

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 01 held on Tuesday 24th April, 2018

CTC LEAF: 21,030 packages of Current Season Teas on offer met a fairly strong demand.

BROKENS: BOPs met with a strong demand and generally sold at slightly higher than Brokers' price idea. Smaller varieties also witnessed strong competition and were mostly dearer. Plain types met with a fair demand but prices sometimes eased a little with a few withdrawals.

FANNINGS: Well made good Fannings met with strong competition and were dearer following quality often by Tk.2/- to Tk.3/- whilst Medium varieties sold at slightly easier rates. Plain varieties followed a similar trend. However, there were a few withdrawals in this category.

CTC DUST: 3,781 packages of Current Season Teas on offer met with a good demand. Good liquoring CDs were a strong feature of the sale and sold higher

than Brokers' valuations. Good liquoring Dusts were also a strong market selling around Brokers' valuations. Others met with a fair demand and generally sold around Tk.5/- to Tk.10/- below valuation with a few withdrawals Both Blenders and Loose Tea buyers lent strong support.

COMMENTS: The New Season's first sale went off well with strong participation from the Internal Loose tea buyers as well as fair activity from the Blenders. Buyers were competing strongly for well made and good liquoring teas which appreciated with quality. As a matter of interest, the average for this sale is higher by Tk.10.62 than in Sale 01 last year.

CDs were a strong feature of the sale.

Our catalogue (**Sale 01**) Avg: Tk 219.00, Sold 89.1%

Quotations – This Week – (In Taka)

Brokens	This Week	FANNINGS	This week	DUST	This week
Large	NQTA	Best	220-225	PD	217-270
Medium	210-220	Good	215-218	RD	176-234
Small	212-220	Medium	205-218	D	179-230
Plain	180-200	Plain	180-200	CD	210-286

Exchange Rates 24th April, 2018 Sterling Pound: Tk. 114.2242, dollar: Tk. 82.3625

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOP	10	320/-	AKT
Fannings	* Madhupur	PF	10	267/-	ATC
Clonal Brokens	* Madhupur	GBOP(C)BT1	10	323/-	GT
Clonal Fannings	Kaiyacherra Dalu	OF	10	287/-	ALI
PD/RD	* Rajghat	RD	10	234/-	ACME
Clonal PD/RD	Clevedon	PD	10	270/-	KAMONA
D	* Madhupur	D	10	261/-	AFTAB
Clonal D	* Madhupur	D(BT1)	10	279/-	SHAWON
CD	* Deanston/* Rajghat	CD	25	281/-	LC/SHAWON
Clonal CD	* Madhupur	CD(BT1)	5	286/-	LC

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 01)				Next Sale (Sale 02)			
	Season 2018-2019		Season 2017-2018		Season 2018-2019		Season 2017-2018	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	21,030	1,153,743	20,756	1,138,478	12,176	666,636	15,017	823,938
Dust	3,781	207,893	3,341	183,878	2,490	136,328	3,167	174,952
Total	24,811	1,361,636	24,097	1,322,356	14,666	802,964	18,184	998,890

Chittagong Auction Average: Sale – 44 (Final) (Season 2017-2018)
(Season 2017-2018: Tk. 182.73) & (Season 2016-2017: Tk. 120.80)

General + Other Market(s) This/Last Week

KOLKATA SALE 16 – 18TH APRIL, 2018

CTC Leaf: Good demand for the small weight of new season Assams which sold at irregular levels closely following quality. Good and better medium Dooars met with good demand and sold at irregular levels around last. Other categories met with only fair demand and sold at barely steady to easier rates.

Quotations for CTC

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	376-451	331-376	NA
GOOD ASSAMS	301-346	286-301	286-331
MED ASSAMS	256-286	256-286	256-271
BEST DOOARS	316-361	301-346	241-271
GOOD- MEDDOOARS	225-256	210-256	203-225
PLAINER DOOARS	165-195	165-195	180-195

COONOOR 16 -20th APRIL, 2018

This week there was fair demand. The best and good liquoring varieties were lower by Rs.3 – 5. The medium and plainer sorts were lower to a lesser extent, by Rs.2 – 3, with some withdrawals in the Brokens. Regional Blenders and packeteers were active while the Exporters and Internal segment were selective.

CTC Leaf	Best	Good	Medium	Plain
	150-164	135-147	120-132	97-112

SILIGURI SALE 16 DATED 18TH APRIL, 2018

Demand was good for quality & fair for remainder. Few select best/good sorts sold around last while the remainder tended irregular & easier in line with quality.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	316-406	301-391	271-331
MEDIUM / BETTER MEDIUM	225-301	225-286	210-256
COMMON / BLF	150-210	150-210	158-195

MOMBASA AUCTION NO. 16 – 16th & 17th APRIL, 2018

Fairly good demand prevailed for the 130,302 packages (8,519,423 kilos) on offer at irregular levels with 15.48% remaining without bids.

Quotations	BPI-USC	PF1-USC	PD-USC	D1-USC
Best	274 – 390	306 – 360	296 – 365	280 – 360
Good	270 – 318	309 – 327	285 – 330	288 – 330
Good Medium	285 – 316	298 – 326	292 – 304	280 – 300
Medium	200 – 298	264 – 306	260 – 296	250 – 308
Lower Medium	150 – 245	170 – 270	190 – 274	210 – 270
Plainer	145 – 214	147 – 246	149 – 244	150 – 230