221
TOTAL	59.67	40.22	210

## MOMBASA AUCTION NO. 40 -3<sup>rd</sup> & 4<sup>th</sup> OCTOBER, 2016

Good but irregular demand for the 93,697 packages (6,101,035kilos) on offer with prices closely following quality but 13.83% were neglected. In the

CTC QUOTATIONS	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	300 – 450	308 – 370	349 – 380	347 – 385
Good	340 – 375	300 – 329	340 – 390	321 – 370
Good Medium	270 – 372	251 – 324	278 – 368	256 – 366
Medium	235 – 282	207 – 252	210 – 250	190 – 250
Lower Medium	160 – 244	145 – 205	140 – 210	165 – 200
Plainer	148 – 190	132 – 166	130 – 188	136 – 178