

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 23 held on Tuesday 15<sup>th</sup> October, 2019

CTC LEAF: 70,696 packages of Current Season and 221 packages of Old Season teas on offer met with less demand once again at lower rates with heavier withdrawals.

BROKENS: Good Brokens met with a fair demand but eased initially by upto Tk.5/- but with the progress of sale these eased further. Medium Brokens followed a similar trend whilst plain varieties witnessed much less demand and withdrawals were heavier in this category. Poor types again met with only a selective market.

FANNINGS: Good Fannings met with a fair demand but were again an easier market by Tk.5/- to Tk.7/- and often more. Their Medium and plainer varieties met with much less demand at lower rates with quite heavy withdrawals. Poor sorts were mostly withdrawn without bids.

CTC DUST: 12,814 packages of Current Season and 10 packages of Old Season teas on offer met with a

fair demand at easier rates. Good liquoring varieties met with a good demand and sold at around last levels. Medium types were easier by Tk.8/- to Tk.10/- following quality. Plain and BLF teas met with less demand and suffered heavy withdrawals. Blenders lent strong support with only fair interest from the Loose tea buyers.

COMMENTS: Offerings were the highest so far in the season which met with only a fair demand at lower rates. Withdrawals were heavier this week. A small weight of better liquoring varieties sold more readily but prices were again easier. Major Blenders were the mainstay of the market with some interest from the other Blenders. Loose tea buyers continued to be selective. Dusts were an easier market.

**Our catalogue (Sale 23): Avg: Tk 189.77, Sold 54.6% & ( Sale 22 ) Avg: Tk 194.36, sold 62.6%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	178-188	180-190	Best	192-197	198-203	PD	178-213	181-217
Medium	175-185	182-190	Good	185-191	190-195	RD	97-240	123-227
Small	178-188	183-192	Medium	177-183	182-187	D	100-243	145-237
Plain	130-160	135-165	Plain	130-160	135-165	CD	165-302	180-300
BLF	120-145	125-150	BLF	120-145	125-150	BLF	97-165	123-195

(BLF- Bought Leaf Factory)

Exchange Rates 15<sup>th</sup> October, 2019 Sterling Pound: Tk.104.4877, dollar: Tk. 83.4708

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	258/-	Ali
Fannings	Chandpur Belgaon	OFS	10	263/-	Kamona
Clonal Brokens	Clevedon	GBOPS	10	314/-	LC
Clonal Fannings	Kaiyacherra Dalu	OF	10	291/-	SR
PD/RD (Incl Clone)	Clevedon	PD(C)	10	266/-	Kamona
D (Incl Clone)	Clevedon	D(C)	10	260/-	Orinon
CD (Incl Clone)	* Madhupur	CD(BT1)	10	302/-	Shaon

\* Above price(s) realised in our catalogue

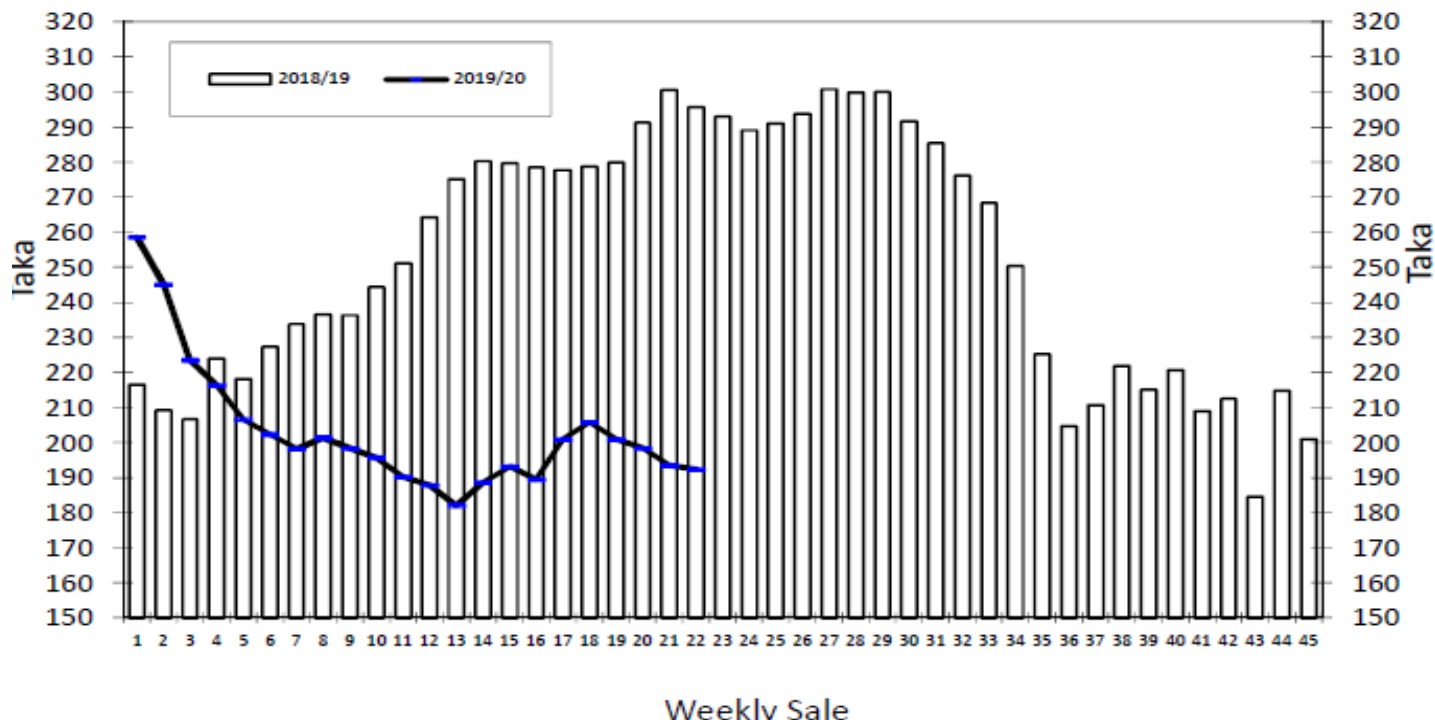
### Offerings

Type	This Sale ( Sale 23 )				Next Sale ( Sale 24 )			
	Season 2019-2020		Season 2018-2019		Season 2019-2020		Season 2018-2019	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	70,917	3,886,445	42,659	2,335,674	64,542	3,536,902	49,096	2,690,269
Dust	12,824	704,352	9,695	532,106	11,781	645,599	9,517	522,607
Total	83,741	4,590,796	52,354	2,867,780	76,323	4,182,500	58,613	3,212,876

Chittagong Auction Average: Sale 22

Season 2019/20: Tk. 192.35, Season 2018/19: Tk. 295.71

### Chittagong Auction Weekly Average



**Chittagong Auction Statistics - Sale: 22**

**Quantities of Teas Sold & Average Prices Realised**

Category	For the Sale				Up-to-Date Sale							
	Season 2018/19		Season 2019/20		Season 2018/19		Season 2019/20			(+/-) Season 2018/19		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,128,614.0	295.78	2,068,793.5	191.27	31,353,037.4	80.7%	263.47	35,372,254.0	81.3%	198.23	4,019,216.6	-65.24
CTC DUST	503,851.1	295.44	462,205.4	197.18	7,234,989.9	18.6%	269.73	7,827,592.3	18.0%	206.34	592,602.4	-63.40
Sub-Total	2,632,465.1	295.71	2,530,998.9	192.35	38,588,027.3	99.3%	264.65	43,199,846.3	99.3%	199.70	4,611,819.0	-64.95
ORTHODOX	0.0	0.00	0.0	0.00	597.0	0.0%	552.76	297.5	0.0%	236.77	-299.5	-315.98
Total	2,632,465.1	295.71	2,530,998.9	192.35	38,588,624.3	99.3%	264.65	43,200,143.8	99.3%	200.16	4,611,519.5	-64.50
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	3,125.5	0.0%	400.00	3,125.5	400.00
Total	2,632,465.1	295.71	2,530,998.9	192.35	38,588,624.3	99.3%	264.65	43,203,269.3	99.3%	199.71	4,614,645.0	-64.94
Other (s)	1,691.1	281.95	3,831.1	144.47	252,338.0	0.6%	206.87	320,905.6	0.7%	77.72	68,567.6	-129.15
G.Total	2,634,156.2	295.71	2,534,830.0	192.28	38,840,962.3	100%	264.28	43,524,174.9	100%	198.81	4,683,212.6	-65.46

**Buyer Purchase Analysis**

Buyer	For the Sale				Up-to-Date Sale							
	Season 2018/19		Season 2019/20		Season 2018/19		Season 2019/20			(+/-) Season 2018/19		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	16,183.5	0.04%	262.10	8,778.2	0.02%	239.44	-7,405.3	-22.66
Internal	2,634,156.2	295.71	2,534,830.0	192.28	38,824,778.8	99.96%	264.28	43,515,396.7	99.98%	198.81	4,690,617.9	-65.47
Grand Total	2,634,156.2	295.71	2,534,830.0	192.28	38,840,962.3	100%	264.28	43,524,174.9	100%	198.81	4,683,212.6	-65.46

**Crop of Major Tea Producing & Exporting Countries**

Country	Month	For the Month			Up-to-Date		
		2018	2019	(+/-) 2018	2018	2019	(+/-) 2018
Bangladesh *	August	12.5	13.5	1.0	42.9	52.6	9.7
Kenya	August	37.4	37.2	-0.2	303.7	281.3	-22.4
Malawi	August	1.7	1.7	0.0	37.1	37.7	0.6
Sri Lanka	August	21.5	26.0	4.5	203.6	210.8	7.2
North India	August	177.8	157.1	-20.7	665.3	684.6	19.3
South India	August	12.3	14.8	2.5	139.1	137.0	-2.1
All India	August	190.1	171.9	-18.2	804.4	821.6	17.2

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

### KOLKATA SALE 42- 15<sup>TH</sup> OCTOBER, 2019

Market opened to good demand. Assams maintaining quality irregular around last. Remainder irregularly easier with plainer teas seeing some withdrawals. Cachars tending lower. Dooars not yet sold. Western India : Supporting the better teas on offer. TGBL: Operating primarily on the mediums so far. HUL: Fair support. Exporters: Operating on bolder Broken and Fannings Other Internal & Locals: Fair support.

### COONOOR SALE 41- 11<sup>TH</sup> OCTOBER, 2019

This week the demand was reduced. The Best liquoring teas were easier, facing large withdrawals; The Good and Medium sorts were easier by Rs.2 – 4, witnessing fair withdrawals; Plainers were easier upto Rs.2. The Major Blender was the mainstay; Regional Packeteers and Exporters lent fair support; The Internal Market was selective.

CTC Leaf(USC/KG)	Best	Good	Medium	Plain
	160-174	129-150	109-121	94-105

KOLKATA : Sale 41 was dropped.

SILIGURI: Report not received this week.