

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 02 held on Monday 30<sup>th</sup> April, 2018

CTC LEAF: 12,156 packages of Current Season and 120 packages of Old Season Teas on offer met a fairly good demand.

BROKENS: All clean Brokens met with a good demand and sold well but at mostly lower levels shedding Tk.3/- to Tk.6/-. Plain varieties met with only a fair demand and eased further often by Tk.7/- to Tk.8/- with some withdrawals.

FANNINGS: Well made Fannings were in good demand but eased in price mostly by Tk.4/- to Tk.6/-. Medium types also followed a similar trend. Plain varieties eased further with some withdrawals.

CTC DUST: 2,490 packages of Current Season Teas on offer met with only a fair demand at slightly easier rates. CDs were once again, a strong feature of the sale and were firm to occasionally dearer. All others including PDs/RDs/Ds met with less demand and were lower by Tk.8/- to Tk.10/- following quality. There was fair withdrawals particularly on the plainer category. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: Offering in this sale was rather small and attracted fairly good demand from the buyers particularly the Blenders. Well made good liquoring types continued to meet with good support but plainer varieties were easier. There were fewer withdrawals.

Dusts were an easier market with fair withdrawals.

### SRIMANGAL AUCTION:

| Sale | Day     | Date       |
|------|---------|------------|
| 4    | Monday  | 14.05.2018 |
| 9    | Tuesday | 26.06.2018 |
| 12   | Tuesday | 17.07.2018 |

With a view to materialise Honourable Prime Minister's commitment to start Second Tea Auction Centre in Srimangal, the Historic Sale (04) will be held on Monday, 14<sup>th</sup> May, 2018.

Our catalogue (Sale 02) Avg: Tk 213.03, Sold 93.8% & (Sale 01) Avg: Tk 219.01, sold 89.6%.

### Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large   | NQTA      | NQTA      | Best     | 214-218   | 220-225   | PD   | 204-235   | 217-270   |
| Medium  | 207-212   | 210-220   | Good     | 210-213   | 215-218   | RD   | 178-260   | 176-234   |
| Small   | 208-215   | 212-220   | Medium   | 205-207   | 205-218   | D    | 180-265   | 179-230   |
| Plain   | 180-190   | 180-200   | Plain    | 180-200   | 180-200   | CD   | 215-288   | 210-286   |

Exchange Rates 30<sup>th</sup> April, 2018 Sterling Pound: Tk. 112.8887, dollar: Tk. 82.3625

### Top Prices – This Week

| Category – CTC  | Garden                     | Grade   | Package | Price | Buyer(s) |
|-----------------|----------------------------|---------|---------|-------|----------|
| Brokens         | Madhupur                   | GBOP    | 10      | 290/- | AKT      |
| Fannings        | * Daragaon                 | PF      | 10      | 228/- | SHAWON   |
| Clonal Brokens  | Clevedon                   | GBOP(S) | 20      | 290/- | AKT      |
| Clonal Fannings | Clevedon/ Kaiyacherra Dalu | OF      | 20      | 262/- | AKT/LUX  |
| PD/RD           | * Daragaon                 | PD      | 10      | 235/- | AKT      |
| Clonal PD/RD    | Madhupur                   | RD(BT1) | 10      | 260/- | SHAWON   |
| D               | Madabpore                  | D       | 5       | 243/- | MEGHNA   |
| Clonal D        | Madhupur                   | D(BT1)  | 10      | 265/- | SHAWON   |
| CD              | * Deanston                 | CD      | 5       | 288/- | SHAWON   |
| Clonal CD       | Surma                      | CD      | 6       | 271/- | PRIME    |

\* Above price(s) realised in our catalogue

### Offerings

| Type  | This Sale (Sale 02) |         |                  |         | Next Sale (Sale 03) |           |                  |           |
|-------|---------------------|---------|------------------|---------|---------------------|-----------|------------------|-----------|
|       | Season 2018-2019    |         | Season 2017-2018 |         | Season 2018-2019    |           | Season 2017-2018 |           |
|       | Packages            | Qty/Kg  | Packages         | Qty/Kg  | Packages            | Qty/Kg    | Packages         | Qty/Kg    |
| Leaf  | 12,276              | 673,501 | 15,017           | 823,938 | 17,806              | 974,879   | 22,238           | 1,219,137 |
| Dust  | 2,490               | 136,986 | 3,167            | 174,952 | 4,012               | 219,657   | 3,913            | 215,480   |
| Total | 14,766              | 810,487 | 18,184           | 998,890 | 21,818              | 1,194,536 | 26,151           | 1,434,617 |

Chittagong Auction Average: (Sale – 01)

Season 2018-2019: Tk. 216.52 & Season 2017-2018: Tk. 204.06

## General + Other Market(s) This/Last Week

### COONOOR 17 -27<sup>TH</sup> APRIL, 2018

There was reduced demand. All categories were lower by Rs.5 – 7, sometimes more, witnessing fair withdrawals. Major Blender, regional packeteers and Exporters were fairly active while the internal market was selective

| CTC  | Best    | Good    | Medium  | Plain  |
|------|---------|---------|---------|--------|
| Leaf | 150-164 | 135-147 | 120-132 | 97-112 |

### SILIGURI SALE 17 – 25<sup>TH</sup> APRIL, 2018

Good demand for quality and fair for remainder. Levels across all segments eased in line with quality. Bright liquoring varieties and cleaner reprints were well competed for.

| Quotations (USC/KG)    | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|------------------------|-----------------|------------------|---------------|
| GOOD / BEST            | 292-390         | 277-375          | 255-315       |
| MEDIUM / BETTER MEDIUM | 202-285         | 202-270          | 202-247       |
| COMMON / BLF           | 142-195         | 150-195          | 157-195       |

### MOMBASA AUCTION NO. 17 – 23<sup>rd</sup> & 24<sup>th</sup> 17<sup>th</sup> APRIL, 2018

There was fairly good demand for the 145,677 packages (9,511,795 kilos) available in the market at irregular rates and 14.03% remained unsold. The best BP1s on offer appreciated by USC12 following quality with brighter varieties a weak feature and shed USC5 to USC30 with some invoices neglected while mediums met an irregular enquiry varying between USC26 dearer to easier by USC14 to USC25 and a few lines were unsold; lower medium sorts were firm to USC11 below previous levels with some teas neglected while plainer descriptions held steady to USC14 below last prices. Best PF1s available eased by up to USC10 and some lines were unsold while brighter types saw an irregular enquiry ranging between firm to USC3 dearer to easier by up to USC9 with medium categories irregular and varied between firm to USC10 dearer to easier by a similar rate; lower mediums ranged between USC6 above previous prices to easier by USC2 to USC10.

| Quotations   | BP1-USC   | PF1-USC   | PD-USC    | D1-USC    |
|--------------|-----------|-----------|-----------|-----------|
| Best         | 260 – 402 | 304 – 358 | 290 – 382 | 280 – 382 |
| Good         | 260 – 313 | 300 – 330 | 290 – 304 | 259 – 314 |
| Good Medium  | 260 – 301 | 300 – 336 | 290 – 298 | 275 – 300 |
| Medium       | 226 – 275 | 265 – 308 | 260 – 290 | 245 – 300 |
| Lower Medium | 150 – 234 | 176 – 269 | 160 – 274 | 184 – 272 |
| Plainer      | 145 – 200 | 144 – 220 | 140 – 226 | 154 – 218 |

**KOLKATA** : AUCTION IS SCHEDULED TO BE HELD ON TUESDAY 1<sup>ST</sup> MAY, 2018.