NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT - Sale 36 Held on Tuesday 9th January, 2018

CTC LEAF: 35,243 packages of teas on offer met with a good demand but at easier rates.

BROKENS: BOPs witnessed a fairly good demand but eased again by Tk.2/- to Tk.3/- with some withdrawals. Smaller Brokens were well supported at a drop of Tk.2/- to Tk.3/- particularly the brighter varieties but the Medium types eased a little more with some withdrawals. Plain types saw a little more demand in the beginning which slackened as the sale progressed. resulting in fair withdrawals.

FANNINGS: Bright Fannings were generally a strong market but were easier following quality. Good types also were easier whilst the Mediums saw fair demand but prices declined by a higher margin with more withdrawals. Plain types although witnessed good demand at the beginning but met with a discriminating market as the sale progressed. There were several withdrawals in this category.

CTC DUST: 7,361 packages of teas on offer met with a good demand. Select few lines of good liquoring teas were strongly competed for and were Tk.3/- to Tk.5/dearer. Other teas were firm to slightly dearer closely following quality. Plain teas, once again, were a little easier with fair withdrawals. Blenders lent fairly good support with fair interest from the Loose tea buyers.

COMMENTS: There was a little less competition witnessed this week which resulted in a decline in price from the last levels particularly for the Medium and plain teas. Blenders continued to be the mainstay of the market with only a little support from the Loose tea buyers.

Good liquoring Dusts met with a good competition.

Our catalogue (**Sale 36**) Avg: Tk **235.78**, sold **82.4%** & (Sale 35) Avg: Tk 238.23, sold 81.3%.

Quotations - This Week - (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	224-228	226-230	Best	242-247	245-250	PD	NQTA	230-251
Medium	227-235	230-238	Good	235-240	238-243	RD	188-286	168-280
Small	233-237	234-240	Medium	228-232	230-233	D	150-285	163-295
Plain	170-195	165-190	Plain	175-195	175-195	CD	195-297	189-275

Exchange Rates 09 January, 2018 Sterling Pound: Tk. 110.2884, dollar: Tk. 82.0082

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur	GBOP	10	281/-	AKT
Fannings	* Madhupur	PF	10	288/-	TS
Clonal Brokens	* Madhupur	GBOP(BT1)	10	312/-	SRABONI
Clonal Fannings	Brindabon	DMPF(BT2)SPL	3	511/-	GT
PD/RD	* Madhupur	RD	10	271/-	Orian
CLONAL RD/PD	* Madhupur	RD(BT1)	10	286/-	AKT
D	Madhupur	D	10	272/-	AKT
Clonal D	* Madhupur	D(BT1)	5	285/-	AKT
CD	* Amrail	CD	10	274/-	Shawon
Clonal CD	* Madhupur	CD(BT1)	5	297/-	Maria

^{*} Above price(s) realised in our catalogue

Offerings

	Onemgo								
		This Sale (Sale 36)				Next Sale (Sale 37)			
	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	35,243	1,929,248	43,941	2,401,254	33,955	1,859,715	43,788	2,393,233	
Dust	7,361	403,568	5,855	322,113	7,817	428,137	6,824	375,040	
Total	42,604	2,332,815	49,796	2,723,367	41,772	2,287,852	50,612	2,768,273	

Chittagong Auction Average: (Sale – 35) Season 2017-2018: Tk. 231.19 & Season 2016-2017: Tk. 153.39

General + Other Market(s) This/Last Week

KOLKATA SALE 01 HELD ON 2^{ND} , 3^{RD} & 4^{TH} JANUARY, 2018

CTC Leaf:Assams which maintained quality met with good demand. Select well-made, good liquoring Assams sold at irregular levels around last. The remainder sold at easier rates with a general decline seen in price levels following a season decline in quality. Brown, fibrous and plain liquoring descriptions met with limited interest and were discounted where sold. Dooars met with good demand. Better Dooars sold at steady rates. Well-made teas in the medium categories were around last.

Tea Category USC/KG	Brokens	Fannings	Dusts	
BEST ASSAMS	307-346	291-314	299-330	
GOOD ASSAMS	267-291	251-267	267-283	
MED ASSAMS	228-251	212-236	228-251	
GOOD DOOARS	267-291	267-291	244-259	
MEDIUM DOOARS	220-244	220-244	204-236	
COM MED DOOARS	188-204	188-204	181-196	·
PLN &BLF DOOARS	141-181	141-181	141-173	

SILIGURI SALE 01 – 3rd JANUARY, 2018

Good demand. Improved sorts across all categories were firm to dearer, the remainder tended steady to easier. DUST: Strong demand at firm to dearer levels. Buying Pattern: Internal Buyers- Active. Blenders- Operated. Exporters- fair enquiry.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	291-370	283-346	267-322
MEDIUM / BETTER MEDIUM	212-275	220-267	220-251
COMMON / BLF	118-196	133-204	141-204

COONOOR SALE 01

There was strong demand. The best and good liquoring teas were generally dearer by Rs.3-4 and appreciated with the progress of the sale. The mediums and plainer sorts were generally Rs.4-6 dearer.Regional packeteers were active with some support from the export accounts. The internal segment was limited to the lower levels.

CTC Leaf	Best	Good	Medium	Plain
USC/KG	181-188	157-165	133-148	107-125

MOMBASA SALE 01 – 2ND/3RD JANUARY, 2018

There was strong demand. The best and good liquoring teas were generally dearer by Rs.3 - 4 and appreciated with the progress of the sale. The mediums and plainer sorts were generally Rs.4 - 6 dearer.

CTC Quotations	BP1-USC/Kg	PF1-USC/Kg	PD-USC	D1-USC
Best	290 – 400	315 – 378	340 – 374	350 – 415
Good	275 – 388	310 – 346	340 – 371	332 - 370
Good Medium	280 – 364	305 - 334	338 - 356	334 - 370
Medium	230 - 342	260 - 304	290 - 352	275 – 346
Lower Medium	168 – 234	170 - 280	200 - 298	220 - 300
Plainer	158 - 212	160 - 236	160 - 266	150 - 264