NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT - Sale 40 Held on Tuesday 6th February, 2018

CTC LEAF: 40,582 packages and 200 packages of Old Season, 10 packages of Orthodox & 140 packages of Green teas on offer continued to meet with less demand with price falling sharply.

BROKENS: There was only a limited weight of good BOPs on offer which met with a fair interest but prices were lower by Tk.8/- to Tk.10/- and more with some withdrawals. Small Brokens witnessed a similar trend and a large weight of it sold at a drop of Tk.10/- and more with fair withdrawals. Medium and plain types saw a decline in price with a larger weight remaining unsold. Poorest varieties witnessed some support but prices were substantially lower with heavy withdrawals.

FANNINGS: There was a few good liquoring Fannings which initially met with a good demand, selling at Tk.6/- to Tk.10/- below last rates but with the progress of sale, these declined further with some withdrawals. Medium types met with fair enquiry but price declined by Tk.10/- and more with some withdrawals. Plain varieties met with only some

demand and where sold recorded a sharp drop in price and there were several withdrawals in this category. Poor types met with some enquiry but prices declined further with a lot of withdrawals.

CTC DUST: 8,765 packages of teas on offer met with a fair demand. Good liquoring teas sold well but prices dropped by Tk.6/- to Tk.8/- following quality. Brown, fibrous and plain descriptions were heavily out-listed. Blenders lent fairly good support with fair interest from the Loose tea buyers.

COMMENTS: A large weight of teas was on offer of which the majority was plain end of season types. Buyers were more selective whilst teas with fair liquors were being sold. Plain and poor types were generally neglected. As a result, withdrawals were heavy in this category.

Dusts were an easier market.

Our catalogue (**Sale 40**) Avg: Tk **200.01**, sold **62.0%** & (Sale 39) Avg: Tk 215.01, sold 65.4%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week	
Large	Not quotable	Not quotable	Best	210-215	225-230 nom	PD	Not quotable	Not quotable	
Medium	185-190	205-210	Good	200-210	220-225	RD	172-237	138-251	
Small	190-200	210-215	Medium	185-195	205-215	D	125-264	130-260	
Plain	145-165	150-175	Plain	165-175	150-175	CD	164-262	195-246	

Exchange Rates 6th February, 2018 Sterling Pound: Tk. 113.9365, dollar: Tk. 82.2128

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer
Brokens * Daragaon		GBOP	10	236/-	AKT
Fannings	nnings * Daragaon/* Madhupur		30	249/-	Meghna/Orion
Clonal Brokens * Madhupur		GBOP(BT1)	10	250/-	Hossain
Clonal Fannings	Brindabon	DMPFSBT2	2	575/-	Mat
PD/RD	* Daragaon	RD	10	237/-	Ispahani
CLONAL RD/PD	Madhupur	RD(BT1)	10	233/-	AKT
D	* Daragaon	D	10	264/-	Kamona
Clonal D	Madhupur	D(BT1)	10	250/-	Magnolia
CD	* Sathgao	CD	5	262/-	FR
Clonal CD	* Madhupur	CD(BT1)	10	248/-	Shawon

^{*} Above price(s) realised in our catalogue

Offerings

	Onerings								
		This Sale (Sale 40)				Next Sale (Sale 41)			
	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	40,932	2,239,766	38,059	2,078,835	33,663	1,843,049	42,275	2,309,008	
Dust	8,765	481,553	6,869	378,340	7,778	425,846	6,881	377,332	
Total	49,697	2,721,319	44,928	2,457,175	41,441	2,268,895	49,156	2,686,339	

 $\begin{tabular}{ll} Chittagong Auction Average: (Sale - 39) \\ Season 2017-2018: Tk. 203.89 \& Season 2016-2017: Tk. 145.75 \\ \end{tabular}$

General + Other Market(s) This/Last Week

KOLKATA SALE 04 HELD ON 1st & 2nd FEBRURAY, 2018

There was good demand at easier rates for most teas on offer. M/s Hindustan Unilever operated selectively in both the leaf and Dust categories. M/s Tata Global Beverages had very limited inquiry in the leaf market and operated selectively in the Dust market.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	279-310	264-295	279-295
GOOD ASSAMS	233-264	225-248	233-264
MED ASSAMS	202-217	194-217	202-225
GOOD DOOARS	248-264	256-272	233-248
MEDIUM DOOARS	217-233	217-240	202-225
COM MED DOOARS	186-202	186-202	178-194
PLN &BLF DOOARS	139-170	139-170	139-170

COONOOR SALE 04 – 25TH JANUARY, 2018

There was good demand. The best liquoring varieties were generally lower with quality. The good and medium sorts were steady to occasionally dearer while the plainer teas were dearer up-to Rs.4/-, sometimes more.

CTC Leaf	Best	Good	Medium	Plain
USC/KG	170-180	158-167	136-155	108-127

MOMBASA SALE 04 – 29th & 30th JANUARY, 2018

There was good demand for the 162,534 packages (10,478,312 kilos) on offer in line with quality; 9.31% was neglected.

CTC Quotations	BP1-USC/Kg	PF1-USC/Kg	PD-USC	D1-USC
Best	312 – 512	344 – 444	340 – 416	350 – 415
Good	300 – 342	332 – 360	340 – 356	352 – 368
Good Medium	305 – 396	313 – 364	335 – 350	330 – 366
Medium	290 – 325	280 – 320	300 – 331	310 – 347
Lower Medium	165 – 276	174 – 290	184 – 309	200 – 310
Plainer	130 - 207	140 - 262	150 – 290	155 - 288