

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 24 held on Tuesday 16<sup>th</sup> October, 2018

CTC LEAF: 48,176 packages of Current Season & 920 packages of Old Season Teas on offer met with a strong demand.

BROKENS: Brokens met with an improved enquiry but were slightly easier particularly the larger types. Select plainer varieties met with a good demand at firm rates but the remainder were much easier with quite fair withdrawals.

FANNINGS: All Fannings met with a stronger market with prices following quality. Select few lines of bright liquoring sorts were firm to slightly dearer whilst all others sold at around last levels. A few select plainer sorts were a good market but all others eased further with fair withdrawals.

CTC DUST: 9,297 packages of Current Season & 220 packages of Old Season Teas on offer met with a fairly

good demand at slightly easier rates. Good liquoring varieties sold well at a drop of Tk.3/- to Tk.5/-. Others were also easier by Tk.5/- to Tk.7/- following quality with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Despite being the largest sale so far in the season, price levels were generally maintained in view of more interest from the Blenders. It was evident that bright liquoring types were more sought after throughout the sale and were mostly dearer. Loose tea buyers were again selective.

Dusts sold well.

Our catalogue (Sale 24) Avg: Tk 292.24, Sold 90.4% & (Sale 23) Avg: Tk 294.38, sold 89.4%.

### Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large   | 280-290   | 285-295   | Best     | 299-304   | 300-305   | PD   | 282-301   | 289-306   |
| Medium  | 290-295   | 293-298   | Good     | 293-298   | 296-299   | RD   | 260-319   | 265-315   |
| Small   | 292-297   | 295-300   | Medium   | 288-291   | 290-295   | D    | 260-320   | 264-326   |
| Plain   | 245-270   | 250-275   | Plain    | 245-270   | 250-275   | CD   | 263-312   | 265-316   |

Exchange Rates 16<sup>th</sup> October, 2018 Sterling Pound: Tk..108.1205, USD: Tk. 82.5738

### Top Prices – This Week

| Category – CTC  | Garden     | Grade     | Package | Price | Buyer(s) |
|-----------------|------------|-----------|---------|-------|----------|
| Brokens         | * Madhupur | GBOP      | 40      | 315/- | AKT/HTA  |
| Fannings        | * Madhupur | PF        | 10      | 329/- | MEGHNA   |
| Clonal Brokens  | * Madhupur | GBOP(BT1) | 10      | 320/- | AKT      |
| Clonal Fannings | Brindabon  | DMPF(BT2) | 2       | 620/- | MEGHNA   |
| PD/RD           | * Daragaon | RD        | 10      | 313/- | AKT      |
| Clonal PD/RD    | * Madhupur | RD(BT1)   | 10      | 319/- | AFTAB    |
| D               | * Madhupur | D         | 10      | 319/- | MA       |
| Clonal D        | * Madhupur | D(BT1)    | 10      | 320/- | SHAWON   |
| CD              | * Amrail   | CD        | 10      | 308/- | MARIA    |
| Clonal CD       | * Madhupur | CD(BT1)   | 10      | 312/- | SHAWON   |

\* Above price(s) realised in our catalogue

### Offerings

| Type  | This Sale (Sale 24) |                  | Season 2017-2018 |           | Next Sale (Sale 25) |                  | Season 2017-2018 |           |
|-------|---------------------|------------------|------------------|-----------|---------------------|------------------|------------------|-----------|
|       | Season 2018-2019    | Season 2017-2018 | Packages         | Qty/Kg    | Season 2018-2019    | Season 2017-2018 | Packages         | Qty/Kg    |
| Leaf  | 49,096              | 2,690,269        | 41,580           | 2,277,786 | 44,641              | 2,446,327        | 41,703           | 2,285,009 |
| Dust  | 9,517               | 522,607          | 7,745            | 424,766   | 8,623               | 472,540          | 8,293            | 455,037   |
| Total | 58,613              | 3,212,876        | 49,325           | 2,702,552 | 53,264              | 2,918,867        | 49,996           | 2,740,046 |

Chittagong Auction Average: (Sale – 23)

Season 2018-2019: Tk. 293.06 & Season 2017-2018: Tk. 227.20

# General + Other Market(s) This/Last Week

## KOLKATA SALE 41- 9<sup>TH</sup> & 10<sup>TH</sup> OCTOBER, 2018

CTC Leaf: There was good demand. Clean, good liquoring Assams sold at firm rates. Larger Brokens continued to be a strong feature and good liquoring, well-made varieties sold at fully firm to dearer rates. Clean, well-made teas in the medium categories were steady. The remainder, comprising of browner, fibrous descriptions, were irregularly easier. Better Dooars and medium Dooars were irregular closely following quality. Plainer and BLF descriptions were firm. CTC Dust: there was good demand. Good liquoring Assams and Dooars were fully firm to dearer. Other categories were steady. M/s Hindustan Unilever and M/s Tata Global Beverages were active on a cross-section of teas and operated in both the leaf and dust markets. The Western India buyers operated on brighter liquoring Assams. Exporters were active, especially on larger Brokens. Regional packeteers / other Blenders operated on the medium and plainer teas. Local buyers were active on the Dooars and other clean, well-made descriptions.

| Tea Category USC/KG | Brokens | Fannings | Dusts   |
|---------------------|---------|----------|---------|
| BEST ASSAMS         | 311-338 | 277-297  | 311-324 |
| GOOD ASSAMS         | 257-291 | 236-270  | 257-297 |
| MED ASSAMS          | 196-236 | 189-216  | 196-236 |
| BEST DOOARS         | 223-236 | 216-230  | 223-243 |
| GOOD- MED DOOARS    | 175-203 | 175-203  | 175-203 |
| PLAINER DOOARS      | 148-162 | 148-162  | 148-162 |

## COONOOR 41- 12<sup>TH</sup> OCTOBER, 2018

There was good demand this week. The best and good liquoring teas were steady to dearer by Rs.3 – 5, sometimes more. The medium and plainer teas were irregular, tending easier upto Rs.3. The major Blender and regional packeteers were active. The Internal market and exporters was selective.

| CTC          | Best    | Good    | Medium  | Plain  |
|--------------|---------|---------|---------|--------|
| Leaf(USC/KG) | 162-175 | 142-155 | 115-128 | 97-110 |

## MOMBASA SALE NO 41 – 8<sup>TH</sup> & 9<sup>TH</sup> OCTOBER, 2018

Fairly good demand for the 136,599 packages (8,885,007 kilos) available in the market at irregular levels 12.61% remained without bids.

| CTC QUOTATIONS      | BP1 – USC | PF1 – USC | PD – USC  | D1 - USC  |
|---------------------|-----------|-----------|-----------|-----------|
| <b>Best</b>         | 340 – 436 | 278 – 340 | 284 – 380 | 290 – 324 |
| <b>Good</b>         | 290 – 368 | 272 – 292 | 284 – 318 | 286 – 322 |
| <b>Good Medium</b>  | 280 – 358 | 265 – 288 | 282 – 296 | 272 – 326 |
| <b>Medium</b>       | 210 – 286 | 220 – 268 | 224 – 260 | 200 – 262 |
| <b>Lower Medium</b> | 125 – 214 | 152 – 240 | 140 – 258 | 167 – 256 |
| <b>Plainer</b>      | 100 – 146 | 094 – 192 | 100 – 222 | 100 – 224 |