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TEA MARKET REPORT - Sale 22 Held on Tuesday 4th October, 2016

CTC LEAF: : 40,122 packages and 50 packages of Old season Teas on offer met with a fairly good demand at lower rates with fair withdrawals.

BROKENS: All Brokens met with a good market but declined by Tk.2/- to Tk.4/-. Better liquoring varieties sold between Tk.227/- and Tk.230/- Other varieties were easier following quality. There were some withdrawals in the plainer varieties.

FANNINGS: Well made good liquoring Fannings met with quite a good market but prices declined by a fair margin, often Tk.5/- and more. These could be quoted between Tk.228/- and Tk.233/-. The remainder were also easier often by Tk.3/- to Tk.4/-. Plainer varieties met with less interest and there were several withdrawals.

CTC DUST: 6,248 packages of teas on offer met with a fairly good demand. Select few lines of best

liquoring varieties met with some competition. All others also sold well but eased slightly in line with quality. Blenders lent good support with some interest from the Loose tea buyers.

COMMENTS: A larger weight of tea on offer along with some decline in quality resulted in buyers bidding at lower levels than last. Blenders operated in fair strength but there was much less interest from the Loose tea buyers. As a result, there was more withdrawals this week.

Good liquoring Dusts were again a bright feature of the sale.

Our catalogue (Sale 22) Avg: Tk 229.14, sold 85.0% & (Sale 21) Avg: Tk 231.98, sold 94.9%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	223-228	225-228	Best	228-233	232-236	PD	220-241	225-241
Medium	224-228	226-230	Good	225-227	229-231	RD	222-257	227-260
Small	225-229	227-231	Medium	222-224	226-228	D	224-264	228-264
Plain	190-200	190-200	Plain	190-205	195-210	CD	220-255	220-256

EXCHANGE RATES 04 OCTOBE 2016 STERLING POUND: TK. 98.6269 DOLLAR : TK.77.6185

Top Prices – This Week

Garden	Grade	Package	Price	Buyer
* Madhupur	GBOP	10	255/-	Hossain
* Madhupur	PF	10	254/-	Aftab
Kaiyacherra Dalu	GBOP	11	280/-	AKT
BTRI	DMPF(BT2) SPL	5	410/-	GT
Madhupur	RD	10	273/-	Sharif
* Madhupur	RD(BT1)	10	265/-	AKT
* Daragaon	D	20	264/-	AKT
* Madhupur/Madhupur	D(BT1)	10/10	270/-	MA/AKT
* Daragaon	CD	10	255/-	MH
* Madhupur	CD(BT1)	10	263/-	MH

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 22)				Next Sale (Sale 23)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	40,172	2,202,050	32,037	1,753,092	40,444	2,217,545	34,915	1,911,107
Dust	6,248	343,484	6,573	361,042	6,583	360,946	6,342	348,243
Total	46,420	2,545,534	38,610	2,114,134	47,027	2,578,490	41,257	2,259,350

Chittagong Auction Average: (Sale – 21)

Season 2016-2017: Tk. 229.41 & Season 2015-2016: Tk. 188.76

General + Other Market(s) This/Last Week

KOLKATA SALE 39 HELD ON 27TH, 28TH & 29TH SEPTEMBER, 2016

CTC Leaf: There was lower demand compared to the previous week. Best and good Assams were barely steady to easier. Cleaner descriptions in the medium category sold at barely steady rates; the remainder was irregularly easier. Dooars met with less interest this week. Better Dooars were barely steady to easier. Medium sorts were around last levels. Plainer and BLF Dooars saw a general decline in levels with some teas outlisted. CTC Dust: There was good demand. Bulk of the Assams sold at steady rates around last. The limited weight of Dooars was barely steady to irregularly easier.

Quotations for CTC USC/Kg	Brokens	Fannings	Dusts
BEST ASSAMS	293-303	271-286	286-316
GOOD ASSAMS	248-278	233-256	248-271
MED ASSAMS	196-226	196-218	196-226
GOOD DOOARS	241-256	241-256	226-241
MED DOOARS	196-226	196-226	196-218
BLF DOOARS	151-181	151-181	151-181

SILIGURI SALE NO. 39 HELD ON 28TH SEPTEMBER, 2016

LEAF: Good demand. Levels were irregular and at times easier in line with quality and competition. DUST: Good demand at around last levels. Internal buyers were active. Blenders –operated with good support by HUL. Exporters were selective.

Quotations Tea Category	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	241-338	241-308	226-271
MEDIUM / BETTER MEDIUM	188-233	181-233	181-218
COMMON / BLF	143-181	143-173	143-173

COONOR SALE 39 DATED 30TH SEPTGEMBER, 2016

This week there was good but selective demand. The best and good liquoring teas were irregular and lower following quality. The mediums were also barely steady to occasionally easier with the blacker cleaner Fannings being firm to dearer. The plainer sorts were steady. The major Blender was active with fair support from TGBL and the exporters. The internal market was selective

CTC USC/Kg	Best	Good	Medium	Plain
Leaf	166-173	151-158	140-148	125-136

MOMBASA AUCTION NO. 38 –19TH & 20TH SEPTEMBER 2016

There was good general demand for the 102,399 packages (6,593,834kilos) on offer with prices closely following quality. However,15.92% of the available teas remained unsold. Yemen, other Middle Eastern countries and Iran lent strong support while Sudan, Kazakhstan, other CIS states, UK and Bazaar were more active. Pakistan Packers maintained interest while Russia was operating. There was less enquiry from Egyptian Packers and Afghanistan. Somalia maintained activity at the lower end of the market.

CTC QUOTATIONS	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	338 – 440	314 – 380	335 – 400	320 – 390
Good	320 – 374	310 – 348	338 – 378	320 – 362
Good Medium	294 – 382	264 – 326	244 – 360	310 – 362
Medium	248 – 282	218 – 259	218 – 246	205 – 280
Lower Medium	157 – 250	150 – 208	140 – 210	189 – 209
Plainer	148 – 230	133 – 187	130 – 200	140 – 200