

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT - Sale 32 Held on Tuesday 12<sup>th</sup> December, 2017

CTC LEAF: 42,903 packages and 275 packages of Old Season Teas on offer met with quite a strong demand.

BROKENS: All clean Brokens met with a strong demand particularly the smaller varieties which often appreciated with competition. Mediums were about firm whilst the plainer varieties saw some interest at easier rates. There were several withdrawals in this category.

FANNINGS: Bright liquoring Fannings were a strong market and were generally fully firm to slightly dearer. Mediums were firm to a touch dearer whilst plainer types were a little easier with fair withdrawals.

CTC DUST: 7,164 packages of teas on offer met with a good demand. Good liquoring varieties particularly the CDs sold well at around last levels. Medium teas

were firm to slightly dearer market. Plain types saw a fair demand but were a touch easier with a few withdrawals. Blenders operated in greater strength for good liquoring varieties. There was a little enquiry from the Loose tea buyers.

COMMENTS: Strong demand was seen from the beginning of the sale which prevailed throughout. Blenders operated strongly although a major Blender stayed away from the market. There was some interest from the Local tea buyers. Plain teas were often heavily discounted and a large weight was withdrawn without bids.

Dusts sold well.

Our catalogue (Sale 32) Avg: Tk **236.68**, sold **79.1%** & (Sale 31) Avg: Tk 238.31, sold 86.5%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	225-230	225-230	Best	245-252	245-252	PD	NQTA	NQTA
Medium	230-236	232-237	Good	237-240	237-242	RD	205-275	217-275
Small	233-238	235-240	Medium	230-235	230-235	D	174-287	195-278
Plain	165-180	165-180	Plain	165-180	165-180	CD	174-272	184-290

Exchange Rates 12 December 2017 Sterling Pound: Tk. 108.0851dollar: Tk. 81.7588

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer
Brokens	Madhupur	GBOP	10	282/-	TS
Fannings	* Madhupur	PF	10	287/-	TS
Clonal Brokens	* Madhupur	GBOP(BT1)	10	312/-	AKT
Clonal Fannings	Moomincherra	DMPFBT2	3	315/-	TS
PD/RD	* Madhupur	RD	10	270/-	TS
CLONAL RD/PD	* Madhupur/Madhupur	RD(TV1) /BT1	10/10	275/-	AKT
D	* Madhupur	D	10	283/-	Shawon
Clonal D	* Madhupur	D(BT1)	10	287/-	AKT
CD	* Amrail	CD	10	272/-	Shawon
Clonal CD	Srigobindpur	CD	10	248/-	HRC

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 32)				Next Sale (Sale 33)			
	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	43,178	2,364,585	54,903	3,005,323	40,888	2,240,662	48,836	2,671,040
Dust	7,164	393,085	7,613	418,041	8,137	445,908	6,606	362,622
Total	50,342	2,757,670	62,516	3,423,363	49,025	2,686,570	55,442	3,033,662

Chittagong Auction Average: (Sale – 31)

Season 2017-2018: Tk. 229.97 & Season 2016-2017: Tk. 176.59

# General + Other Market(s) This/Last Week

## KOLKATA SALE 49 HELD ON 5<sup>th</sup>, 6<sup>th</sup> & 7<sup>th</sup> DECEMBER, 2017

There was good demand. Good liquoring and clean well-made Assams sold at firm to occasionally dearer rates. The remainder was irregular and easier following a seasonal decline in quality. Good liquoring and well-made Dooars sold at firm levels. Plainer liquoring and browner sorts in the medium categories were barely steady. Plainer and BLF Dooars sold at firm to dearer rates.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	341-372	310-341	341-372
GOOD ASSAMS	279-325	263-294	279-325
MED ASSAMS	232-263	217-240	224-263
GOOD DOOARS	271-294	263-286	248-263
MEDIUM DOOARS	217-240	217-240	201-232
COM MED DOOARS	186-201	186-201	178-193
PLN & BLF DOOARS	139-178	139-178	139-170

## SILIGURI SALE 49 – 6<sup>TH</sup> December, 2017

Good demand. Select Best sorts were around last. The remainder were steady to easier in line with quality. Common/Medium sorts were firm.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	279-356	271-333	248-302
MEDIUM / BETTER MEDIUM	209-263	209-255	209-232
COMMON / BLF	116-193	131-193	139-193

## COONOOR SALE 49- 8<sup>th</sup> DECEMBER 2017

This week there was strong demand. The best and good liquoring teas were dearer by Rs.3 – 5. The medium and plainer sorts appreciated up-to Rs.4. The regional packeteers were active with some support from the internal and export accounts.

CTC Leaf USC/KG	Best	Good	Medium	Plain
	155-162	131-139	105-120	93-102

## MOMBASA SALE 48– 4<sup>th</sup> & 5<sup>th</sup> DECEMBER, 2017

There was good general demand for the 167,935 packages (10,902,291 kilos) in the market at generally easier rates. 9.63% were neglected.

CTC Quotations	BP1-USC/Kg	PF1-USC/Kg	PD-USC	D1-USC
Best	308 – 482	314 – 381	335 – 377	355 – 422
Good	300 – 350	300 – 346	330 – 348	350 – 385
Good Medium	270 – 338	290 – 328	328 – 356	307 – 372
Medium	240 – 322	240 – 295	261 – 318	260 – 328
Lower Medium	166 – 242	182 – 238	210 – 299	244 – 300
Plainer	148 – 230	148 – 220	152 – 290	150 – 290