

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT - Sale 27 Held on Tuesday 8th November, 2016

CTC LEAF: 44,851 packages of teas on offer met with a good but selective demand again with heavy withdrawals.

BROKENS: All Brokens initially met with a fairly good demand but prices were lower by Tk.3/- to Tk.4/. Best varieties could be quoted between Tk.195/- and Tk.202/-. Other types met with less demand and eased further with quite heavy withdrawals. particularly the plainer types.

FANNINGS: Good liquoring well made Fannings initially met with quite a good demand but prices were easier by Tk.2/- to Tk.4/-. These types sold between Tk.192/- and Tk. 197/-. Medium and other varieties dropped further and there were several withdrawals particularly for the plainer types.

CTC DUST: 6,075 packages of teas on offer met with a fair demand. Good liquoring teas were barely steady and were occasionally Tk.2/- to Tk.3/- higher

compared to last sale. All others were easier by Tk.5/- to Tk. 7/- following quality. There were fair withdrawals in the plainer varieties. Blenders lent strong support with some interest from the loose tea buyers.

COMMENTS This was the largest sale so far comprising more than 50,000 packages . However, there was some decline in the overall quality. Buyers were a little more active than previous sale but as they were selective, only better types fared well. Plain and poor types were generally neglected resulting in heavy withdrawals.

Dusts were an easier market.

Our catalogue (Sale 27) Avg: Tk 195.94, sold 76.3% & (Sale 26) Avg: Tk 199.46, sold 70.5%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	182-190	185-190	Best	199-205	200-205	PD	185-219	NQTA
Medium	185-192	187-194	Good	192-197	192-199	RD	165-232	170-201
Small	190-197	194-199	Medium	180-185	185-189	D	160-228	190-248
Plain	140-160	150-160	Plain	140-160	150-160	CD	190-244	195-231

EXCHANGE 8TH NOVEMBER, 2016 STERLING POUND: TK. 95.8982, DOLLAR : TK. 77.8180

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	242/-	DTC
Fannings	* Daragaon	PF	10	238/-	AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	24	259/-	AKT/DTC
Clonal Fannings	Kaiyacherra Dalu	OF	12	261/-	Rose
PD/RD	Madhupur	RD	10	233/-	Ispahani
Clonal PD/RD	* Madhupur/Kaiyacherra Dalu	RD(BT1)/PD	10 /5	250/-	MTC/Sam
D	Madhupur	D	10	246/-	Sharif
Clonal D	Kaiyacherra Dalu	D	6	252/-	AKT
CD	* Rajghat	CD	10	244/-	Ispahani
Clonal CD	Madhupur	CD(BT1)	10	253/-	Kamona

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 27)				Next Sale (Sale 28)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	44,851	2,456,040	31,462	1,724,359	40,513	2,219,302	28,662	1,569,754
Dust	6,075	333,933	5,649	309,598	6,373	349,113	4,896	268,778
Total	50,926	2,789,973	37,111	2,033,957	46,886	2,568,415	33,558	1,838,532

Chittagong Auction Average: (Sale – 26)

Season 2016-2017: Tk. 195.68 & Season 2015-2016: Tk. 187.89

General + Other Market(s) This/Last Week

KOLKATA SALE 44 HELD ON 2nd, 3rd & 4th NOEMBER, 2016

CTC: There was good and slightly improved demand. Best and good Assams met with improved interest and sold at firm to at times dearer rates whilst cleaner, well-made teas in the medium Assam category sold at steady levels. Browner, fibrous sorts and plainer varieties were barely steady to easier. Good Dooars sold at firm levels. Medium sorts were around last. Dooars in the plainer and BLF categories were irregular around last levels.

Quotations for CTC USC/Kg	Brokens	Fannings	Dusts
BEST ASSAMS	315-360	270-300	308-338
GOOD ASSAMS	270-300	240-255	263-293
MED ASSAMS	210-248	195-218	203-233
GOOD DOOARS	255-270	240-255	218-240
MED DOOARS	203-233	195-218	195-210
BLF DOOARS	150-180	150-180	150-180

COONOR SALE 44 DATED 4TH NOVEMBER, 2016

This week there was strong demand. All sorts were generally dearer by Rs.2 – 4, particularly the blacker varieties. The major blenders were active receiving good support from export accounts and regional packeteers. The internal market was, however, selective.

CTC	Best	Good	Medium	Plain
Leaf	173-180	158-165	144-153	129-140

SILIGURI SALE NO. 43 HELD ON 2nd & 3rd November, 2016

LEAF: Improved demand. Levels ruled firm to dearer across all segments particularly for the common sorts.

DUST: Strong demand at dearer levels.

Quotations (USC/Kg)	Brokens	Fannings	Dust
GOOD / BEST	255-330	240-315	225-270
MEDIUM / BETTER MEDIUM	195-240	195-225	180-210
COMMON / BLF	150-180	150-180	150-165

MOMBASA SA;E 44 -31ST OCTOBER * 1ST NOVEMBER, 2016

Improved and strong demand for the 113,258 packages (7,400,472kilos) on offer with prices advancing with quality. 6.02% were however neglected.

CTC QUOTATIONS	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	348 – 420	330 – 380	339 – 430	320 – 400
Good	340 – 398	320 – 354	346 – 376	340 – 378
Good Medium	316 – 396	286 – 348	270 – 371	250 – 375
Medium	279 – 330	242 – 275	220 – 320	170 – 270
Lower Medium	156 – 260	160 – 198	135 – 180	155 – 180
Plainer	145 – 186	136 – 188	120 – 172	115 – 185