

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 25 Held on Tuesday 25<sup>th</sup> October, 2016

CTC LEAF: 42,222 packages of teas on offer again met with much less demand with heavy withdrawals.

BROKENS: All Brokens met with much less demand and prices dropped by Tk. 5/- to Tk.8/- following quality. Better varieties sold between Tk.206/- and Tk.210/-. Remainder realised much lower rates, often touching Tk.200/- per kg. There were also heavy withdrawals especially for the plain varieties which were virtually neglected.

FANNINGS: Good liquoring well made Fannings met with a fair demand easing by Tk.4/- to Tk.6/- realising between Tk.206/- and Tk.209/- but as the sale went on, prices dropped further. Medium types witnessed much less demand and rates declined even further by Tk.6/- to Tk.8/-. There were also heavy withdrawals. Plain varieties were neglected.

CTC DUST: 6,437 packages of teas on offer met with a fair demand Good liquoring teas declined by Tk.5/- to Tk.7/- following less competition However, CDs were a firm market and sold around last levels. Others

were also easier with more withdrawals particularly towards the end. Blenders lent good support with some interest from the Loose tea buyers.

COMMENTS: The offerings in this sale were the largest so far this season which met with much less demand. Prices declined by a fair margin especially in the case of Medium teas. Plain teas as aforesaid, were mostly withdrawn without bids.

It was noticeable, owing to large offerings, buyers were very selective. As a result, better varieties could be sold whilst other types were neglected. Withdrawal percentage was heavier so far this season.

Dusts were, an easier market.

Our catalogue (Sale 25) Avg: Tk 208.13, sold 72.2% & (Sale 24) Avg: Tk 214.16, sold 76.0%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	195-200	205-209	Best	210-212	214-217	PD	NQTA	205-225
Medium	202-207	207-210	Good	206-209	209-212	RD	179-246	175-241
Small	204-209	209-212	Medium	200-205	206-208	D	198-251	200-246
Plain	160-180	170-185	Plain	160-180	175-185	CD	195-239	200-241

EXCHANGE RATES 25<sup>th</sup> OCTOBER 2016 STERLING POUND: TK. 93.7602, DOLLAR : TK. 77.6185

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur	GBOP	10	251/-	AKT
Fannings	* Madhupur	PF	10	237/-	Mollah
Clonal Brokens	Kaiyacherra Dalu	GBOP/GBOP(BT2)	20	280/-	AKT/GL
Clonal Fannings	Kaiyacherra Dalu	OF	12	265/-	AKT/Ispahani
PD/RD	* Madhupur	RD	10	246/-	AKT
Clonal PD/RD	* Madhupur	RD(BT1)	10	261/-	AKT
D	* Daragaon	D	10	231/-	AKT
Clonal D	Kaiyacherra Dalu	D	6	255/-	AKT
CD	* Amrail	CD	10	239/-	LC
Clonal CD	* Madhupur	CD(BT1)	10	257/-	TS

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 25)				Next Sale (Sale 26)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	42,222	2,313,766	31,248	1,710,408	37,697	2,066,173	33,076	1,812,565
Dust	6,437	352,748	6,105	335,092	6,079	333,312	6,060	332,088
Total	48,659	2,666,513	37,353	2,045,500	43,776	2,399,484	39,136	2,144,653

Chittagong Auction Average: (Sale – 24)

Season 2016-2017: Tk. 211.65 & Season 2015-2016: Tk. 188.07

# General + Other Market(s) This/Last Week

## GUWAHATI SALE 43 HELD ON 15<sup>TH</sup> OCTOBER, 2016

Market opened to good demand for 102700 Pkgs. Good liquoring teas selling firm. Remainders around last. TGBL – Fairly active at lower levels. HUL – Selective. Other Packeteers - Active. Western India – Operating on liquoring sorts. Exporters – Limited enquiry. Other Internals- Fair support.

## KOLKATA SALE 42 HELD ON 19<sup>th</sup>, 20<sup>th</sup> & 21<sup>st</sup> OCTOBER, 2016

CTC Leaf: There was good general demand. Brighter liquoring Assam brokens met with improved interest and sold at firm to at times dearer rates. Fannings were around last levels. Clean, well-made teas in the medium category sold at steady rates whilst the remainder was irregular and easier. Better Dooars and clean, well-made teas in the medium category sold at steady rates. Plainer and BLF categories, which met with heavy withdrawals in the last sale, saw good demand and sold around last levels.

<b>Quotations for CTC USC/Kg</b>	<b>Brokens</b>	<b>Fannings</b>	<b>Dusts</b>
BEST ASSAMS	299-329	269-291	299-321
GOOD ASSAMS	254-284	239-254	254-284
MED ASSAMS	209-232	194-217	201-232
GOOD DOOARS	247-262	239-254	224-239
MED DOOARS	194-224	194-217	194-209
BLF DOOARS	149-179	149-179	149-179

## COONOOR SALE 42 DATED 21<sup>st</sup> OCTOBER 2016

Leaf CTC: There was better demand this week. The best and good liquoring teas were irregular following quality. The medium and plainer teas were generally dearer by Rs.2 – 3, particularly the blacker varieties. The blenders were fair but selective; the exporters had better enquiries while the internal segment was selective.

<b>CTC USC/Kg</b>	<b>Best</b>	<b>Good</b>	<b>Medium</b>	<b>Plain</b>
Leaf	171-179	157-164	142-149	127-136

## MOMBASA AUCTION NO. 42 –17<sup>th</sup> & 18<sup>th</sup> OCTOBER, 2016

Good general demand for the 113,860 packages (7,296,708kilos) on offer at irregular rates with 9.70% receiving no bids, Pakistan Packers and UK lent more support while Yemen and other Middle Eastern nations were active. Bazaar and Sudan maintained interest while Afghanistan, Kazakhstan, other CIS countries, Iran and Russia were less active. Egyptian Packers were fairly active but at much lower prices. Somalia was more active at the lower end of the market.

<b>CTC QUOTATIONS</b>	<b>BP1-USC</b>	<b>PF1-USC</b>	<b>PD-USC</b>	<b>D1-USC</b>
Best	330 – 420	300 – 358	334 – 364	330 – 374
Good	300 – 370	290 – 324	325 – 356	335 – 354
Good Medium	270 – 372	264 – 328	275 – 356	260 – 358
Medium	242 – 280	205 – 256	190 – 256	172 – 249
Lower Medium	160 – 248	160 – 196	157 – 194	160 – 188
Plainer	145 – 207	128 – 168	125 – 172	124 – 164