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TEA MARKET REPORT – Sale 01 held on Monday 3rd May, 2021

CTC LEAF: 20,578 packages of Current Season and 1758 packages of Old Season teas on offer met with quite a fair demand although rather selective.

BROKENS: A few best Brokens met with quite a strong demand and sold fairly well following competition and these fetched between Tk. 225/- and Tk.235/- and sometimes more. Other Brokens particularly the larger varieties were not as well competed for and eased in value. These sold between Tk. 210/- and Tk.225/-. Plain types met with limited interest and sold between Tk.190/ and Tk.195/- whilst BLF teas saw some interest and prices ranged between Tk. 165/- and Tk. 180/-.

FANNINGS: Best Fannings saw fair competition and generally sold around Tk.215/- to 225/-, others met with fair demand and prices realised between Tk.200/- and Tk.210/-. Plain types saw only limited interest and sold between Tk. 190/- and Tk.195/-. BLF teas saw some interest and prices ranged between Tk. 165/- and Tk. 180/-.

CTC DUST: 15,302 packages of Current Season and 190 packages of Old Season teas on offer met with a good demand. Ds and CDs met with good competition and sold at a range between Tk. 225/- and Tk.280/-. Others also sold well in line with quality. However, PDs and RDs were less in demand and saw fair withdrawals. Plain and BLF teas saw some interest but ranged between Tk.180/- and Tk. 210/-. Blenders lent quite good support with fair interest from the Loose tea buyers.

COMMENTS: This was the first sale of the season and despite the lockdown, there was a fair number of buyers operating in the auction. Blenders lent some support for the bright liquoring varieties whilst Loose tea buyers operated strongly on the well made popular marks. As a result, well made good liquoring teas realised substantially higher prices than other varieties.

A bright feature of the sale was the strong demand in the Dust Catalogue.

Our catalogue (Sale 01): Avg: Tk 217.00, Sold 73.6 %

Quotations – This Week – (In Taka)

Brokens	This Week	FANNINGS	This week	DUST	This week
Large	NQTA	Best	215-225	PD	213-228
Medium	205-215	Good	210-215	RD	165-304
Small	210-222	Medium	200-210	D	194-300
Plain	190-195	Plain	190-195	CD	205-345
BLF (Bought Leaf Factory)	165-180	BLF	165-180	BLF	165

BLF- Bought Leaf Factory

Exchange Rates 03 May. 2021 Sterling Pound: Tk. 114.7226, dollar: Tk. 83.6702

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	317/-	Mustak
Fannings	* Luskerpore	PF	10	256/-	GL
Clonal Brokens	* Madhupur	GBOP(BT1)	10	423/-	GT
Clonal Fannings	Kaiyacherra Dalu	OF	10	287/-	GL
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	304/-	Lab Aid
D(Incl Clone)	* Madhupur	D(BT1)	10	300/-	Shawon
CD (Incl Clone)	* Madhupur	CD(BT1)	5	345/-	Shawon

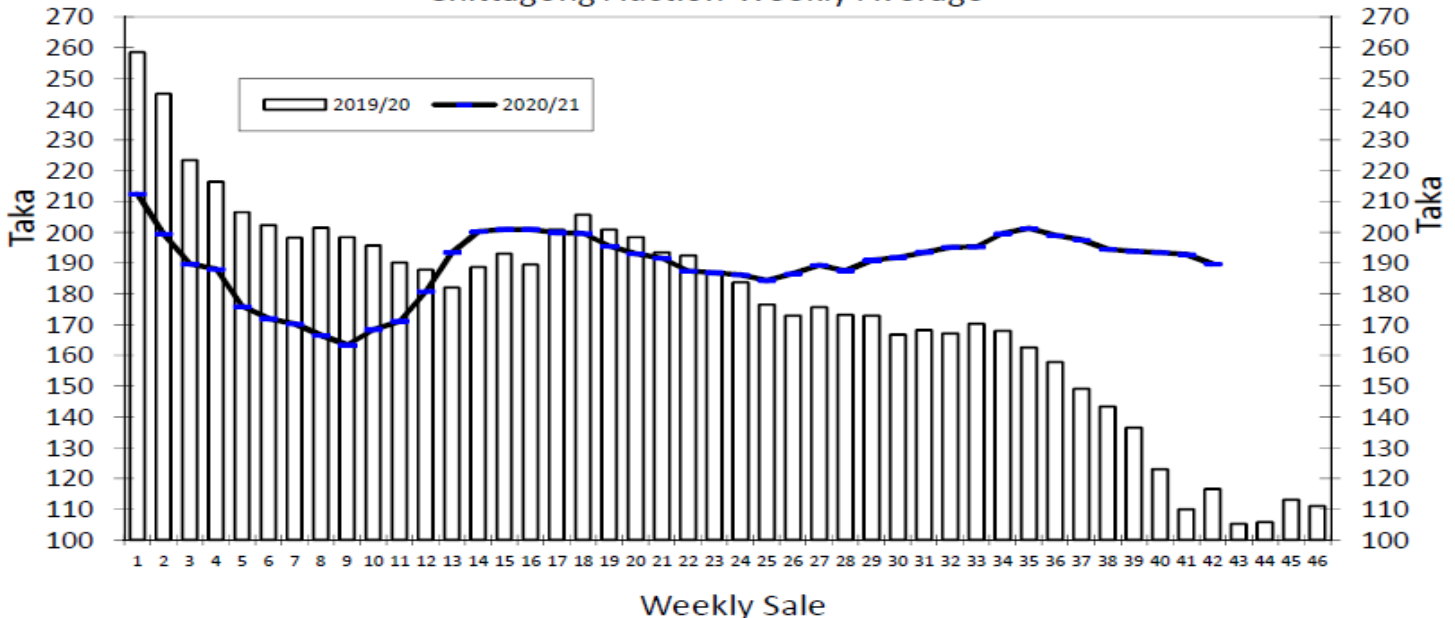
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 01)				Next Sale (Sale 02)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	22,336	1,224,013	17,303	948,718	Not Available	-	22,250	1,217,075
Dust	5,492	300,962	2,759	151,486	Not Available	-	4,053	221,699
Total	27,828	1,524,974	20,062	1,100,204	-	-	26,303	1,438,774

Chittagong Auction Average (up-to):
Season 2020/21, Sale 42 (Final) = Tk. 189.63
Season 2019/20, Sale 46 (Final) = Tk. 176.18

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale				(+/-) Season 2019/20			
	Season 2019/20 - Sale 46		Season 2020/21		Season 2019/20-Upto Sale 46		Season 2020/21					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	520,335.5	92.01	164,064.5	193.35	74,680,481.9	82.3%	172.77	64,394,443.9	79.2%	183.46	-10,286,038.0	10.69
CTC DUST	44,399.6	96.26	48,031.6	177.63	15,655,376.1	17.3%	192.42	16,371,745.4	20.1%	213.89	716,369.3	21.47
Sub-Total	564,735.1	92.35	212,096.1	189.79	90,335,858.0	99.6%	176.18	80,766,189.3	99.3%	189.63	-9,569,668.7	13.45
ORTHODOX	0.0	0.00	34.0	600.00	297.5	0.0%	236.77	26,198.0	0.0%	126.15	25,900.5	-110.62
Total	564,735.1	92.35	212,130.1	189.86	90,336,155.5	99.6%	176.18	80,792,387.3	99.3%	189.61	-9,543,768.2	13.43
GREEN TEA	0.0	0.00	80.0	1,376.25	4,215.5	0.00%	555.14	15,014.7	0.0%	460.43	10,799.2	-94.71
Total	564,735.1	92.35	212,210.1	190.31	90,340,371.0	99.6%	176.19	80,807,402.0	99.3%	189.66	-9,532,969.0	13.47
Other (s)	44.5	65.00	51,167.3	255.65	389,210.4	0.4%	80.49	530,742.1	99.8%	132.87	141,531.7	52.38
G.Total	564,779.6	92.34	263,377.4	203.00	90,729,581.4	100.0%	175.78	81,338,144.1	100%	189.29	-9,391,437.3	13.51

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale				(+/-) Season 2019/20			
	Season 2019/20 - Sale 46		Season 2020/21		Season 2019/20-Upto Sale 46		Season 2020/21					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	126,337.5	84.08	0.0	0.00	1,449,242.2	1.60%	86.22	134,400.8	0.2%	199.62	-1,314,841.4	113.40
Internal	438,442.1	94.73	263,377.4	203.00	89,280,339.2	98.40%	177.24	81,203,743.3	99.8%	189.27	-8,076,595.9	12.04
Grand Total	564,779.6	92.34	263,377.4	203.00	90,729,581.4	100.00%	175.78	81,338,144.1	100.0%	189.29	-9,391,437.3	13.51

Crop of Major Tea Producing & Exporting Countries

Qty. (M.Kg)		For the Month				Up-to-Date		
Country	Month	2020	2021	(+/-) 2020	2020	2021	(+/-) 2020	
Bangladesh *	March	1.625	1.681	0.056	1.826	1.986	0.160	
Sri Lanka	March	13.50	28.40	14.90	53.60	74.00	20.40	
North India	February	1.24	2.18	0.94	1.28	2.18	0.90	
South India	February	13.30	15.30	2.00	29.32	31.35	2.03	
All India	February	14.54	17.48	2.94	30.60	33.53	2.93	
Kenya	February	49.20	43.39	-5.81	102.80	92.30	-10.50	

Qty. (M.Kg)		For the Month			Up-to-Date		
Country	Month	2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	December	6.42	6.96	0.54	96.07	86.39	-9.7
Sri Lanka	December	21.9	28.5	6.6	300.1	278.5	-21.6
All India	December	66.3	73.9	7.6	1390.1	1255.6	-134.5
Kenya	December	50.7	54.4	3.7	458.9	569.5	110.6

General + Other Market(s) This/Last Week

KOLKATA SALE 17- 28TH & 30TH APRIL, 2021

CTC: There was good and much improved demand for Assams this week. Bulk of the Assams sold at irregular levels around last across all categories. Dooars met with good demand. Better varieties were around last levels whilst medium and plainer categories were fully firm to dearer.

Tea Category USC/KG	All categories
BEST ASSAMS	390-431
GOOD ASSAMS	336-377
MED ASSAMS	283-323
GOOD DOOARS	350-417
MED & PLAINER DOOARS	202-310

SILIGURI SALE 17- 28TH APRIL, 2021

Demand improved with the progress of the sale. Banjhi quality showed a sharp drop in levels with some withdrawals while cleaner reprints & bright liquoring teas were firm. Plainer sorts were absorbed readily at last levels.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	323-417	323-410	296-363
MEDIUM / BETTER MEDIUM	276-316	276-316	236-289
COMMON / BLF	188-262	188-262	188-229

COONOOR SALE 17- 30TH APRIL, 2021

Improved demand was seen in the best and good category of teas with irregular prices. Other category teas met with strong demand especially on the smaller Broken and Fanning grade.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	175-195	152-174	145-151	139-144	135-137
Medium Brokens	203-245	164-198	152-163	141-151	132-140
Smaller Brokens	209-250	188-207	167-187	156-166	141-155
Fannings	197-245	174-195	160-172	151-159	141-149

MOMBASA SALE 17- 26TH /27TH & 28TH APRIL, 2021

There was good general demand for the 182,260 packages (12,002,388.00 kilos) on offer at irregular rates with 11.05% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	216 – 532	225 – 316	202 – 318	181 – 270
Good	200 – 354	220 – 250	200 – 244	180 – 214
Good Medium	181 – 284	214 – 235	197 – 214	170 – 198
Medium	162 – 233	178 – 224	183 – 199	145 – 184
Lower Medium	110 – 217	112 – 196	095 – 240	090 – 216
Plainer	090 – 172	083 – 174	078 – 200	068 – 184