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TEA MARKET REPORT – Sale 35 held on Tuesday 3rd January, 2017

CTC LEAF: 42,014 packages of teas on offer met with an improved demand.

BROKENS: BOPs met with only a fair demand and were mostly easier whilst smaller Brokens met with a fair demand and were slightly easier. Plain types followed a similar trend whilst poor ones met with a selective demand at easier rates with fair withdrawals.

FANNINGS: Good liquoring Fannings were again a strong feature and were mostly firm to occasionally dearer following competition. Medium varieties were a fairly good market and tended a little easier. Plain and poor varieties met with a little more demand at irregular rates. Here again there were fair withdrawals.

CTC DUST: 6,287 packages of teas on offer met with a good demand. Good liquoring teas were firm to

slightly dearer and advanced by Tk.3/- to Tk.5/- following quality. Others also sold well at around last levels. However, plainer teas continued to be neglected. Blenders lent useful support with some interest from the Loose tea buyers.

COMMENTS Blenders continued to be active particularly for the bright liquoring types which were often dearer. There was some buying on account of Export at low levels. Internal buyers were a little more active this week.

Dusts sold well.

Our catalogue (**Sale 35**) Avg: Tk 170.56, sold 71.4% & (Sale 34) Avg: Tk 174.24, sold 59.0%.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large | 145-160 | 145-165 | Best | 195-210 | 190-205 | PD | NQTA | 165-205 |
| Medium | 155-170 | 160-170 | Good | 175-185 | 175-187 | RD | 105-247 | 120-245 |
| Small | 160-175 | 165-175 | Medium | 155-165 | 155-165 | D | 150-240 | 145-256 |
| Plain | 75-95 | 70-90 | Plain | 90-110 | 80-100 | CD | 165-251 | 194-249 |
| Poor | 65-70 | 55-65 | Poor | 75-85 | 55-65 | | | |

EXCHANGE 03RD JANUARY, 2017 STERLING POUND: TK. 94.7649, DOLLAR : TK. 77.8679

Top Prices – This Week

| Category – CTC | Garden | Grade | Package | Price | Buyer(s) |
|-----------------|------------------|-----------|---------|-------|----------|
| Brokens | * Madhupur | GBOP | 10 | 236/- | Taj |
| Fannings | * Madhupur | PF | 10 | 236/- | Rose |
| Clonal Brokens | * Madhupur | GBOP(BT1) | 01 | 239/- | Moitri |
| Clonal Fannings | Kaiyacherra Dalu | PF(BT2) | 10 | 251/- | TS |
| PD/RD | * Daragaon | RD | 20 | 247/- | Danish |
| Clonal PD/RD | Kaiyacherra Dalu | PD | 7 | 240/- | Jamuna |
| D | * Daragaon | D | 10 | 240/- | AKT |
| Clonal D | * Madhupur | D(BT1) | 10 | 235/- | AKT |
| CD | * Amrail | CD | 10 | 251/- | TS |
| Clonal CD | * Zareen | CD | 10 | 237/- | GT |

* Above price(s) realised in our catalogue

Offerings

| Type | This Sale (Sale 35) | | | | Next Sale (Sale 36) | | | |
|-------|---------------------|-----------|------------------|-----------|---------------------|-----------|------------------|-----------|
| | Season 2016-2017 | | Season 2015-2016 | | Season 2016-2017 | | Season 2015-2016 | |
| | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 42,014 | 2,295,481 | 28,540 | 1,558,865 | 43,969 | 2,404,049 | 32,122 | 1,759,696 |
| Dust | 6,287 | 345,413 | 4,680 | 257,024 | 5,855 | 320,128 | 4,847 | 266,504 |
| Total | 48,301 | 2,640,894 | 33,220 | 1,815,889 | 49,824 | 2,724,177 | 36,969 | 2,026,200 |

Chittagong Auction Average: (Sale – 34)
Season 2016-2017: Tk. 157.20 & Season 2015-2016: Tk. 188.26

General + Other Market(s) This/Last Week

KOLKATA SALE 01 2017

| OFFERINGS IN PACKAGES | | | |
|-----------------------|----------|----------|------------|
| | 2017 | 2016 | DIFFERENCE |
| CTC | 1,32,424 | 1,14,173 | 18,251 |
| ORTHODOX | 41,934 | 13,814 | 28,120 |
| DUST | 41,424 | 37,170 | 4,254 |

Market opened to fair demand. Few selected Assams maintaining quality, barely steady while remainder tending easier and witnessing some withdrawals Doors meeting with good demand at firm rates. Western India: Some enquiry on better teas but not as forceful as last HUL: Fair Support TGBL: Not operating so far. Other internals and locals: Some enquiry. Exporters: Selective enquiry Market opened to fair demand. Few selected Assams maintaining quality

GUWAHATI SALE 52 DATED 29TH DECEMBER, 2016

Good and select best Assams elicited good demand at around last levels. Medium Assams witnessed fair demand at barely steady to easier rates. Significant withdrawals were noted in this segment, more so in the leaf sale. Plainer teas met with good demand at around last levels. Demand continued to be more robust in the dust sale compared to leaf sale.

| SALE NO. 52-2016 | | | | | | |
|------------------|-------------|----------|------------------|-------------|----------|------------------|
| Category | Offered Qty | Sold Qty | Sold Average USC | Offered Qty | Sold Qty | Sold Average USC |
| CTC | 49.40 | 33.01 | 185 | 33.46 | 24.19 | 183 |
| DUST | 16.31 | 12.68 | 199 | 15.07 | 12.79 | 191 |
| TOTAL | 65.71 | 45.70 | 189 | 48.53 | 36.98 | 185 |

MOMBASA SALE 51 – 19TH & 20TH DECEMBER, 2016

Offerings this week totaled 141,000 packages (9,192,163.00kilos) against 151,404 packages (9,922,846.00kilos) for the same period last year, made up as follows:-Improved general demand for the 141,000 packages (9,192,163.00kilos) on offer in the last auction of the year. Only 9.84% teas remained unsold.

| CTC QUOTATIONS | BP1-USC | PF1-USC | PD-USC | D1-USC |
|----------------|-----------|-----------|-----------|-----------|
| Best | 350 – 426 | 334 – 380 | 390 – 400 | 396 – 418 |
| Good | 348 – 370 | 325 – 356 | 385 – 400 | 380 – 402 |
| Good Medium | 288 – 368 | 290 – 356 | 380 – 393 | 282 – 400 |
| Medium | 253 – 340 | 225 – 332 | 278 – 389 | 225 – 308 |
| Lower Medium | 160 – 272 | 156 – 232 | 150 – 206 | 160 – 198 |
| Plainer | 150 – 259 | 134 – 164 | 140 – 186 | 140 – 180 |