

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 18 held on Tuesday 4<sup>th</sup> September, 2018

CTC LEAF: 36,602 packages of Current Season and 1 package of Old Season Teas on offer met with a strong demand at firm rates.

BROKENS: All good Brokens were a strong market and were slightly dearer. Their Mediums were also a good market and were fully firm. Plain types met with less enquiry and were easier with fair withdrawals.

FANNINGS: Bright Fannings met with a strong demand and were slightly dearer following competition. Medium sorts followed a similar trend and were generally steady whilst the plain types met with a little less demand and were mostly easier. There were more withdrawals in this category.

CTC DUST: 8,951 packages of Current Season Teas on offer met with a good demand. Select few best

liquoring Ds and CDs met with a good competition and were dearer by Tk.3/- to Tk.5/-. Other varieties were also fully firm to slightly dearer following quality with a few withdrawals. Once again Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: After a hesitant start, market settled at around last levels. A few good liquoring Invoices met with strong competition and were often dearer. Major Blenders continued to operate in good strength. Other Blenders also lent quite useful support with the Loose tea buyers being a little more active than last particularly for the Dusts. As a result, prices moved up slightly.

Dusts were a dearer market.

Our catalogue (Sale 18) Avg: **Tk 279.88**, Sold **93.9%** & (Sale 17) Avg: Tk 279.03, sold 98.5%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	281-283	280-284	Best	285-287	284-286	PD	278-291	281-291
Medium	281-284	281-283	Good	282-284	281-283	RD	260-298	255-291
Small	282-286	281-285	Medium	279-281	278-280	D	236-305	271-292
Plain	205-265	210-270	Plain	205-265	210-270	CD	235-326	243-319

Exchange Rates 4<sup>th</sup> September, 2018 Sterling Pound: Tk..105.8820, USD: Tk. 82.6121

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	301/-	Aftab
Fannings	* Madhupur	PF	10	307/-	Danish
Clonal Brokens	* Madhupur	GBOP(BT1)	10	311/-	Sam
Clonal Fannings	* Madhupur	PF(BT1)	10	309/-	Meghna
PD/RD	* Daragaon	RD	10	298/-	Orion
Clonal PD/RD	* Madhupur	RD(BT1)	10	296/-	Banani
D	* Madhupur	D	10	305/-	Shawon
Clonal D	* Madhupur	D(BT1)	10	300/-	Sharif
CD	* Amrail	CD	30	303/-	LC/Shawon
Clonal CD	* Madhupur	CD(BT1)	10	326/-	Sen

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 18)		Season 2017-2018		Next Sale (Sale 19)		Season 2017-2018	
	Season 2018-2019	Season 2017-2018	Packages	Qty/Kg	Season 2018-2019	Season 2017-2018	Packages	Qty/Kg
Leaf	<b>36,603</b>	<b>2,006,273</b>	36,913	2,021,160	<b>42,417</b>	<b>2,324,452</b>	41,419	2,267,981
Dust	<b>8,951</b>	<b>491,363</b>	6,792	373,241	<b>8,711</b>	<b>477,363</b>	6,939	381,299
Total	<b>45,554</b>	<b>2,497,636</b>	43,705	2,394,400	<b>51,128</b>	<b>2,801,814</b>	48,358	2,649,280

Chittagong Auction Average: (Sale – 17)

Season 2018-2019: Tk. 277.67 & Season 2017-2018: Tk. 203.68

## General + Other Market(s) This/Last Week

### KOLKATA SALE 35 – 28<sup>th</sup> 30<sup>th</sup> & 31<sup>st</sup> AUGUST, 2018

CTC Leaf: There was good demand for Assams. Bulk of the Assams sold at irregular levels around last closely following quality. Better and medium Dooars sold at barely steady rates. Plainer and BLF Dooars were barely steady. CTC Dust: There was good demand. Brighter liquoring varieties were around last levels. The remainder was irregularly easier. M/s Tata Global Beverages was subdued in the leaf market this week and operated on brighter liquoring teas in the dust market. M/s Hindustan Unilever operated selectively on good liquoring larger Brokens and plainer teas in the leaf sale. They were active and provided useful support on brighter liquoring descriptions in the Dust sale. Regional packeteers/other Blenders extended some support on medium and plainer teas. Exporters were fairly active on larger Brokens and select Fannings. The Western India segments operated on brighter liquoring varieties. The local segment was active on the Dooars and other clean, well-made descriptions.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	336-364	308-336	308-336
GOOD ASSAMS	280-322	259-287	280-301
MED ASSAMS	203-245	196-224	203-245
BEST DOOARS	245-266	238-259	238-252
GOOD- MED DOOARS	189-224	189-224	182-210
PLAINER DOOARS	154-175	154-175	154-168

### SILIGURI SALE 35 – 29th AUGUST, 2018

Good demand. Few improved sorts in the best/good and better medium categories were around last. The remainder tended irregular & easier following quality. DUST: Good demand at steady to easier levels. All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	245-308	245-301	231-273
MEDIUM / BETTER MEDIUM	182-238	182-238	189-224
COMMON / BLF	140-175	147-175	147-182

### COONOOR SALE 35- 31<sup>st</sup> AUGUST, 2018

Market opened to good demand this week which became irregular midway through the sale, right upto the very end. The best and good liquoring varieties were irregular and generally tending lower. The medium and plainer categories were dearer by Rs.3 – 5, sometimes more, especially the smaller Brokens. There was a general subdued demand for Fannings. The major Blender was active. All other sections of the trade operated fairly.

CTC	Best	Good	Medium	Plain
Leaf(USC/KG)	168-182	148-162	129-145	112-126