

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 16 held on Tuesday 14<sup>th</sup> August, 2018

CTC LEAF: 33,239 packages of Current Season and 290 packages of Old Season Teas on offer met with a fairly strong demand and prices were again a touch easier.

BROKENS: All Brokens met with a strong demand particularly the smaller varieties and were about steady to slightly easier than last. Medium teas also eased a little. Plain types met with an irregular demand whereby cleaner types sold well around last levels, others were discounted. There were several withdrawals in the poorest category.

FANNINGS: Bright Fannings were well sought after by the buyers but prices were a little easier often by Tk.1/- to Tk.2/-. Medium types were about steady. Plain types met with a better demand with the cleaner types selling well but the poorest varieties were discounted heavily with some withdrawals.

CTC DUST: 8,349 packages of Current Season and 22 packages of Old Season Teas on offer met with a fairly strong demand. Good liquoring varieties sold at around last levels except for CDs were again lower by upto Tk.15/-. Others were also firm to slightly dearer with only a few withdrawals. Blenders lent strong support with only fair interest from the Loose tea buyers.

COMMENTS: Blenders once again were quite active although competition was not as strong as before. There was only some support from the Loose tea buyers. As a result, although teas sold readily, prices dropped a little. CDs were an easier market.

Our catalogue (Sale 16) Avg: **Tk 279.29**, Sold **95.3%** & (Sale 15) Avg: Tk 281.58, sold 93.7%.

Brokens	This Week		Last Week		Dust		This week		Last Week	
	280-282	280-283	281-285	281-286	PD	RD	242-300	243-312	285-290	227-295
Large	280-282	280-283	281-285	281-286	PD	RD	242-300	243-312	285-290	227-295
Medium	281-283	281-285	281-285	281-283	RD	RD	242-300	243-312	227-295	227-295
Small	281-284	281-286	281-286	278-280	D	D	242-300	243-312	238-295	238-295
Plain	220-265	215-260	215-260	220-265	CD	CD	243-312	243-312	253-305	253-305

Exchange Rates 14<sup>th</sup> August 2018 Sterling Pound: Tk..105.1255, Tk. 82.6121

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOP	10	294/-	PA
Fannings	* Madhupur	PF	10	297/-	ATC
Clonal Brokens	Clevedon	GBOP(S)	10	309/-	Uttara
Clonal Fannings	Madhupur	PF(BT2)	10	300/-	Acme
PD/RD	* Daragaon	RD	10	295/-	AKT
Clonal PD/RD	* Madhupur	RD(BT1/TV1)	20	299/-	MA/AKT
D	* Daragaon	D	10	296/-	Maria
Clonal D	* Madhupur	D(BT1)	10	300/-	AKT
CD	* Amrail	CD	20	293/-	Hoq Ctg/LC
Clonal CD	* Madhupur	CD(BT1)	10	312/-	LC

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 16)				Next Sale (Sale 17)			
	Season 2018-2019		Season 2017-2018		Season 2018-2019 *		Season 2017-2018	
Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	33,529	1,838,284	37,940	2,077,609	30,528	1,672,934	43,947	2,406,198
Dust	8,371	459,681	6,851	376,191	6,463	354,172	7,624	419,065
Total	41,900	2,297,965	44,791	2,453,800	36,991	2,027,107	51,571	2,825,262

\* Season 2018-19, Sale 17's offerings are not final. As shown by TTAB on 14 August 2018

### Chittagong Auction Average: (Sale – 15)

Season 2018-2019: **Tk. 279.60** & Season 2017-2018: Tk. 202.32

## General + Other Market(s) This/Last Week

### **KOLKATA SALE 32 – 7<sup>th</sup> /8<sup>th</sup> & 9<sup>th</sup> AUGUST, 2018**

CTC Leaf: There was good demand. Good liquoring Assams sold at irregular levels around last. Other Assams sold at irregularly easier rates. Dooars teas met with an easier market. Bulk of the Dooars offerings, including plainer and BLF varieties, sold at easier rates. Regional packeteers/other blenders operated primarily on the medium and plainer categories. Export accounts operated on larger Brokens and some Fannings. Local traders operated on the Dooars and other clean, well-made teas.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	343-401	315-343	329-358
GOOD ASSAMS	286-329	272-300	286-315
MED ASSAMS	222-257	214-243	222-257
BEST DOOARS	250-279	250-272	243-265
GOOD- MED DOOARS	193-229	193-229	186-214
PLAINER DOOARS	157-179	157-179	157-171

### **SILIGURI SALE 32 – 8<sup>th</sup> AUGUST, 2018**

LEAF: Good demand. Levels tended easier in line with quality for better medium categories and above. BLF section were steady to easier with improved competition towards to later part of the sale. DUST: Good demand at around last levels. Internal buyers -Active. Blenders & Exporters- Operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	257-308	250-293	243-279
MEDIUM / BETTER MEDIUM	200-250	200-243	200-236
COMMON / BLF	143-193	150-193	150-193

### **COONOR SALE 32- 10<sup>th</sup> AUGUST, 2018**

This week witnessed fair demand. The best and good liquoring varieties were dearer by Rs.3 – 7, sometimes more. The medium category was irregular and tended to be easier by Rs.2 – 4. Plainer sorts were steady to dearer up-to Rs.2. Major blenders were active while the exporters were virtually absent. Regional packeteers and the internal segment lent good support.

CTC	Best	Good	Medium	Plain
Leaf	179-193	143-164	117-128	88-111

### **MOMBASA SALE 32- 30<sup>th</sup> & 31<sup>st</sup> JULY, 2018**

There was less demand for the 145,418 packages (9,304,245 kilos) in the market at irregularly easier rates. 16.39% were neglected.

Quotations	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	312 – 363	284 – 318	290 – 350	288 – 322
Good	227 – 362	270 – 298	286 – 309	285 – 300
Good Medium	259 – 360	267 – 302	278 – 298	278 – 304
Medium	206 – 260	238 – 269	233 – 265	230 – 264
Lower Medium	130 – 260	150 – 238	154 – 240	175 – 238
Plainer	120 – 148	105 – 204	100 – 214	100 – 217