## NATIONAL BROKERS LIMITED

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# Tea Auctioneers since 1948 TEA MARKET REPORT - Sale 41 Held on Tuesday 13<sup>th</sup> February, 2018

CTC LEAF: 33,646 packages of Current Season, 145 packages of Old Season, 2 packages of New Season (Orthodox) Teas on offer met with an improved demand with prices following quality.

BROKENS: There was a handful of good Brokens on offer which met with a fair enquiry but prices eased by upto Tk.5/-. Medium Brokens also witnessed a fair enquiry but declined by upto Tk.7/-. Plain teas saw more interest and were generally about steady with lesser withdrawals. Poor types also saw fair enquiry although quite a few of these were withdrawn without bids.

FANNINGS: A limited weight of good Fannings met with quite a good demand but eased by Tk.4/- to Tk.6/- but Mediums declined further often by upto Tk.10/-. Plain types met with a better enquiry but declined by Tk.3/- to Tk.5/-. A similar trend prevailed for the poor types with more withdrawals.

CTC DUST: 7,768 packages on offer met with only a fair demand. Good liquoring teas particularly CDs met with good competition. There was also better demand

for Medium varieties which sold at irregular rates, buyers closely following quality. Brown, fibrous and plain liquoring teas sold at a drop of Tk.10/- to Tk.12/- with fair withdrawals. Blenders lent quite a good support with fair interest from the Loose tea buyers.

COMMENTS: Internal buyers were operating actively for the Medium and plain varieties and a large weight of this could be disposed off although prices were lower than last. Blenders operated on better liquoring types which were generally only slightly easier.

Owing to a greater participation, withdrawals in this sale were less than last.

Dusts were an easier market with more withdrawals compared to last sale.

Our catalogue (**Sale 41**) Avg: Tk 188.44, sold **74.5%** & (Sale 40) Avg: Tk 201.72, sold 63.3%.

### **Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	Not quotable	Not quotable	Best	210-215 Nom	210-215	PD	Not quotable	Not quotable
Medium	170-180	185-190	Good	190-200	200-210	RD	172-240	172-237
Small	175-190	190-200	Medium	180-185	185-195	D	125-256	125-264
Plain	145-165	145-165	Plain	155-175	165-175	CD	164-250	164-262

Exchange Rates 13th February, 2018 Sterling Pound: Tk. 112.8503, dollar: Tk. 82.2627

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer
Brokens	* Madhupur	GBOP	10	237/-	WAHED
Fannings	* Amrail	PF	20	232/-	BC
Clonal Brokens	Madhupur	GBOP(BT1)	10	291/-	AKT
Clonal Fannings	Madhupur	PF(BT1)	10	260/-	HRC
PD/RD	* Madhupur/*Amrail	RD	10/10	220/-	POP.FR
CLONAL RD/PD	Madhupur/Clevedon	RD(BT1)/PD	10/10	240/-	MAGNOLIA /KAMONA
D	* Daragaon	D	10	256/-	ORION
Clonal D	Clevedon	D	10	239/-	HRC
CD	* Sathgao	CD	5	250/-	ORION
Clonal CD	Amtali	CD	5	253/-	ORION

<sup>\*</sup> Above price(s) realised in our catalogue

#### Offerings

This Sale (Sale 41)	Next Sale (Sale 42)
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	Season 2017-2018		Season 2016-2017		Season 2017-2018		Season 2016-2017	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	33,793	1,848,171	42,275	2,309,008	Not Av	railable	32,812	1,791,822
Dust	7,768	426,448	6,881	377,332		1 tot 11 vanable		356,755
Total	41,561	2,274,619	49,156	2,686,339			39,300	2,148,576

**Chittagong Auction Average: (Sale – 40)**Season 2017-2018: Tk. 191.90 & Season 2016-2017: Tk. 137.98

# **General + Other Market(s) This/Last Week**

### KOLKATA SALE 06 HELD ON 6/8th FEBRURAY, 2018

CTC Leaf: There was fair demand at irregularly easier rates for Assams on offer in line with quality. Brown, fibrous and plain liquoring teas were widely out listed. There was better demand for Dooars which sold at irregular rates closely following quality. CTC Dust: There was better demand at irregular and easier levels for all varieties on offer. M/s Hindustan Unilever was selective in both the leaf and dust categories.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	280-311	264-295	280-295
GOOD ASSAMS	233-264	225-248	233-264
MED ASSAMS	202-217	194-217	202-225
GOOD DOOARS	248-264	256-272	233-248
MEDIUM DOOARS	217-233	217-241	202-225
COM MED DOOARS	186-202	186-202	178-194
PLN &BLF DOOARS	140-171	140-171	140-171

### SILIGURI SALE 06 – 8TH FEBRUARY, 2018

LEAF: Demand improved with the progress of the sale. Levels across all segments tended irregular and easier following quality.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	264-326	264-295	233-280
MEDIUM / BETTER	194-248	194-248	194-217
MEDIUM			
COMMON / BLF	108-178	124-178	124-178

### COONOOR SALE 06 – 9<sup>TH</sup> FEBRUARY, 2018

There was good demand. The best and good liquoring varieties were irregular and occasionally dearer on quality. The medium and plainer sorts were steady to dearer, with the blacker types appreciating by Rs.3 - 5. Regional packeteers and the internal segment lent fair support while the Exporters were selective.

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	CTC Leaf	Best	Good	Medium	Plain
	USC/KG	174-183	164-171	140-161	116-132

### MOMBASA SALE 06 – 5<sup>TH</sup> & 6<sup>TH</sup> FEBRUARY, 2018

Offerings this week totaled 154,010 packages (9, 950,155.00kilos) against 117,320 packages (7,562,742.00kilos) for Good but irregular demand prevailed for the 154,010 packages (9,950,115 kilos) available in the market. 9.41% remained unsold.

CTC Quotations	BP1-USC/Kg	PF1-USC/Kg	PD-USC	D1-USC
Best	300 – 493	340 – 410	342 – 410	354 – 414
Good	300 – 349	342 - 354	342 – 366	355 - 372
Good Medium	300 - 382	318 – 358	335 - 358	337 - 370
Medium	290 – 314	266 – 325	299 – 340	300 – 343
Lower Medium	160 - 282	170 - 287	220 - 301	220 - 315
Plainer	132 - 222	145 - 258	144 - 288	169 - 280