

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 26 Held on Tuesday 1<sup>st</sup> November, 2016

CTC LEAF: 37,537 packages and 10 packages of Old season Teas on offer met with a fair demand but at much easier rates.

BROKENS: BOPs met with only a fair demand and prices eased substantially with the better types selling between Tk.193/- and Tk.195/-. Smaller varieties met with quite a fair demand but generally declined by Tk.5/- to Tk.8/- and these could be quoted between Tk.194/- and Tk.198/-. Other types shed more in value with quite heavy withdrawals. Plain teas continued to be neglected with heavy withdrawals.

FANNINGS: Good liquoring well made Fannings saw a fair demand but prices dropped by Tk.5/- to Tk.7/- and these could be quoted between Tk.195/- and Tk.199/-. All other types eased further with fair withdrawals. Plain teas continued to be neglected with very heavy withdrawals.

CTC DUST: 6,074 packages Teas on offer once again met with a fair demand at easier rates. Better liquoring

RDs/PDs/Ds eased by Tk.5/- and more whilst others eased further. CDs were easier between Tk.5/- and Tk.10/- following quality. Blenders lent fairly good support with some interest from the Loose tea buyers.

COMMENTS Buyers were quite selective in this week's sale whereby bright liquoring teas although eased in price, fared better than Medium and plainer varieties. There was also preponderance of plain types which were neglected by the buyers resulting in heavy withdrawals. Blenders were again the mainstay of the market with only a little enquiry from the Internal buyers.

Dusts were again an easier market with heavy withdrawals.

Our catalogue (**Sale 26**) Avg: Tk 199.49, sold 70.6% & (Sale 25) Avg: Tk 208.11, sold 72.6%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	185-190	195-200	Best	200-205	210-212	PD	NQTA	NQTA
Medium	187-194	202-207	Good	192-199	206-209	RD	170-201	179-246
Small	194-199	204-209	Medium	185-189	200-205	D	190-248	198-251
Plain	150-160	160-180	Plain	150-160	160-180	CD	195-231	195-239

EXCHANGE RATES 1<sup>ST</sup> NOVEMBER, 2016 STERLING POUND: TK. 94.0057, DOLLAR : TK. 77.7182

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	229/-	Unilever
Fannings	Chandpur Belgaon	OF(S)	10	231/-	GL
Clonal Brokens	Kaiyacherra Dalu	GBOP	10	267/-	GT
Clonal Fannings	BTRI	DMPF(SPL)BT2	5	445/-	GL
PD/RD	Madhupur	RD	10	236/-	Ispahani
Clonal PD/RD	Kaiyqcherra Dalu	PD	6	246/-	Kamona
D	* Daragaon	D	10	248/-	AKT
Clonal D	Madhupur	D(BT2/TV1)	20	245/-	AKT/Sharif
CD	* Deanston	CD	10	231/-	Jamuna
Clonal CD	Madhupur	CD(BT1)	10	250/-	Maria

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 26)				Next Sale (Sale 27)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	37,547	2,056,307	33,076	1,812,565	44,876	2,458,307	31,462	1,724,359
Dust	6,074	333,595	6,060	332,088	6,075	332,789	5,649	309,598
Total	43,621	2,389,902	39,136	2,144,653	50,951	2,791,096	37,111	2,033,957

Chittagong Auction Average: (Sale – 25)

Season 2016-2017: Tk. 204.15 & Season 2015-2016: Tk. 188.14

# General + Other Market(s) This/Last Week

## KOLKATA SALE 43 HELD ON 25<sup>th</sup>-26<sup>th</sup> & 27<sup>th</sup> OCTOBER, 2016

CTC Leaf C There was good demand. Brighter liquoring Assams sold at firm levels. Other clean, well-made Assams were a steady market. Browner, fibrous and plainer liquoring sorts were irregularly easier. Well-made, clean and good liquoring Dooars sold around last levels. The remainder, including teas in the plainer and BLF categories was irregular around last levels. CTC Dust: There was good demand. Brighter liquoring Assams met with competition and sold at firm levels. The remainder was barely steady to easier. The limited weight of Dooars on offer was barely steady. M/s Tata Global Beverages was active in the leaf and dust markets on a cross-section of the offerings.

<b>Quotations for CTC USC/Kg</b>	<b>Brokens</b>	<b>Fannings</b>	<b>Dusts</b>
BEST ASSAMS	299-345	270-299	299-330
GOOD ASSAMS	255-285	240-255	255-285
MED ASSAMS	210-232	195-217	202-232
GOOD DOOARS	247-262	240-255	217-240
MED DOOARS	202-225	195-217	195-210
BLF DOOARS	150-180	150-180	150-180

## MOMBASA AUCTION NO. 43 -24<sup>th</sup> & 26<sup>th</sup> OCTOBER, 2016

There was good general demand for the 113,933 packages (7,409,459kilos) available in the market with prices closely following quality but 8.11% remained unsold. Best BP1s on offer were steady with brighter varieties advancing by USC6 to USC20 but a few lines shed upto USC8 while mediums were irregular opening at USC6 easier but thereafter gained USC8 to USC18 and some lines appreciated even further as the sale progressed; lower mediums saw an irregular enquiry varying between firm to USC12 dearer to easier by USC8 and some invoices were neglected with plainer descriptions firm to USC10 dearer and a select few advancing further with quality. The best PF1s on offer were upto USC8 dearer while brighter categories appreciated by USC8 to USC18 Clean well sorted coloury Fannings and similar DUSTs were dearer. Other Fannings and DUSTs gained. BMFs saw improved competition at dearer levels. Pakistan Packers lent strong and useful support with Yemen, other Middle Eastern nations, Afghanistan, Bazaar, UK, Iran and Sudan more active. Egyptian Packers showed less interest at lower prices. There was less interest from Kazakhstan, other CIS countries and Russia. Somalia was more active at lower end of the market.

<b>CTC QUOTATIONS</b>	<b>BP1-USC</b>	<b>PF1-USC</b>	<b>PD-USC</b>	<b>D1-USC</b>
Best	324 – 420	312 – 370	250 – 390	325 – 405
Good	337 – 390	299 – 344	334 – 356	340 – 358
Good Medium	288 – 370	280 – 336	260 – 356	250 – 376
Medium	250 – 336	212 – 270	212 – 246	172 – 270
Lower Medium	158 – 246	156 – 200	142 – 187	154 – 180
Plainer	151 – 222	130 – 178	128 – 172	129 – 180