# NATIONAL BROKERS LIMITED

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# Tea Auctioneers since 1948 TEA MARKET REPORT - Sale 35 Held on Tuesday 2<sup>nd</sup> January, 2018

CTC LEAF: 34,004 packages of teas on offer met with a fairly strong demand.

BROKENS: BOPs were a little easier often declining by Tk.2/- to Tk.4/- and meeting some withdrawals. Smaller Brokens were fairly strongly supported mostly at firm rates. However, their plainer varieties were often easier with some withdrawals. Mediums saw fair interest but were often easier. Plain varieties witnessed more demand and were mostly dearer. However, there were some withdrawals.

FANNINGS: There was a strong enquiry for all bright Fannings on offer which were generally firm to dearer following competition. Good varieties were firm whilst Mediums met with a little less enquiry and sometimes eased in value with some withdrawals. Plain varieties were a firm feature following more interest and there were also less withdrawals compared to last

CTC DUST: 7,502 packages of teas on offer met with a fairly good demand. Good liquoring teas were a

touch easier following quality. Medium varieties sold at around last levels. However, plainer teas saw fair interest but eased in price with some withdrawals. Once again Blenders were the mainstay of the market. Loose tea buyers operated on clean, well made teas.

COMMENTS: Blenders operated quite strongly for bright varieties. However, their support for Medium types particularly the BOP varieties were much less owing to which there were fair withdrawals in this category.

It was evident throughout the sale that poor liquoring types were being neglected by the buyers which resulted in heavy withdrawals. Loose tea buyes continued to be rather quiet.

Dusts were a slightly easier market.

Our catalogue (**Sale 35**) Avg: Tk **238.25**, sold **81.0%** & (Sale 34) Avg: Tk 236.80, sold 85.2%.

#### Quotations - This Week - (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	226-230	227-231	Best	245-250	244-248	PD	230-251	NQTA
Medium	230-238	233-240	Good	238-243	238-243	RD	168-280	179-280
Small	234-240	235-242	Medium	230-233	232-235	D	163-295	158-295
Plain	165-190	165-185	Plain	175-195	165-185	CD	189-275	189-275

Exchange Rates 02 January, 2018 Sterling Pound: Tk. 109.7255, dollar: Tk. 82.0082

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer
Brokens	Madhupur	GBOP	10	301/-	Rahim
Fannings	* Madhupur	PF	10	283/-	Aftab
Clonal Brokens	* Madhupur	GBOP(BT1)	10	341/-	AKT
Clonal Fannings	Madhupur	PF(BT1)	10	308/-	Mollah
PD/RD	* Amrail	RD	10	257/-	AKT
CLONAL RD/PD	* Madhupur	RD(BT1)	10	285/-	AKT
D	* Madhupur	D	10	290/-	Shawon
Clonal D	Madhupur	D(BT1)	10	290/-	Orian
CD	* Amrail	CD	10	270/-	Shawon
Clonal CD	* Madhupur	CD(BT1)	5	308/-	Sen

<sup>\*</sup> Above price(s) realised in our catalogue

### Offerings

		This Sale (Sale 35)				Next Sale (Sale 36)			
	Season 20	17-2018	Season 20	16-2017	Season 20	17-2018	Season	2016-2017	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	34,004	1,860,592	42,014	2,295,481	35,243	1,929,202	43,941	2,401,254	
Dust	7,502	411,534	6,287	345,413	7,361	402,941	5,855	322,113	
Total	41 506	2.272.126	48 301	2 640 894	42.604	2 332 143	49 796	2.723.367	

Chittagong Auction Average: (Sale – 34) Season 2017-2018: Tk. 230.68 & Season 2016-2017: Tk. 157.20

# **General + Other Market(s) This/Last Week**

## **GUWAHATI SALE 01 – 2<sup>ND</sup> JANUARY, 2018**

Market opened to fair demand. Good liquoring teas irregularly easier following quality. Clean, grainy mediums barely steady. Browner sorts witnessing huge amount of withdrawals. TGBL/HUL –Operating. Western India – Active on liquoring teas. Other Internals and Packeters – Lending fair support. Exporters – Selective.

### KOLKATA SALE 52 HELD ON 26<sup>TH</sup>, 27<sup>TH</sup>, 28<sup>TH</sup> DECEMBER, 2018

CTC Leaf: There was good demand for select best and other brighter liquoring, clean Assams which sold at steady rates. The remainder however, was irregular and easier closely following quality with brown, fibrous and plainer liquoring description meeting with low interest.

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Tea Category USC/KG	Brokens	Fannings	Dusts			
BEST ASSAMS	313-361	313-329	313-329			
GOOD ASSAMS	282-313	266-298	282-298			
MED ASSAMS	235-266	219-243	219-251			
GOOD DOOARS	274-290	266-290	243-259			
MEDIUM DOOARS	219-243	219-243	204-235			
COM MED DOOARS	188-204	188-204	180-196			
PLN &BLF DOOARS	141-180	141-180	141-172			

### <u>SILIGURI SALE 52 – 27<sup>TH</sup> DECEMBER, 2017</u>

LEAF: Good demand. Well made & good liquoring sorts were firm to occasionally dearer. Teas of weaker description tended easier.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	290-368	282-361	259-313
MEDIUM / BETTER MEDIUM	219-274	227-266	219-243
COMMON / BLF	125-204	133-211	141-204