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TEA MARKET REPORT – Sale 32 held on Tuesday 17th December, 2019

CTC LEAF: 75,160 packages of Current Season & 256 packages of Old Season Teas on offer met with an improved demand.

BROKENS: Good Brokens met with a better demand and were mostly firm but the brighter lines were dearer following competition. Medium Brokens were also in more demand and sold well but eased in line with quality. Poor varieties saw a little more demand and there was more absorption for this grade. However, prices declined a little. There was also fair withdrawals in this category.

FANNINGS: Good liquoring invoices were a strong market following competition and were generally dearer. Medium varieties were in greater demand and sold well at generally firm prices. There were a few withdrawals. Plain and poor types saw a little more demand and were steady although there were several withdrawals.

CTC DUST: 11,718 packages of Current Season and 10 packages of Old Season Teas on offer met with a

very good demand. Clean, well made and bright liquoring teas met with good competition and were dearer by Tk.10/- to Tk.12/-. Other good liquoring teas were also firm to dearer market. Medium teas sold around last levels. Plain and BLF teas met with slightly better demand and also saw less withdrawals compared to last.

COMMENTS: There was a larger weight of tea on offer in this sale and because of stronger demand, absorption was better. Blenders were more active along with a little more interest from the Loose tea section of the market. Interest continued to be limited in the Reprint section of the catalogue, once again there were very heavy withdrawals.

A bright feature of the sale was strong demand for bright liquoring teas which generally fetched higher prices.

Dusts were a dearer market.

Our catalogue (Sale 32): Avg: Tk 177.56, Sold 58.6% & (Sale 31) Avg: Tk 177.04, sold 59.3%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	155-170	158-178	Best	200-210	195-205	PD	168-262	150-240
Medium	160-175	165-175	Good	185-195	184-194	RD	100-267	90-280
Small	165-180	170-180	Medium	160-175	165-175	D	100-266	115-270
Plain	110-140	100-120	Plain	110-140	100-120	CD	143-284	120-290
BLF	105-130	95-120	BLF	105-130	95-120	BLF	100-170	90-195

(BLF- Bought Leaf Factory)

Exchange Rates 17th December, 2019 Sterling Pound: Tk.. 110.6505, dollar: Tk. 83.6702

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	267/-	AKT/Unilever
Fannings	* Madhupur	PF	10	262/-	TSC
Clonal Brokens	Kaiyacherra Dalu	GBOP	20	349/-	Mustak /AKT
Clonal Fannings	Kaiyacherra Dalu	PF	11	320/-	ATH
PD/RD (Incl Clone)	* Madhupur	RD(C)BT1	10	274/-	Unilever
D (Incl Clone)	Clevedon	D(C)	10	310/-	AKT
CD (Incl Clone)	* Madhupur	CD(C)BT1	10	284/-	Aftab

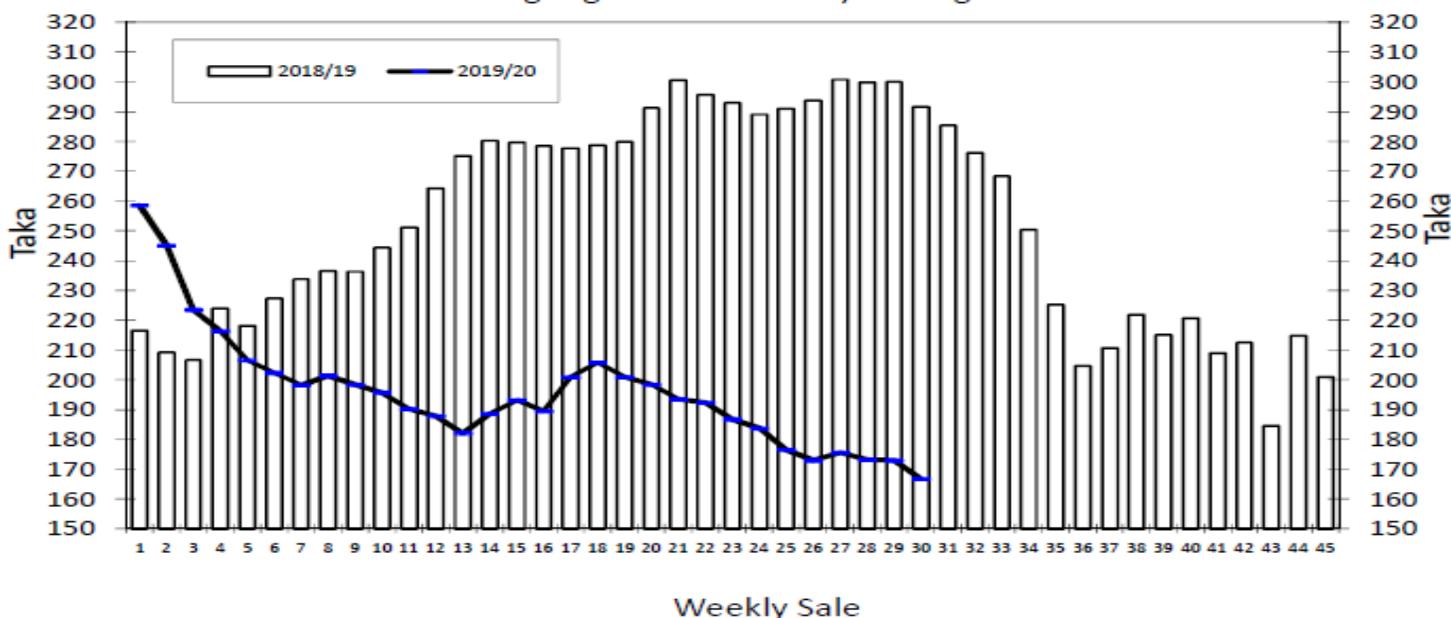
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 32)				Next Sale (Sale 33)			
	Season 2019-2020		Season 2018-2019		Season 2019-2020		Season 2018-2019	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	75,416	4,129,881	50,262	2,754,396	64,633	3,541,888	45,176	2,476,064
Dust	11,728	643,984	7,450	403,481	9,726	532,985	7,526	414,144
Total	87,144	4,773,865	57,712	3,157,877	74,359	4,074,873	52,702	2,890,208

Chittagong Auction Average: Sale 31
Season 2019/20: Tk. 168.15, Season 2018/19: Tk. 285.28

Chittagong Auction Weekly Average



Chittagong Auction Statistics - Sale: 31
Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2018/19		Season 2019/20		Season 2018/19		Season 2019/20		Season 2019/20		(+/-) Season 2018/19	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,659,225.6	284.47	2,102,310.5	165.10	48,355,069.5	81.1%	274.09	51,921,672.5	81.5%	190.12	3,566,603.0	-83.97
CTC DUST	350,163.2	289.14	419,111.7	183.44	10,948,309.5	18.4%	278.35	11,423,719.9	17.9%	199.58	475,410.4	-78.77
Sub-Total	2,009,388.8	285.28	2,521,422.2	168.15	59,303,379.0	99.4%	274.88	63,345,392.4	99.5%	191.83	4,042,013.4	-83.05
ORTHODOX	0.0	0.00	0.0	0.00	1,013.5	0.0%	545.30	297.5	0.0%	236.77	-716.0	-308.53
Total	2,009,388.8	285.28	2,521,422.2	168.15	59,304,392.5	99.4%	274.88	63,345,689.9	99.5%	191.83	4,041,297.4	-83.05
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	3,572.0	0.0%	475.00	3,572.0	475.00
Total	2,009,388.8	285.28	2,521,422.2	168.15	59,304,392.5	99.4%	274.88	63,349,261.9	99.5%	191.84	4,044,869.4	-83.04
Other (s)	0.0	0.00	6,305.5	85.12	342,868.0	0.6%	217.87	338,724.9	0.5%	78.33	-4,143.1	-139.54
G.Total	2,009,388.8	285.28	2,527,727.7	167.95	59,647,260.5	100%	274.56	63,687,986.8	100%	191.24	4,040,726.3	-83.31

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2018/19		Season 2019/20		Season 2018/19		Season 2019/20		Season 2019/20		(+/-) Season 2018/19	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	61,042.0	94.50	16,183.5	0.03%	262.10	106,914.9	0.17%	112.04	90,731.4	-150.06
Internal	2,009,388.8	285.28	2,466,685.7	169.76	59,631,077.0	99.97%	274.56	63,581,071.9	99.83%	191.37	3,949,994.9	-83.18
Grand Total	2,009,388.8	285.28	2,527,727.7	167.95	59,647,260.5	100%	274.56	63,687,986.8	100%	191.24	4,040,726.3	-83.31

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2018	2019	(+/-) 2018	2018	2019	(+/-) 2018
Bangladesh *	October	11.9	13.4	1.5	66.7	79.3	12.6
North India	October	155.8	151.7	-4.1	976.5	1004.1	27.6
South India	October	27.0	25.2	-1.8	185.5	179.2	-6.3
All India	October	182.8	176.9	-5.9	1162.0	1183.3	21.3
Kenya	October	49.3	46.3	-3.0	395.5	363.1	-32.4
Malawi	October	2.2	2.3	0.1	42.8	42.0	-0.8
Sri Lanka	October	29.1	20.8	-8.3	252.7	253.7	1.0

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 50- 10TH /11TH & 12TH DECEMBER, 2019

CTC Leaf: There was good demand. Select best Assams were irregular around last. Other Assam categories were irregularly easier. Better and clean, well-made Dooars were firm to at times dearer. The remainder was steady. M/s Hindustan Unilever was active in the leaf sale on a wide range of the offerings and was very active on brighter liquoring Assam dust grades. M/s Tata Global Beverages was selective in the leaf sale with more interest in the Dust market. Western India segments were active on brighter liquoring teas. Export accounts operated on Fannings and larger Brokens. mostly on medium and plainer sorts. Local buyers were active on the Dooars and other, well-made varieties.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	310-339	296-317	339-367
GOOD ASSAMS	254-296	268-296	303-331
MED ASSAMS	212-240	212-240	212-282
BEST DOOARS	240-275	226-254	212-233
GOOD- MED DOOARS	191-219	198-226	184-198
PLAINER DOOARS	127-155	127-170	127-170

SILIGURI SALE 50- 11TH DECEMBER, 2019

LEAF: Good demand at irregular and easier levels in line with quality. DUST: Followed a similar trend as leaf. Internal- Active, Blenders- HUL lent useful support. Others- Selective

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	240-310	226-296	212-268
MEDIUM / BETTER MEDIUM	177-233	177-219	170-198
COMMON / BLF	113-170	113-170	113-162

COONOOR SALE 50- 13TH DECEMBER, 2019

There was good demand this week. The Best liquoring teas were steady to dearer by Rs.3 – 5, sometimes more; Good sorts were dearer by Rs.2 – 3; Mediums types were steady, tending easier; Plainer teas were firm.

CTC Leaf(USC/KG)	Best	Good	Medium	Plain
	115-175	123-148	99-113	85-92

MOMBASA SALE 50- 9TH & 10TH DECEMBER, 2019

Good but irregular demand for the 165,526 packages (10,967,718.00 kilos) available and 14.31% were unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	270 – 620	268 – 332	270 – 322	285 – 342
Good	241 – 334	260 – 296	270 – 290	280 – 326
Good Medium	257 – 316	250 – 276	250 – 289	250 – 316
Medium	160 – 202	220 – 264	228 – 254	192 – 260
Lower Medium	125 – 170	140 – 214	110 – 192	112 – 212
Plainer	120 – 150	110 – 176	072 – 178	070 – 176