NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT - Sale 03 Held on Tuesday 9th May, 2017

CTC LEAF: : 22,070 packages and 168 packages of Old Season Teas were on offer. There was a fair demand at the start of the sale but slackened as it progressed with heavier withdrawals towards the end. . BROKENS: Well made BOPs met with a fair demand but at easier rates particularly towards the close where there were severe withdrawals. Smaller Brokens met with a fairly good demand but the trend was similar. Medium and plainer varieties met with a fair interest but there was a larger drop in price with more withdrawals particularly the plainest.

FANNINGS: Best Fannings were initially firm to dearer following quality but declined by Tk.5 to 7/- with the progress of sale and there were some withdrawals in this category. Other varieties met with fair interest but prices declined further with more withdrawals. Plainer types were generally neglected and where sold recorded a sharper drop in price.

CTC DUST: 3,904 packages and 9 packages of Old Season Teas on offer met with a fair demand at much easier rates. Good liquoring Dusts sold well at a drop of Tk.15/- to Tk.18/- following quality. Others were an easier market with some withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: As aforesaid, there was a general decline in price levels except for a few teas which sold at the beginning of the sale. Blenders lent fair support but were selective in their purchases and there was fair interest from the Loose tea buyers especially on the well made varieties. Withdrawals were heavier in this sale.

Dusts sold well at lower rates. .

Our catalogue (**Sale 03**) Avg: Tk 189.67, sold 57.3% & (Sale 02) Avg: Tk 193.10, sold 67.7%

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	167-172	NQTA	Best	190-195	195-205	PD	165-190	185-195
Medium	173-185	175-190	Good	180-185	180-190	RD	160-234	185-200
Small	175-190	180-200	Medium	170-175	175-180	D	155-238	190-210
Plain	145-155	155-165	Plain	145-155	160-170	CD	195-270	235-286

EXCHANGE RATES 09 MAY, 2017 STERLING POUND: TK. 102.9415 DOLLAR: TK. 80.1126

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur	GBOP	10	275/-	AKT
Fannings	Madhupur	PF	10	236/-	Jal
Clonal Brokens	* Madhupur	GBOP(BT1)	10	275/-	AKT
Clonal Fannings	Clevedon	OF	10	258/-	Jal
PD/RD	* Madhupur	RD	10	234/-	AKT
Clonal PD/RD	Madhupur	RD(BT1	10	239/-	AKT
D	* Daragaon	D	10	238/-	AKT
Clonal D	Madhupur	D(BT1)	10	251/-	AKT
CD	* Amrail	CD	10	270/-	FR
Clonal PD/RD	Madhupur	CD(BT1)	5	286/-	Shawn

^{*} Above price(s) realised in our catalogue

Offerings

		One may							
		This Sale (Sale 03)				Next Sale (Sale 04)			
	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	22,238	1,219,137	20,291	1,112,612	17,894	981,647	16,859	924,007	
Dust	3,913	215,480	3,469	190,808	3,237	177,579	2,815	155,234	
Total	26,151	1,434,617	23,760	1,303,420	21,131	1,159,226	19,674	1,079,241	

Chittagong Auction Average: (Sale – 02) Season 2017-2018: Tk. 190.21 & Season 2016-2017: Tk. 189.37

General + Other Market(s) This/Last Week

KOLKATA SALE N9. 18 DATED 2nd & 3rd MAY, 2017

CTC Leaf: The markets witnessed a general decline in levels this week. Select best and good liquoring Assams met with fair demand and sold at barely steady rates. The remainder was irregularly easier. Those teas which showed a seasonal decline in quality met with limited interest with several invoices withdrawn due to want of bids. Select good liquoring and other clean, well-made Dooars were barely steady. The remainder was irregularly easier. CTC Dust: The Dust market was subdued. Brighter liquoring teas and plainer sorts met with limited interest and sold at irregularly easier rates. Demand for other varieties was very restricted with large weights withdrawn due to want of bids

Quotations for CTC

Tea Category USC/KG	Brokens	Fannings	Dusts	
BEST ASSAMS	341-372	310-341	310-326	
GOOD ASSAMS	279-326	264-295	264-295	
MED ASSAMS	232-264	217-248	225-248	
GOOD DOOARS	279-310	271-302	240-264	
MEDIUM DOOARS	217-248	209-240	201-225	
COM MED DOOARS	170-201	170-201	155-201	
PLN &BLF DOOARS	155-170	155-170	155-170	

COONOOR 18 DATED 10TH MAY, 2017

This week there was good demand. The best, good liquoring and cleaner medium varieties sold around their last sold levels and were occasionally dearer with quality. The remainder was tending lower by Rs.3 - 5.HUL was active while TGBL and the regional packeteers were selective. The exporters had improved enquiry.

CTC	Best	Good	Medium	Plain
Leaf	158-167	147-155	127-140	108-120

SILIGURI SALE 18 DATED 3RD MAY, 2017

Good demand for premium sorts and fair for remainder. Barring few best/good sorts which were around last the remainder tended irregular and easier following quality with some withdrawals. Cleaner reprints were well competed for. DUST: Good demand at steady to easier levels. Internal Buyers- Active. Blenders- Operated. Exporters- Fair enquiry.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	295-380	279-372	248-302
MEDIUM / BETTER MEDIUM	217-279	217-264	201-232
COMMON / BLF	147-201	155-209	155-186

MOMBASA AUCTION NO. $18-2^{ND}$ & 3^{RD} MAY, 2017

There was good but irregular demand for the 132,188 packages (8,612,581kilos) available in the market. 11.20% were neglected.

Quotations	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	288 – 390	355 – 440	365 – 402	390 – 427
Good	277 – 341	340 – 398	366 – 400	369 – 410
Good Medium	285 – 345	315 – 392	350 – 398	365 – 411
Medium	280 - 300	264 – 319	250 - 294	226 – 329
Lower Medium	174 – 279	170 - 250	175 - 220	182 – 222
Plainer	174 - 258	155 – 225	170 - 212	166 - 222