

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 37 held on Tuesday 17<sup>th</sup> January, 2017

CTC LEAF: 43,788 packages of teas on offer again met with a fair demand.

BROKENS: BOPs met with less demand and prices were also lower than last with a fair weight of these being withdrawn without bids. Smaller Brokens met with a fair demand but were absorbed at lower rates. Plain and poor types met with selective interest at steady rates but there were heavy withdrawals.

FANNINGS: Good liquoring Fannings met with a fairly strong market and were mostly firm to slightly dearer and these could be quoted between Tk.175/- and Tk.185/-. Mediums were about steady but there were some withdrawals in this category. Plain and poor types met with selective interest at steady rates but there were heavy withdrawals.

CTC DUST: 6,824 packages of teas on offer met with a fairly good demand. Good liquoring varieties sold

well at around last levels. Others were an easier market with fair withdrawals. All CDs were firm to slightly dearer market and these appreciated by Tk.5/- to Tk.7/-. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS Blenders operated for good liquoring and Medium quality teas but owing to lack of competition, prices declined particularly towards the end where there were heavy withdrawals. Loose tea buyers were active on low price teas as well as the Export buyers

Dusts were slightly easier market compared to last sale.

Our catalogue (Sale 37) Avg: Tk 167.50, sold 64.1% & (Sale 36) Avg: Tk 167.66, sold 66.8%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	140-145	148-150	Best	190-200	195-210	PD	175-220	191-235
Medium	145-155	150-160	Good	175-185	170-185	RD	110-239	105-241
Small	150-160	155-165	Medium	145-155	150-160	D	150-245	110-255
Plain	80-95	75-100	Plain	85-105	85-110	CD	194-260	205-265
Poor	65-75	65-70	Poor	75-80	75-85			

EXCHANGE 17<sup>th</sup> JANUARY, 2017 STERLING POUND: TK, 93.2849 DOLLAR : TK. 78.4166

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOP	10	233/-	Ali
Fannings	Madhupur	PF	10	242/-	NBT
Clonal Brokens	Kaiyacherra Dalu	GBOP(BT2)	10	293/-	AKT
Clonal Fannings	Kaiyacherra Dalu	OF	12	268/-	Gupta
PD/RD	* Daragaon/Madhupur	RD	10/10	239/-	Ispahani /AKT
Clonal PD/RD	Kaiyacherra Dalu	PD (BT2)	6	261/-	AKT
D	* Balisera	D	10	245/-	AKT
Clonal D	Madhupur	D(BT1)	10	253/-	AKT
CD	* Amrail	CD	10	269/-	Maria
Clonal CD	* Madhupur	CD(BT1)	10	275/-	LC

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 37)				Next Sale (Sale 38)			
	Season 2016-2017		Season 2015-2016		Season 2016-2017		Season 2015-2016	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	43,788	2,393,233	33,901	1,848,367	43,422	2,374,749	32,859	1,792,289
Dust	6,824	375,040	5,147	282,939	6,163	337,054	5,378	295,455
Total	50,612	2,768,273	39,048	2,131,306	49,585	2,711,804	38,237	2,087,743

Chittagong Auction Average: (Sale – 36)

Season 2016-2017: Tk. 153.43 & Season 2015-2016: Tk. 183.17

# General + Other Market(s) This/Last Week

## KOLKATA SALE 02 – 10<sup>th</sup> & 11<sup>th</sup> JANUARY, 2017

CTC Leaf: There was fair demand and for Assams. Select best liquoring sorts sold at irregular rates with quality whilst the bulk of the remainder was irregularly easier with some withdrawals. There was good demand for all Dooars on offer. Better and well-made medium sorts sold at firm rates whilst the remainder, including plainer and BLF varieties were steady.

Quotations for CTC USC/Kg	Brokens	Fannings	Dusts
BEST ASSAMS	293-322	278-300	278-308
GOOD ASSAMS	242-263	234-249	234-256
GD-MED-ASSAMS	212-227	205-220	205-220
MED ASSAMS	190-205	183-198	183-198
GOOD DOOARS	249-256	234-249	220-234
MED DOOARS	198-220	190-212	190-206
BLF DOOARS	147-176	147-176	147-176

## COONOOR SALE 02 DATED 13<sup>th</sup> JANUARY, 2017

There was fair but selective demand. Best varieties though irregular, were occasionally dearer with quality. The good and medium liquoring sorts were irregular and occasionally lower. The plainer teas were around their last sold levels. Blacker Fannings sold at steady levels. All sections were selective.

CTC Leaf	Best	Good	Medium	Plain
	168-176	161-166	152-158	140-150

## SILIGURI SALE 02- 11<sup>TH</sup> JANUARY, 2017

Good demand for quality and fair for remainder barring select bright liquoring marks. Levels eased with quality with some withdrawals. DUST: Good demand at steady to easier levels. Internal buyers were active. Blenders operated. Exporters were selective.

Quotations USC/Kg	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	227-293	220-286	205-249
MEDIUM / BETTER MEDIUM	168-220	168-212	176-198
COMMON / BLF	132-161	132-161	147-168

## MOMBASA SALE 02 – 10<sup>TH</sup> & 11<sup>TH</sup> JANUARY, 2017

:Improved demand for the 140,405 packages (9,165,784 kilos) on offer with 8.53% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD-USC	D1-USC
<b>Best</b>	330 – 428	378 – 422	370 – 411	370 – 430
<b>Good</b>	336 – 354	350 – 400	370 – 382	378 – 397
<b>Good Medium</b>	304 – 354	324 – 404	338 – 409	380 – 400
<b>Medium</b>	270 – 328	266 – 322	265 – 368	240 – 312
<b>Lower Medium</b>	150 – 270	176 – 230	184 – 228	194 – 226
<b>Plainer</b>	142 – 250	140 – 208	140 – 210	140 – 212