

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 29 Held on Tuesday 21<sup>st</sup> November, 2017

CTC LEAF: 40,683 packages and 1348 packages of Old Season Teas on offer met with a strong demand at dearer rates.

BROKENS: BOPs met with a good demand but were generally a touch easier. Smaller Brokens were a strong market particularly the brighter varieties which appreciated following competition. Medium and plainer types were about steady. Poorer types met with a fair demand but there were several withdrawals in this category.

FANNINGS: Best Fannings were a very strong feature and were appreciably dearer whilst the good and Medium varieties were also a dearer market. Plainer types were about firm whilst the poorest were generally easier with fair withdrawals.

CTC DUST: 7,368 packages and 74 packages of Old Season Teas on offer met with a good demand. Select

few lines of best liquoring teas met with good competition and advanced by Tk.5/- to Tk.8/-. Others were also firm to a slightly dearer market. However, plainer varieties sold around last levels with a few withdrawals.

COMMENTS: The sale witnessed a very strong demand whereby prices moved up by a fair margin. Bright varieties were strongly competed for particularly the Fannings. Blenders were competing very strongly resulting in higher rates in this week's sale. There was some interest from the Internal buyers.

Dust were a slightly dearer market.

Our catalogue (Sale 29) Avg: Tk **240.35**, sold **86.2%** & (Sale 28) Avg: Tk 234.42, sold 91.4%.

### Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large   | 230-235   | 230-235   | Best     | 247-252   | 242-246   | PD   | NQTA      | NQTA      |
| Medium  | 233-238   | 233-238   | Good     | 240-245   | 237-240   | RD   | 206-287   | 202-288   |
| Small   | 235-240   | 234-239   | Medium   | 233-238   | 230-235   | D    | 200-282   | 193-291   |
| Plain   | 160-185   | 160-185   | Plain    | 160-185   | 160-185   | CD   | 179-267   | 190-261   |

Exchange Rates 21 NOVEMBER, 2017 Sterling Pound: Tk. 105.6163 dollar: Tk. 81.7089

### Top Prices – This Week

| Category – CTC  | Garden              | Grade     | Package | Price | Buyer         |
|-----------------|---------------------|-----------|---------|-------|---------------|
| Brokens         | * Madhupur          | GBOP      | 10      | 299/- | Maria         |
| Fannings        | * Madhupur          | PF        | 10      | 286/- | BC            |
| Clonal Brokens  | * Madhupur          | GBOP(BT1) | 10      | 311/- | Uttara        |
| Clonal Fannings | * Madhupur          | PF(BT1)   | 10      | 307/- | Danish        |
| PD/RD           | * Daragaon          | RD        | 10      | 280/- | AKT           |
| CLONAL RD/PD    | * Madhupur          | RD(BT1)   | 10      | 287/- | HRC           |
| D               | * Deundi            | D         | 10      | 277/- | AKT           |
| Clonal D        | * Madhupur          | D(BT1)    | 5       | 282/- | Uttara        |
| CD              | * Amrail            | CD        | 10      | 267/- | LC            |
| Clonal CD       | * Madhupur/Madhupur | CD(BT1)   | 10 /10  | 289/- | Hoq Ctg/Shahi |

\* Above price(s) realised in our catalogue

### Offerings

| Type         | This Sale (Sale 29) |                  |                  |                  | Next Sale (Sale 30) |                  |                  |                  |
|--------------|---------------------|------------------|------------------|------------------|---------------------|------------------|------------------|------------------|
|              | Season 2017-2018    |                  | Season 2016-2017 |                  | Season 2017-2018    |                  | Season 2016-2017 |                  |
|              | Packages            | Qty/Kg           | Packages         | Qty/Kg           | Packages            | Qty/Kg           | Packages         | Qty/Kg           |
| Leaf         | 42,031              | 2,300,777        | 43,028           | 2,355,711        | 39,011              | 2,137,803        | 48,866           | 2,675,140        |
| Dust         | 7,442               | 407,822          | 6,575            | 360,941          | 7,272               | 398,506          | 7,284            | 399,601          |
| <b>Total</b> | <b>49,473</b>       | <b>2,708,599</b> | <b>49,603</b>    | <b>2,716,652</b> | <b>46,283</b>       | <b>2,536,308</b> | <b>56,150</b>    | <b>3,074,741</b> |

Chittagong Auction Average: (Sale – 28)

Season 2017-2018: Tk. 229.93 & Season 2016-2017: Tk. 187.70

# General + Other Market(s) This/Last Week

## KOLKATA SALE 46 HELD ON 15<sup>th</sup>, 16<sup>th</sup> & 17<sup>th</sup> NOVEMBER, 2017

CTC Leaf: There was good demand. Those Assams which maintained quality sold at irregular levels around last. The reminder was irregularly easier. Better Dooars were barely steady to easier. Plainer and BLF Dooars sold at irregular rates with quality.

| Tea Category USC/KG | Brokens | Fannings | Dusts   |
|---------------------|---------|----------|---------|
| BEST ASSAMS         | 338-369 | 307-338  | 338-369 |
| GOOD ASSAMS         | 276-322 | 261-292  | 276-322 |
| MED ASSAMS          | 230-261 | 215-238  | 223-261 |
| GOOD DOOARS         | 269-292 | 261-284  | 246-261 |
| MEDIUM DOOARS       | 215-238 | 215-238  | 199-230 |
| COM MED DOOARS      | 184-199 | 184-199  | 176-192 |
| PLN &BLF DOOARS     | 138-176 | 138-176  | 138-169 |

## SILIGURI SALE 46 – 15<sup>TH</sup> NOVEMBER, 2017

LEAF: Good demand at firm to dearer levels in line with quality & competition. DUST: Strong demand at dearer levels. Internal Buyers- Active. Blenders- operated. Exporters- fair enquiry

| CTC/Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|-------------------------|-----------------|------------------|---------------|
| GOOD / BEST             | 284-361         | 276-353          | 261-315       |
| MEDIUM / BETTER MEDIUM  | 207-269         | 207-261          | 207-246       |
| COMMON / BLF            | 123-192         | 130-192          | 138-192       |

## COONOR SALE 46- 17<sup>TH</sup> NOVEMBER, 2017

There was selective demand this week. All sorts were generally lower by Rs.2-5; however, the plainer sorts were around their last sold levels. All sections were selective.

| CTC Leaf | Best    | Good    | Medium  | Plain  |
|----------|---------|---------|---------|--------|
| USC/KG   | 153-161 | 138-146 | 110-126 | 95-103 |

## MOMBASA SALE 45– 13<sup>th</sup> & 14<sup>th</sup> NOVEMBER, 2017

Good but irregular demand prevailed for the 138,321 packages (9,075,225 kilos) on offer with prices closely following quality and only 9.21% of the teas remained unsold.

| CTC Quotations | BP1-USC/Kg | PF1-USC/Kg | PD-USC    | D1-USC    |
|----------------|------------|------------|-----------|-----------|
| Best           | 332 – 494  | 325 – 405  | 365 – 468 | 380 – 442 |
| Good           | 332 – 364  | 336 – 366  | 370 – 390 | 378 – 408 |
| Good Medium    | 306 – 374  | 322 – 368  | 350 – 396 | 320 – 406 |
| Medium         | 246 – 306  | 260 – 321  | 286 – 318 | 259 – 323 |
| Lower Medium   | 175 – 240  | 177 – 267  | 232 – 288 | 249 – 288 |
| Plainer        | 170 – 250  | 165 – 242  | 210 – 280 | 190 – 280 |