# NATIONAL BROKERS LIMITED

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# Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 05 held on Monday, 22<sup>nd</sup> June 2020

CTC LEAF: 46,421 packages of Current Season teas and 1,209 packages of Old Season teas on offer met with much less demand at easier rates.

BROKENS: Well made good liquoring small Brokens met with a fairly good demand but eased by Tk.3/- to Tk.5/- per kg. BOPs were less in demand and were lower by Tk.7/- to Tk.10/- per kg with a lot of withdrawals. Plain and BLF teas were again a much lower market and withdrawals were heavy in this category.

FANNINGS: Good liquoring Fannings met with a fair demand but here again prices eased by Tk.4/- to Tk.8/-per kg. The remainder dropped further often by upto Tk.10/- particularly the plain and BLF teas. Withdrawals were again heavy.

CTC DUST: 8,871 packages of Current Season teas and 242 packages of Old Season teas on offer met with a good demand. Best and good liquoring Ds and CDs

This Sale (Sale 05)

were well competed for at steady to dearer levels. Their Medium varieties were irregularly around last. However, Plain D and all RDs were a lower market and eased by Tk.5/- to Tk.10/- with fair withdrawals particularly the BLF Dusts. Blenders lent strong support with only fair interest from the Loose tea buyers.

COMMENTS: Once again the sale for Leaf section of the catalogue was held at the Bangabandhu Conference Hall, World Trade Center, Chittagong and the Dust was held at the usual auction venue. Offerings were again lot more than the previous sale with buyers being very selective in their purchase. As a result withdrawals were heavy.

CDs were a strong feature of the sale.

Our catalogue (Sale 05): Avg: Tk 181.69, 49.8% & (Sale 04) Avg: Tk 179.08, sold 62.1%.

Next Sale (Sale 06)

\* including Old Season tea.

**Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	165-180	175-185	Best	200-205	205-212	PD	82-216	187-230
Medium	170-190	175-200	Good	185-195	192-202	RD	89-258	100-262
Small	175-200	185-210	Medium	170-175	175-185	D	115-260	105-285
Plain	155-165	160-170	Plain	150-165	160-170	CD	168-267	137-420
BLF	115-140	123-150	BLF	115-140	123-150	BLF	111-168	183-110

Exchange Rates 22 June, 2020 Sterling Pound: Tk. 102.4020, dollar: Tk. 83.6702

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	240/-	Sharif
Fannings	* Madhupur /Madhupur	PF	10/10	225/-	Ispahani/Unilever
Clonal Brokens	* Madhupur	GBOP(BT1)	10	275/-	Sen
Clonal Fannings	Kaiyacherra Dalu	OF	10	241/-	Sharif
PD/RD	* Madhupur	RD	10	258/-	Danish
D	Madhupur	D	10	260/-	Aftab
CD	Madhupur	CD(BT1)	5	381/-	Jamuna

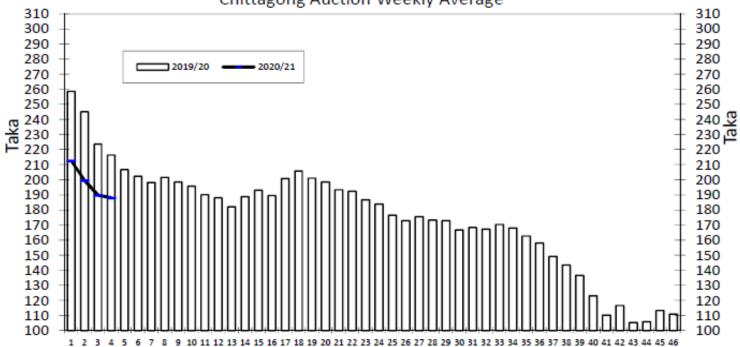
<sup>\*</sup> Above price(s) realised in our catalogue

#### **Offerings**

Season 2020-2021		Season 2019-2020		Season 20	020-2021	Season 2019-2020			
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	47,630	2,595,448	38,886	2,130,413	44,388	2,434,238	35,603	1,950,319	
Dust	9,113	500,612	7,975	438,455	8,520	466,896	7,128	392,035	
Total	56,743	3,096,060	46,861	2,568,868	52,908	2,901,134	42,731	2,342,353	

Chittagong Auction Average: Sale 04 Season 2020/21: Tk. 188.04 & Season 2019/20: Tk. 216.42

Chittagong Auction Weekly Average



#### Chittagong Auction Statistics - Sale: 04

#### Quantities of Teas Sold & Average Prices Realised

		For th		Op-to-Date Sale								
	Season 2	019/20	Season 20	020/21	Seaso	n 2019/20		Seaso	n 2020/21		(+/-) Season 2019/	20
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	221,481.5	212.39	1,107,574.5	183.00	3,022,735.5	79.6%	240.16	3,591,645.5	77.6%	191.79	568,910.0	-48.38
CTC DUST	79,710.2	227.62	308,852.5	206.12	771,222.7	20.3%	246.42	763,390.7	16.5%	210.41	-7,832.0	-36.01
Sub-Total	301,191.7	216.42	1,416,427.0	188.04	3,793,958.2	99.9%	241.44	4,355,036.2	94.1%	195.05	561,078.0	-46.38
ORTHODOX	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	301,191.7	216.42	1,416,427.0	188.04	3,793,958.2	99.9%	241.44	4,355,036.2	94.1%	195.05	561,078.0	-46.38
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	301,191.7	216.42	1,416,427.0	188.04	3,793,958.2	99.9%	241.44	4,355,036.2	94.1%	195.05	561,078.0	-46.38
Other (s)	0.0	0.00	155,839.1	109.56	5,696.2	0.1%	179.06	273,186.2	99.6%	107.73	267,490.0	-71.33
G.Total	301.191.7	216.42	1.572.266.1	180.27	3,799,654,4	100.0%	241.34	4.628.222.4	100%	189.90	828,568.0	-51.45

#### **Buyer Purchase Analysis**

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		For the	e Sale				Up-to-Da	te Sale				
	Season 20	019/20	Season 20	020/21	Seaso	n 2019/20		Seaso	n 2020/21		(+/-) Season 2019/	/20
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	7,132.7	0.03%	247.23	17,565.9	0.4%	213.00	10,433.2	-34.23
Internal	301,191.7	216.42	1,572,266.1	180.27	3,792,521.7	99.97%	241.33	4,610,656.5	99.6%	189.81	818,134.8	-51.52
<b>Grand Total</b>	301,191.7	216.42	1,572,266.1	180.27	3,799,654.4	100%	241.34	4,628,222.4	100.0%	189.90	828,568.0	-51.45

#### **Crop of Major Tea Producing & Exporting Countries**

Qty. (M.Kg)		F	or the Month	h		Up-to-Date	
Country	Month	2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	May	7.65	8.66	1.01	16.28	7.65	-8.6
Malawi	May	4.50	2.80	-1.70	33.00	29.90	-3.1
Kenya	April	26.1	49.7	23.5	132.4	208.2	75.8
Sri Lanka	April	23.6	13.3	-10.3	97.1	73.3	-23.8
North India	March	59.5	32.2	-27.3	64.1	33.4	-30.7
South India	March	15.1	11.3	-3.8	39.5	40.6	1.1
All India	March	74.6	43.5	-31.1	103.6	74.0	-29.6

# **General + Other Market(s) This/Last Week**

### **KOLKATA SALE 25- 17<sup>TH</sup> JUNE 2020**

CTC: There was good demand. Best and good Assams firm to at times dearer rates. The remainder was irregular around last with quality. Better Dooars sold at steady to at times dearer rates. Other varieties were irregular around last levels.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	394-486	354-420	381-420
GOOD ASSAMS	341-381	328-354	341-367
MED ASSAMS	302-328	289-315	302-328
BEST DOOARS	315-354	315-341	276-289
GOOD DOOARS	262-289	262-289	236-262
MED & PLAINER DOOARS	210-236	210-236	197-223

# SILIGURI SALE 24- 18<sup>TH</sup> JUNE 2020

Good demand. Good/best and better medium sorts well competed for at steady to dearer levels. Remainder were irregularly around last.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	367-426	354-413	302-374
MEDIUM / BETTER MEDIUM	282-354	269-341	256-289
COMMON / BLF	223-269	217-262	203-243

#### COONOOR SALE 25 – 19<sup>th</sup> JUNE, 2020

**CTC:** Good demand for all sorts, however the below best saw some slight resistance gradually towards progress of the sale. The brighter teas were generally firm but prices moved up slightly with competition on improved lines.

CTC	Best	Good	Better Medium	Medium	Plain
Leaf(USC/KG)	205-325	163-210	144-161	133-143	106-131

## MOMBASA SALE 24- 15<sup>th</sup> & 16<sup>TH</sup> JUNE ,2020

There was fair general demand for the 205,005 packages (13,386,021.00 kilos) available in the market at irregular rates but interest waned as the sale progressed with 24.71% neglected.

rates but interest wanted as the safe progressed with 24.7170 neglected.								
CTC	BP1 – USC	PF1 – USC	PD – USC	D1 - USC				
QUOTATIONS								
BEST	190 – 510	194 – 316	208 - 326	206 - 320				
GOOD	172 - 250	190 – 220	200 – 236	190 – 254				
GOOD MEDIUM	185 - 242	176 – 204	165 – 222	170 – 230				
MEDIUM	162 – 208	154 – 196	170 - 214	158 – 220				
LOWER MEDIUM	112 – 182	120 – 190	146 – 196	104 - 200				
PLAINER	082 - 138	090 – 165	084 - 186	090 – 186				