

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 18 Held on Tuesday 29<sup>th</sup> August, 2017

CTC LEAF: 36,863 packages and 50 packages of Old Season Teas on offer continued to meet with a strong demand at generally higher rates.

BROKENS: Good liquoring BOPs were a strong market and advanced in value following competition often by Tk.2/- to Tk.3/-. Medium BOPs advanced by Tk.5/- and sometimes more whilst plainer varieties were generally firm. Smaller Brokens were well sought after and were generally a firm market, a few lines being dearer on competition. Poor plain types were steady with some withdrawals.

FANNINGS: All bright liquoring Fannings were a strong market and were generally dearer often by Tk.2/- to Tk.3/-. Medium and other varieties were mostly a dearer market. Plain teas were about firm whilst the poorest were easier with fair withdrawals.

CTC DUST: 6,787 packages and 5 packages of Old Season Teas on offer met with a stronger demand at generally dearer rates. Best liquoring varieties were

strongly competed for and were again a dearer market. All others were firm to slightly dearer in line with quality. Blenders operated in greater strength with fairly good support from the Loose tea buyers.

COMMENTS: Although the market was a little hesitant at in the beginning, a strong buying interest followed soon after. Blenders operated in greater strength for all varieties. There was a little enquiry from the Loose tea buyers.

A feature of the sale was the attractive prices paid for the bright liquoring teas on offer.

Good liquoring Dusts were again a bright feature of the sale.

Our catalogue (Sale 18) Avg: Tk 210.47 sold 90.1% & (Sale 17) Avg: Tk 209.38, sold 85.3%

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	200-210	195-205	Best	215-220	214-219	PD	NQTA	NQTA
Medium	200-210	195-205	Good	208-213	207-212	RD	185-265	180-272
Small	202-212	197-212	Medium	198-203	195-200	D	195-264	190-274
Plain	155-170	150-160	Plain	160-170	150-165	CD	225-267	225-262

Exchange Rates 29 AUGUST, 2017 Sterling Pound: Tk. 103.2378 dollar: Tk. 80.5117

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur/Madhupur	GBOP	10/10	265/-	GT/HTA
Fannings	Madhupur	PF	10	271/-	Maria
Clonal Brokens	* Madhupur	GBOP(BT1)	10	277/-	Moti
Clonal Fannings	* BTRI	DMPF(BT2)SPL	5	380/-	GT
PD/RD	* Deundi	PD	10	265/-	Ispahani
CLONAL RD/PD	* Deundi	RD	10	265/-	AKT
D	* Daragaon	D	10	264/-	AKT
Clonal D	* Madhupur	D(BT1)	10	277/-	Bonani
CD	* Rajghat	CD	10	268/-	FR
Clonal CD	* Madhupur	CD(BT1)	10	294/-	FR

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 18)				Next Sale (Sale 19)			
	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	36,913	2,021,160	34,632	1,895,895	38,195	2,092,322	35,785	1,959,625
Dust	6,792	373,241	6,053	332,335	6,695	366,752	6,116	336,064
Total	43,705	2,394,400	40,685	2,228,230	44,890	2,459,074	41,901	2,295,688

Chittagong Auction Average: (Sale – 17)

Season 2017-2018: Tk. 203.68 & Season 2016-2017: Tk. 226.17

# General + Other Market(s) This/Last Week

## KOLKATA SALE 34 HELD ON 16<sup>th</sup> & 17<sup>th</sup> AUGUST, 2017

There was good demand. Best and good Assams were barely steady to easier. Other, clean, well-made teas sold at steady rates. Better Dooars were barely steady; clean, well-made sorts in the medium categories were around last whilst the plainer and BLF categories continued to witness sluggish demand at easier rates with large weights outlisted.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	375-453	344-391	359-391
GOOD ASSAMS	312-344	281-328	312-344
MED ASSAMS	234-281	219-258	234-281
GOOD DOOARS	266-281	266-281	258-281
MEDIUM DOOARS	219-234	219-234	203-234
COM MED DOOARS	179-195	179-195	179-195
PLN &BLF DOOARS	140-172	140-172	149-172

## COONOR 34 DATED 26<sup>th</sup> AUGUST, 2017

This week there was selective demand. The best and good liquoring teas were irregular and occasionally lower with quality. The medium sorts tended to be lower by Rs.2 – 5 while the plainer varieties eased to a lesser extent. However, the blacker Fannings were around their last sold levels. The Exporters and the internal trade lent fair enquiry. The major Blenders were absent.

CTC	Best	Good	Medium	Plain
Leaf	133-148	109-125	86-101	78-82

## SILIGURI SALE 34 dated 23<sup>rd</sup> AUGUST, 2017

Good demand at around last levels for bright liquoring and clean teas across all segments. The remainder easier. DUST: Strong demand at firm levels. Buying Pattern: Internal Buyers- Active. Blenders- operated with useful support by HUL. Exporters- fair enquiry.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	266-336	258-328	242-297
MEDIUM / BETTER MEDIUM	195-250	195-242	195-226
COMMON / BLF	117-179	117-179	125-179

## MOMBASA SALE 33 – 21<sup>ST</sup> & 22<sup>ND</sup> AUGUST, 2017

Good but irregular demand prevailed for the 117,356 packages (7,570,918 kilos) on offer and 11.21% of the teas were unsold.

CTC Quotations	BP1-USC/Kg	PF1-USC/Kg	PD-USC	D1-USC
Best	310 – 437	358 – 450	395 – 422	390 – 437
Good	300 – 356	350 – 400	390 – 420	390 – 412
Good Medium	270 – 354	324 – 377	382 – 418	360 – 409
Medium	252 – 317	250 – 325	252 – 315	230 – 309
Lower Medium	180 – 246	175 – 250	220 – 254	226 – 252
Plainer	162 – 230	150 – 244	205 – 246	212 – 242