

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 29 Held on Tuesday 22<sup>nd</sup> November, 2016

CTC LEAF: 43,028 packages of teas on offer met with a selective demand at much lower rates with heavier withdrawals.

BROKENS: Good liquoring Brokens met with a fair enquiry but at much reduced levels often easing by Tk.5/- to Tk.7/-. These could be quoted between Tk.,182/- and Tk.188/-. Mediums declined even further whilst plainer types were mostly neglected without any bids.

FANNINGS: Good liquoring Fannings met with a fair demand but eased by Tk.4/- to Tk.6/-. These were selling between Tk.183/- and Tk.188/-. Medium types saw a further decline and met with some withdrawals whilst plainer types were virtually neglected and were withdrawn.

CTC DUST: 6,575 packages of teas on offer met with a fair demand. Good liquoring varieties and all CDs were a firm market and sold at around last levels. The remainder were easier by Tk.5/- to Tk.7/- following less competition. Plainer teas continued to be

neglected with fair withdrawals. Blenders lent good support with some interest from the Loose tea buyers.

COMMENTS Offerings in this sale were heavier than last and met with a selective demand, resulting in more withdrawals. Blenders operated in fair strength but were holding lower limits whilst there was only some interest from the Loose tea buyers. As a result, overall prices declined further with heavier withdrawals. However, a few clean bright liquoring teas continued to attract good competition and were often firm.

It is apparent that price concertina between plain and better liquoring varieties have widened further and it is feared that plain teas may prove extremely difficult of sale and may remain unsold.

Dusts were a lower market.

Our catalogue (Sale 29) Avg: Tk 188.84, sold 69.5% & (Sale 28) Avg: Tk 192.76, sold 74.5%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	173-180	180-185	Best	188-193	194-200	PD	NQTA	NQTA
Medium	175-182	182-187	Good	183-188	188-193	RD	145-228	152-235
Small	178-187	185-192	Medium	175-178	178-183	D	148-230	174-248
Plain	110-130	130-145	Plain	110-130	130-145	CD	170-243	185-242

EXCHANGE 22<sup>ND</sup> NOVEMBER, 2016 STERLING POUND: Tk. 96.7333, DOLLAR : Tk. 78.2670

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	228/-	GTH
Fannings	* Amrail	PF	20	221/-	MTC/AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	12	269/-	AKT
Clonal Fannings	Kaiyacherra Dalu	OF	11	274/-	SR
PD/RD	* Madhupur	RD	10	228/-	Danish
Clonal PD/RD	Kaiyacherra Dalu	PD	10	245/-	AKT/Sam
D	* Daragaon	D	20	230/-	Sam/AKT
Clonal D	* Madhupur	D(BT1)	10	248/-	AKT
CD	* Deanston	CD	20	243/-	Sam/AKT
Clonal CD	* Madhupur	CD(BT1)	10	250/-	Jamuna

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 29)				Next Sale (Sale 30)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	43,028	2,355,711	31,988	1,749,061	48,866	2,675,902	32,965	1,803,898
Dust	6,575	360,941	5,442	298,739	7,289	399,146	5,485	301,468
Total	49,603	2,716,652	37,430	2,047,800	56,155	3,075,048	38,450	2,105,366

Chittagong Auction Average: (Sale – 28)

Season 2016-2017: Tk. 187.70 & Season 2015-2016: Tk. 189.82

# General + Other Market(s) This/Last Week

## KOLKATA SALE 46 HELD ON 17<sup>th</sup> & 18<sup>th</sup> NOVEMBER, 2016

CTC Leaf: There was good demand. Good liquoring Assams sold at firm rates. Other clean, well-made teas were around last levels. Plainer liquoring and browner descriptions were barely steady to easier. Dooars met with good demand with most categories selling at steady levels around last. CTC Dust: There was good demand with bulk of the offerings selling at barely steady rates compared to the previous week

Quotations for CTC USC/Kg	Brokens	Fannings	Dusts
BEST ASSAMS	323-367	294-323	308-338
GOOD ASSAMS	264-308	250-270	264-294
GD-MED-ASSAMS	235-250	220-235	235-250
MED ASSAMS	191-220	184-206	191-220
GOOD DOOARS	250-264	242-257	220-242
MED DOOARS	298-228	191-213	191-213
BLF DOOARS	147-176	147-167	147-176

## COONOOR SALE 46 DATED 18<sup>th</sup> NOVEMBER, 2016

This week there was good demand. The best and good liquoring varieties were irregular and lower with quality. The medium and plainer teas also tended to sell marginally lower except a few blacker types which were irregular around last. The major blender was active while the other sections were fair but selective

CTC Leaf USC/Kg	Best	Good	Medium	Plain
	169-176	154-162	140-147	126-135

## SILIGURI SALE NO. 45 HELD ON 19<sup>th</sup> NOVEMBER, 2016

After a hesitant and sluggish start demand picked up steam with the progress of sale and the percentage of sale gradually increased thereby. Price levels in almost every segment eased upto Rs.5/- and sometimes more following quality.

2016-2017		UPTO SALE 45		
	SALE 45 (USC)	SALE 44 (USC)	2016/2017(USC)	2015/2016 (USC)
LEAF	183	192	197	183
DUST	180	182	187	173
TOTAL	182	192	196	182

## MOMBASA SALE 46 – 14<sup>th</sup> & 15<sup>th</sup> NOVEMBER, 2016

Good general demand for the 118,525 packages (7,716,618 kilos) on offer at very irregular rates but prices closely followed quality with heavy withdrawals on plainer Dust grades. 10.39% were taken out Pakistan Packers lent useful and strong support with more enquiry from Afghanistan,

CTC QUOTATIONS	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	344 – 435	331 – 384	350 – 426	350 – 405
Good	333 – 380	334 – 370	350 – 376	355 – 384
Good Medium	320 – 378	312 – 368	290 – 375	270 – 380
Medium	274 – 304	246 – 318	230 – 310	194 – 275
Lower Medium	157 – 272	160 – 218	150 – 195	150 – 185
Plainer	154 – 188	135 – 198	120 – 168	125 – 176