

# NATIONAL BROKERS LIMITED

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## TEA MARKET REPORT – Sale 10 held on Monday 12<sup>th</sup> July, 2021

**CTC LEAF:** 30,663 packages of Current Season & 280 packages of Old Season teas on offer met with less demand.

**BROKENS:** Best Brokens were well supported at around steady to slightly easier rates whilst Mediums saw less demand with several withdrawals. Plain and BLFs continued to meet with a selective demand and where sold recorded a decline.

**FANNINGS:** Best Fannings met with a fairly good demand and were about steady. Mediums saw some support at slightly easier rates but there were more withdrawals. Plain and BLFs continued to meet with a selective demand and where sold recorded a decline.

**CTC DUST:** 10,629 packages of Current Season & 160 packages of Old Season teas on offer met with only a fair demand. Good liquoring varieties were easier by Tk.5/- to Tk.7/- closely following quality.

Others were also barely steady to easier with more withdrawals. Plain and BLFs met with selective demand and sold around last levels. Blenders lent good support with only fair interest from the Loose tea buyers.

**COMMENTS:** This was the second Sale held during the strict lockdown regime where the presence of buyers were fewer in numbers than the last. A fair weight of teas showed an improvement in quality which attracted quite a good interest from the Blenders and prices for these varieties were about firm on last. However, other descriptions met with less support and resulted in higher withdrawals. Out-station Loose Tea buyers were again absent this week from the auction.

Dusts were an easier market.

**Our catalogue ( Sale 10 ): Avg: Tk 210.03, Sold 66.8% & ( Sale 09 ) Avg: Tk 211.82, sold 75.6%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	202-210 nom	205-214 nom	Best	212-220	215-222	PD	203-245	195-248
Medium	200-203	200-205	Good	200-205	205-210	RD	200-290	190-275
Small	200-205	202-208	Medium	195-199	200-203	D	200-280	179-278
Plain	180-190	185-195	Plain	180-190	185-195	CD	184-399	183-257
BLF	155-175	155-175	BLF	155-175	155-175	BLF	184-186	174-179

Exchange Rates 12 July 2021 Sterling Pound: Tk. 115.2973 dollar: Tk. 83.6702

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	269/-	AKT
Fannings	Madhupur	PF	10	263/-	AKT
Clonal Brokens	* Madhupur	GBOP(BT1)	20	300/-	Nishat/Sen
Clonal Fannings	Madhupur	PF(TV1)	10	282/-	AKT
PD/RD Incl. Clone	* Madhupur	RD(BT1)	10	290/-	AKT
D Incl. Clone	* Madhupur /Madhupur	D(BT2)/D(BT1)	10/20	280/-	MA/Shawon/AKT
CD Incl. Clone	* Madhupur	CD(BT1)	10	399/-	Shawon

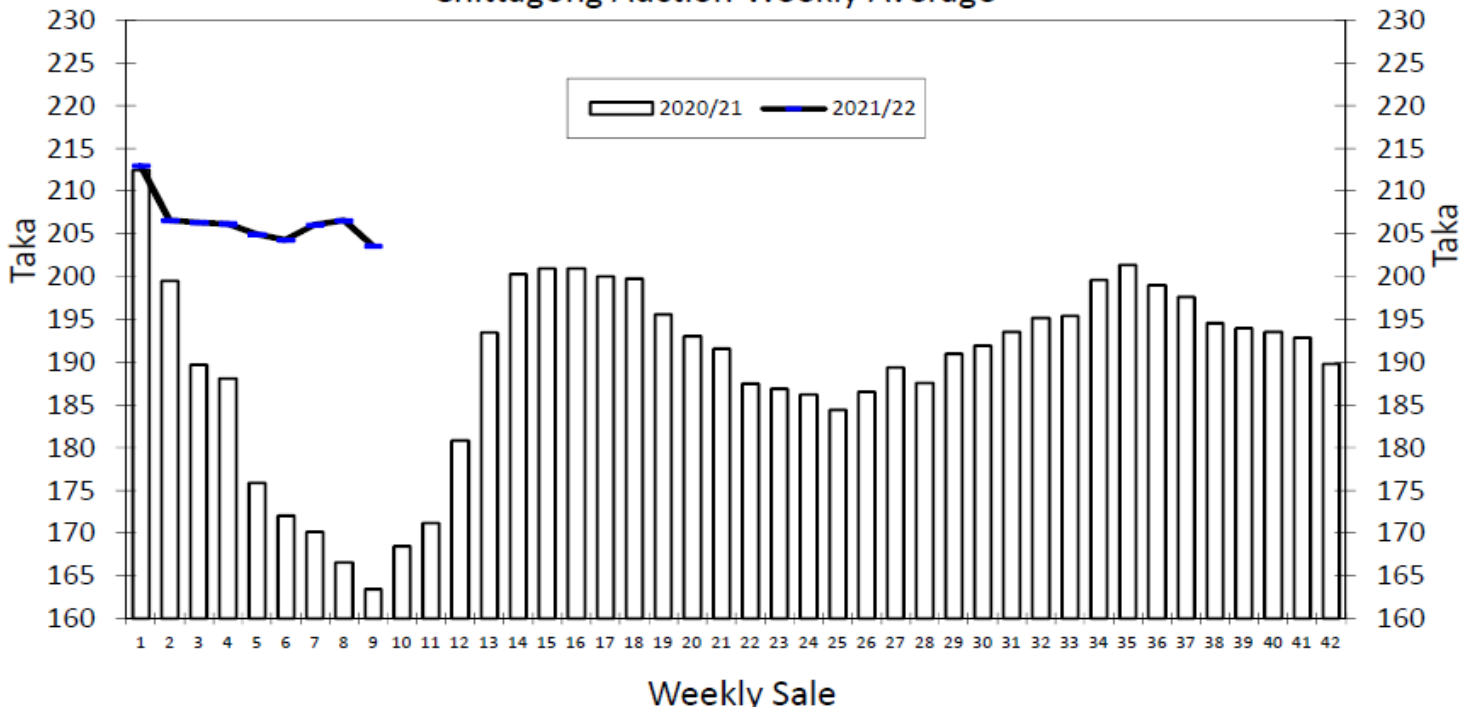
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 10 )				Next Sale ( Sale 11 )			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	30,943	1,696,295	52,681	2,886,919	-	-	53,564	2,935,307
Dust	10,789	593,019	8,209	449,853	-	-	8,978	491,994
Total	41,732	2,289,314	60,890	3,336,772	-	-	62,542	3,427,302

Chittagong Auction Average: ( Upto Sale – 09 )  
Season 2021-22: Tk. 203.59 & Season 2020-21: Tk. 163.41

### Chittagong Auction Weekly Average



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,525,870.0	155.19	1,361,914.5	200.28	9,556,508.5	77.0%	173.19	9,569,924.4	73.2%	200.19	13,415.9	27.00
CTC DUST	427,223.6	192.80	426,228.8	214.14	2,474,985.8	19.9%	198.71	3,284,436.6	25.1%	222.93	809,450.8	24.22
Sub-Total	1,953,093.6	163.41	1,788,143.3	203.59	12,031,494.3	97.0%	178.44	12,854,361.0	98.3%	206.00	822,866.7	27.56
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	17,065.0	0.1%	102.26	17,065.0	102.26
Total	1,953,093.6	163.41	1,788,143.3	203.59	12,031,494.3	97.0%	178.44	12,871,426.0	98.5%	205.86	839,931.7	27.42
Green Tea	39.0	1,000.00	0.0	0.00	1,686.2	0.0%	381.32	39.4	0.0%	1,062.72	-1,646.8	681.40
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	10.0	0.0%	2,000.00	10.0	2,000.00
Total	1,953,132.6	170.32	1,788,143.3	203.59	12,033,180.5	97.0%	178.47	12,871,475.4	98.5%	205.87	838,294.9	27.40
Other (s)	2,835.5	143.78	0.0	0.00	376,065.4	99.6%	106.71	201,091.1	1.5%	168.27	-174,974.3	61.56
G.Total	1,955,968.1	163.40	1,788,143.3	203.59	12,409,245.9	100.0%	176.29	13,072,566.5	100%	205.29	663,320.6	29.00

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	55,666.3	0.45%	196.29	0.0	0.0%	0.00	-55,666.3	-196.29
Internal	1,955,968.1	163.40	1,788,143.3	203.59	12,353,579.6	99.55%	176.20	13,072,566.5	100.0%	205.29	718,986.9	29.09
Grand Total	1,955,968.1	163.40	1,788,143.3	203.59	12,409,245.9	100.00%	176.29	13,072,566.5	100.0%	205.29	663,320.6	29.00

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2020	2021	(+/-) 2020	2020	2021	(+/-) 2020
Bangladesh *	May	8.66	6.28	-2.37	12.85	12.20	-0.65
Sri Lanka	May	28.6	30.3	1.7	103.0	135.0	32.0
North India	May	76.0	77.4	1.4	133.6	177.9	44.3
South India	May	20.7	24.3	3.6	76.6	97.1	20.5
All India	May	96.7	101.7	5.0	210.2	275.0	64.8
Kenya	April	49.7	44.3	-5.4	208.2	185.3	-22.9

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## OTHER MARKET(S)

**KOLKATA SALE 27- 6<sup>TH</sup> /7<sup>TH</sup> JULY, 2021**

CTC Leaf: There was good demand. Best & good Assams were barely steady to easier with lower support from major Blenders. Medium and other varieties were easier. Doors were overall an easier market. Exporters showed very little activity. Regional packeteers showed limited activity. Local buyers operated on the Doors.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	483-551	457-497	470-497
GOOD ASSAMS	430-470	403-443	403-457
MED ASSAMS	309-376	295-336	295-363
BEST DOOARS	363-376	349-363	309-336
GOOD DOOARS	309-336	309-322	242-269
MED & PLAINER DOOARS	175-228	188-228	175-201

**COONOOR SALE 27 – 10<sup>TH</sup> JULY, 2021**

Continued good demand with erratic price fluctuations among the categories of teas on offer. The total CTC leaf teas sold this week was 80.02 % (1307968kgs) of the total offering of 1634551Kgs.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	165-188	148-158	111-117	105-110	110-103
Medium Brokens	200-263	129-199	117-128	107-115	103-106
Smaller Brokens	210-266	148-199	129-146	111-128	105-110
Fannings	197-254	148-184	134-146	110-133	106-109

**SILIGURI SALE 27 – 7<sup>TH</sup> JULY, 2021**

LEAF : Good demand for quality & fair for the remainder. Levels across all categories witnessed an easier trend. Liquoring reprints were steady. DUST: Fair demand at easier levels with some withdrawals. Buying Pattern: Internal-Main stay. Blenders- HUL operated, TCPL/GGL- Selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	342-416	336-403	295-363
MEDIUM/ BETTER MEDIUM	235-329	228-322	215-382
COMMON / BLF	154-222	154-215	161-201

**MOMBASA SALE 27- 5<sup>TH</sup> /6<sup>TH</sup> & 7<sup>TH</sup> JULY, 2021**

Improved general demand for the 193,194 packages (12,749,222.00 kilos) at firm to dearer rates. 12.08% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	183 – 490	206 – 266	186 – 230	175 – 240
Good	180 – 388	201 – 232	186 – 206	174 – 220
Good Medium	166 – 214	190 – 214	184 – 204	164 – 202
Medium	160 – 206	172 – 210	161 – 196	150 – 182
Lower Medium	125 – 198	115 – 173	090 – 186	080 – 166
Plainer	101 – 156	084 – 157	080 – 138	078 – 120