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TEA MARKET REPORT - Sale 37 Held on Tuesday 16th January, 2018

CTC LEAF: 33,955 packages of teas on offer met with less demand particularly at the later half with heavy withdrawals.

BROKENS: Good liquoring Broken grades met with quite a fair enquiry at the beginning and were selling at a drop of Tk.4/- to Tk.6/- but eased further with some withdrawals. However, Medium types saw much less demand with prices declining further and also with heavier withdrawals. Plain faulty liquoring teas suffered heavy withdrawals.

FANNINGS: A fair weight of bright Fannings met with a good enquiry at the beginning and were Tk.3/- to Tk.5/- below last levels but eased further with the progress of the sale. Good types met with fair demand but generally dropped by Tk.5/- to Tk.7/- with a fair weight remaining unsold. Plain varieties saw limited demand and were heavily discounted with larger withdrawals.

CTC DUST: 7,817 packages of teas on offer met with a good demand. Good liquoring varieties were firm to

slightly dearer whilst Mediums met with a less enquiry and eased by Tk.2/- to Tk.3/- with some withdrawals. Plain types were a little easier with more withdrawals compared to last sale. Blenders lent very good support with some interest from the Loose tea buyers.

COMMENTS: Buyers were selective as they were bidding on the bright varieties whilst neglecting the less quality, whereby the plain varieties were mostly withdrawn without bids. This resulted in a large weight of teas remaining unsold. Blenders were less active and it was evident that there was less competition in the market. Loose tea buyers were virtually quiet. All these factors contributed to a lower market with heavy withdrawals.

Bright liquoring Dusts were a dearer market.

Our catalogue (**Sale 37**) Avg: Tk **235.22**, sold **67.6%** & (Sale 36) Avg: Tk 235.79, sold 82.3%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	218-223 Nom	224-228	Best	236-242	242-247	PD	NQTA	NQTA
Medium	221-226	227-235	Good	230-235	235-240	RD	195-285	188-286
Small	226-230	233-237	Medium	220-225	228-232	D	209-282	150-285
Plain	170-185	170-195	Plain	175-185	175-195	CD	195-275	195-297

Exchange Rates 16th January, 2018 Sterling Pound: Tk. 112.0846, dollar: Tk. 82.0082

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur	GBOP	10	295/-	AKT
Fannings	* Madhupur	PF	10	291/-	Rose
Clonal Brokens	* Madhupur	GBOP(TV1)	10	316/-	Uttara
Clonal Fannings	Madhupur	PF(BT1)	10	280/-	Millennium
PD/RD	* Madhupur	RD	10	261/-	AKT
CLONAL RD/PD	* Madhupur	RD(BT1)	10	285/-	MA
D	* Daragaon	D`	10	281/-	AKT
Clonal D	* Madhupur	D(BT1)	10	282/-	Shawon
CD	* Amrail	CD	10	264/-	Shawon
Clonal CD	* Madhupur	CD(BT1)	5	275/-	Shawon

* Above price(s) realised in our catalogue

Offerings

This Sale (Sale 37)

Next Sale (Sale 38)

Type	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	33,955	1,859,677	43,788	2,393,233	38,082	2,085,751	43,292	2,366,302
Dust	7,817	429,269	6,824	375,040	7,655	419,264	6,163	338,640
Total	41,772	2,288,945	50,612	2,768,273	45,737	2,505,015	49,455	2,704,942

Chittagong Auction Average: (Sale – 36)

Season 2017-2018: Tk. 225.76 & Season 2016-2017: Tk. 153.43

General + Other Market(s) This/Last Week

KOLKATA SALE 02 HELD ON 9TH & 16TH JANUARY, 2018

CTC Leaf: Assams met with irregular demand with most varieties selling at easier rates following a seasonal decline in quality. Plainer liquoring and brown, fibrous descriptions were further discounted. Dooars met with good demand. Better Dooars were barely steady. Plainer and BLF categories were irregular.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	282-314	267-298	282-314
GOOD ASSAMS	251-267	243-259	251-267
MED ASSAMS	219-235	204-227	219-235
GOOD DOOARS	267-282	267-282	235-251
MEDIUM DOOARS	219-243	219-243	204-227
COM MED DOOARS	188-204	188-204	180-196
PLN &BLF DOOARS	141-180	141-180	141-172

SILIGURI SALE 02 – 10th JANUARY, 2018

LEAF: Good demand. Improved & good liquoring sorts were well competed for. The remainder tended irregular & easier following quality. DUST: Strong demand at firm levels. Internal Buyers- Active. Blenders- Operated. Exporters- fair enquiry.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	290-369	282-345	267-322
MEDIUM / BETTER MEDIUM	212-274	219-267	219-251
COMMON / BLF	117-196	133-204	141-204

COONOOR SALE 02 – 12th JANUARY, 2018

There was good demand. The high priced and good sorts were irregular. The medium and plainer teas were generally firm to dearer, particularly the blacker sorts. However, Fannings tended to be marginally lower.

CTC Leaf	Best	Good	Medium	Plain
USC/KG	180-188	157-164	133-147	106-125

MOMBASA SALE 02 – 8TH /9TH JANUARY, 2018

Improved general demand for the 165,476 packages (10,624,499kilos) in the market; 10.16% remained unsold.

CTC Quotations	BP1-USC/Kg	PF1-USC/Kg	PD-USC	D1-USC
Best	315 – 436	322 – 386	345 – 393	345 – 420
Good	300 – 352	312 – 356	340 – 362	335 – 368
Good Medium	300 – 362	305 – 362	340 – 360	329 – 370
Medium	255 – 340	265 – 310	310 – 352	287 – 344
Lower Medium	168 – 282	167 – 278	200 – 312	200 – 314
Plainer	150 – 192	150 – 248	150 – 270	156 – 271