

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 03 held on Monday, 8<sup>th</sup> June 2020

CTC LEAF: 29,250 packages of Current Season teas and 1,884 packages of Old Season teas on offer met with a selective demand at easier rates.

BROKENS: Well made good liquoring Brokens were a lower market and eased by Tk.5/- to Tk.10/-. The remainder were also a lower market easing by upto Tk.10/- and more with quite fair withdrawals particularly the plain and BLF teas.

FANNINGS: Likewise, Fannings were also a lower market but better liquoring types met with some competition and eased by Tk.5/- to Tk.10/-. All others eased further by Tk.10/- and more including plainer and BLF types.

CTC DUST: 4,372 packages of Current Season teas and 815 packages of Old Season teas on offer met with an improved demand. Good liquoring D and CD were well competed for at firm to dearer levels. Others met

with less demand and were easier by Tk.5/- to Tk.7/- following quality. BLF teas attracted only fair interest from buyers and were steady. Blenders lent strong support with improved interest from the Loose tea buyers.

COMMENTS: In order to maintain social distancing, the sale for Leaf section of the catalogue was again held at the Bangabandhu Conference Hall, World Trade Center, Chittagong and the Dust catalogue was held separately at the usual auction venue. There was more tea on offer today. Demand in the Leaf section was selective with brighter liquoring sorts meeting with some competition but Medium and plainer types were much less in demand and were subject to quite heavy withdrawals. Blenders were quite active. Loose tea buyers operated selectively. Dusts met with an improved demand.

**Our catalogue (Sale 03): Avg: Tk 198.99, Sold 65.7%**  
& ( Sale 02 ) Avg: Tk 205.43, sold 78.6%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	205-215	215-225	PD	100-230	205-211
Medium	180-205	200-215	Good	190-205	205-215	RD	99-268	135-248
Small	190-210	205-220	Medium	180-190	190-200	D	100-281	145-235
Plain	165-175	175-190	Plain	165-175	175-185	CD	175-288	155-265
BLF	125-150	135-145	BLF	125-150	140-170	BLF	118-187	135-190

Exchange Rates 08 June, 2020 Sterling Pound: Tk. 105.4334, dollar: Tk. 83.6702

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	255/-	City
Fannings	* Madhupur	PF	10	259/-	AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	10	307/-	Ali
Clonal Fannings	Kaiyacherra Dalu	OF	10	299/-	Ali
PD/RD	Madhupur	RD	10	275/-	AKT
D	* Madhupur	D(BT1)	10	281/-	Shawon
CD	* Madhupur	CD(BT1)	5	388/-	Shawon

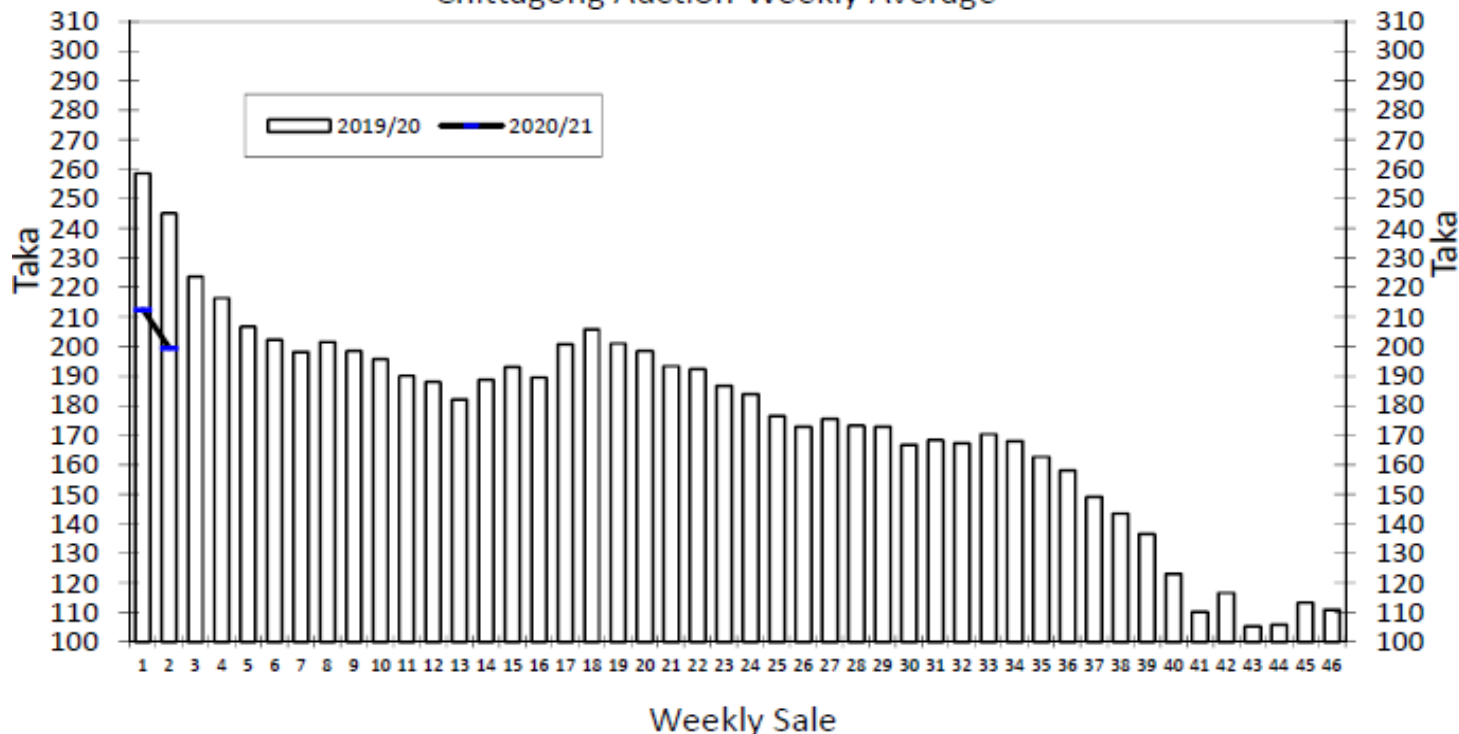
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 03 )				Next Sale ( Sale 04 )			
	Season 2020-2021		Season 2019-2020		Season 2020-2021		Season 2019-2020	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	31,134	1,703,030	28,370	1,556,598	39,310	2,150,257	35,086	1,923,257
Dust	5,187	283,729	5,945	326,814	8,664	473,921	7,980	438,645
Total	36,321	1,986,759	34,315	1,883,412	47,974	2,624,178	43,066	2,361,901

Chittagong Auction Average: Sale 02  
Season 2020/21: Tk. 199.51 & Season 2019/20: Tk. 245.09

### Chittagong Auction Weekly Average



**Chittagong Auction Statistics - Sale: 02**

**Quantities of Teas Sold & Average Prices Realised**

Category	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		Season 2020/21		(+/-) Season 2019/20	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	734,086.5	243.03	775,565.5	196.86	1,934,286.5	81.6%	252.31	1,407,378.0	83.6%	203.03	-526,908.5	-49.2%
CTC DUST	215,489.2	252.13	153,987.2	212.85	430,444.4	18.2%	257.02	246,586.2	14.6%	217.45	-183,858.2	-39.5%
Sub-Total	949,575.7	245.09	929,552.7	199.51	2,364,730.9	99.8%	253.17	1,653,964.2	98.2%	205.18	-710,766.7	-47.9%
ORTHODOX	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.0%	0.00	0.0	0.0%
Total	949,575.7	245.09	929,552.7	199.51	2,364,730.9	99.8%	253.17	1,653,964.2	98.2%	212.46	-710,766.7	-40.7%
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.0%
Total	949,575.7	245.09	929,552.7	199.51	2,364,730.9	99.8%	253.17	1,653,964.2	98.2%	212.46	-710,766.7	-40.7%
Other (s)	0.0	0.00	28,340.1	109.00	5,696.2	0.2%	179.06	29,763.6	99.0%	110.13	24,067.4	-68.9%
G.Total	949,575.7	245.09	957,892.8	196.84	2,370,427.1	100.0%	252.99	1,683,727.8	100%	203.50	-686,699.3	-49.4%

**Buyer Purchase Analysis**

Buyer	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		Season 2020/21		(+/-) Season 2019/20	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	17,565.9	213.00	7,132.7	0.03%	247.23	17,565.9	1.0%	213.00	10,433.2	-34.2%
Internal	949,575.7	245.09	940,326.9	196.53	2,363,294.4	99.97%	253.01	1,666,161.9	99.0%	203.40	-697,132.5	-49.6%
Grand Total	949,575.7	245.09	957,892.8	196.84	2,370,427.1	100%	252.99	1,683,727.8	100.0%	203.50	-686,699.3	-49.4%

**Crop of Major Tea Producing & Exporting Countries**

Country	Month	For the Month			Up-to-Date		
		2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	April	6.11	2.37	-3.75	8.64	4.19	-4.4
Malawi	April	7.37	6.38	-0.99	28.55	27.05	-1.5
Kenya	March	26.5	55.7	29.2	106.3	158.6	52.3
Sri Lanka	March	28.3	13.2	-15.1	73.4	53.2	-20.2
North India	February	4.6	1.2	-3.4	4.6	1.2	-3.4
South India	February	10.2	13.3	3.1	24.4	29.3	4.9
All India	February	14.8	14.5	-0.3	29.0	30.5	1.6

Country	Month	2018	2019	(+/-) 2018	2018	2019	(+/-) 2018
Bangladesh *	December	6.3	6.4	0.2	82.1	96.1	13.9
All India	December	55.5	67.0	11.5	1338.6	1389.7	51.1

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

**KOLKATA SALE 23- 5<sup>TH</sup> JUNE, 2020**

CTC Leaf: There was good demand for Assams and Dooars. Brighter liquoring Assams continued to sell well with quality. Export interest led to larger Brokens often outselling smaller Brokens again. The remainder was steady. Dooars were a steady market overall. Export accounts were active on larger Brokens and Fannings.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	397-463	358-410	384-424
GOOD ASSAMS	344-384	331-358	344-371
MED ASSAMS	305-331	291-318	305-331
BEST DOOARS	318-344	318-331	278-291
GOOD DOOARS	265-291	265-291	239-265
MED & PLAINER DOOARS	212-239	212-293	199-225

**COONOOR SALE 23- 6<sup>TH</sup> JUNE, 2020**

Strong Demand continues to prevail on the brighter liquoring and better medium teas. Good demand was witnessed on the medium and plainer sorts.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
	201-291	145-199	120-143	110-118	100-109

**SILIGURI SALE 22- 4<sup>TH</sup> JUNE, 2020**

Good demand. Good/best and better medium sorts were well competed for at firm to dearer levels. Remainder were steady. Good demand at steady levels.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	344-424	331-410	305-371
MEDIUM / BETTER MEDIUM	278-331	265-318	252-291
COMMON / BLF	219-265	212-252	199-239

**MOMBASA SALE 22- 2<sup>ND</sup> & 3<sup>RD</sup> JUNE, 2020**

There was fair general demand for the 186,024 packages (12,341,823.00 kilos) on offer at irregularly easier rates following quality and 25.22% remained unsold

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	190 – 542	204 – 335	200 – 324	188 – 311
Good	185 – 211	200 – 216	190 – 226	176 – 232
Good Medium	192 – 220	184 – 216	170 – 218	165 – 233
Medium	178 – 196	178 – 202	168 – 220	160 – 212
Lower Medium	118 – 196	150 – 186	150 – 196	130 – 196
Plainer	088 – 146	080 – 168	086 – 184	094 – 182