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TEA MARKET REPORT – Sale 39 held on Monday 7th February, 2022

CTC LEAF: 46,288 packages of Current Season teas on offer continued to meet with a selective demand.

BROKENS: There was only a small weight of clean Brokens which met with a good demand and sold at slightly easier rates but all other varieties met with much less demand and where sold recorded a further drop in price. BLF teas saw some demand but prices were once again a little easier.

FANNINGS: There was only a few clean Fannings on offer which met with a fairly strong competition and generally sold at firm to occasionally dearer rates. Medium and plainer types saw less demand and prices dropped further with heavy withdrawals. BLFs sold at around last levels.

CTC DUST: 9,762 packages of Current Season teas on offer met with a fairly good demand. Good liquoring Dusts witnessed fair competition and sold

well at around last levels. Other Dusts were an easier market following a seasonal decline. BLF Dusts saw a limited interest with prices easing further. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: A heavier weight of plain teas eroded the general demand in the market and prices declined even further. Only bright feature was the strong demand for a few clean Fannings on offer. Blenders were fairly active although at reduced levels and there was a little more interest from the Loose tea buyers. Dusts sold well.

Our catalogue (Sale 39): Avg: Tk 180.61, Sold 54.4 %
& (Sale 38) Avg: Tk 181.16, Sold 51.3 %.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	205-215 nom	202-210 nom	PD	170-240	175-230
Medium	145-160	152-167	Good	170-175 nom	175-180	RD	120-279	133-281
Small	152-165	157-170	Medium	150-160	155-165	D	130-272	140-274
Plain	130-140	130-145	Plain	130-140	135-145	CD	142-266	150-282
BLF	120-140	120-138	BLF	120-140	120-138	BLF	120-142	133-150

Exchange Rates 7th February, 2022 Sterling Pound: Tk. 113.8063 dollar: Tk. 84.7665

Top Prices – This Week

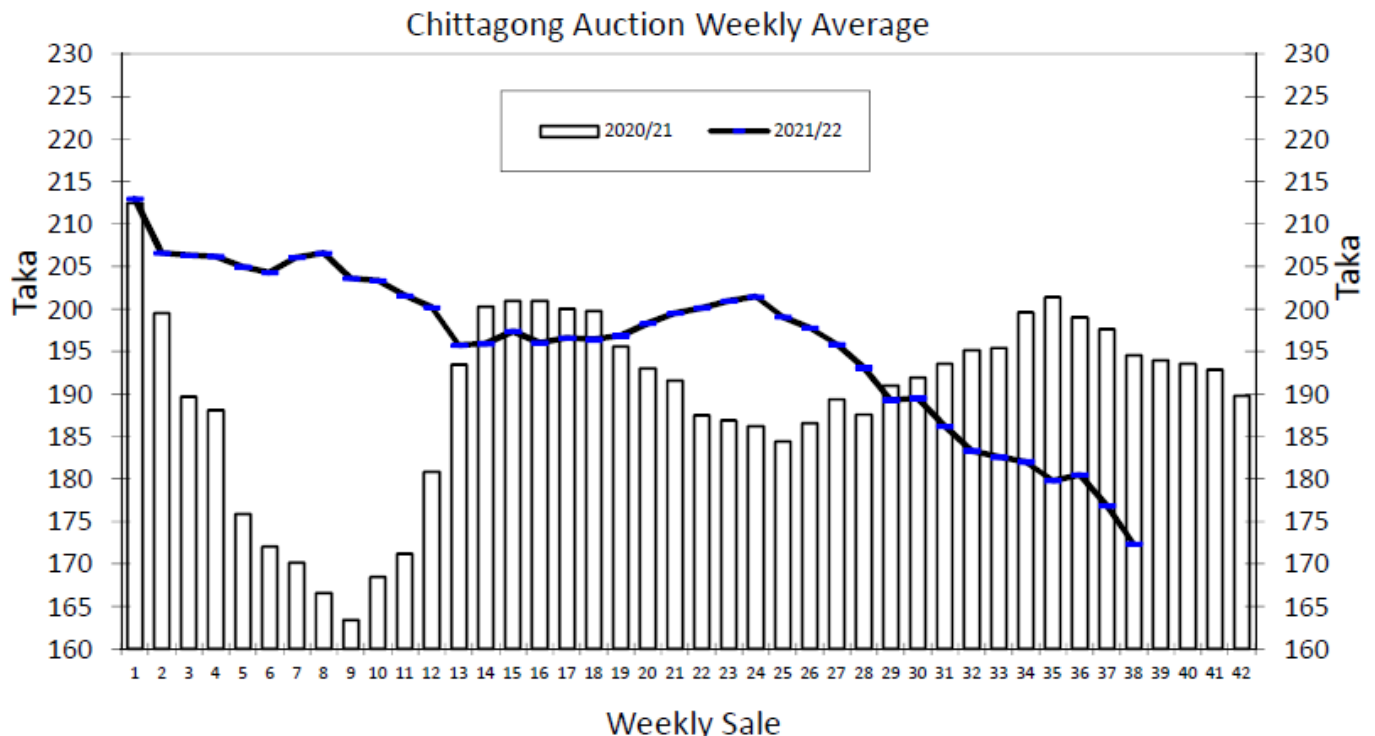
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Rajghat	GBOP	20	216/-	Mintu/AKT
Fannings	* Balisera	PF	30	228/-	Afroze/AKT
Clonal Brokens	Clevedon	GBOPS	10	245/-	Mollah
Clonal Fannings	Madhupur	PF(BT1)	10	266/-	AKT
PD/RD Incl. Clone	* Daragaon	RD	10	279/-	AKT
D Incl. Clone	* Daragaon	D	20	272/-	KT/AKT
CD Incl. Clone	* Zareen	CD	10	266/-	Power

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 39)				Next Sale (Sale 40)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	46,288	2,537,508	30,347	1,663,016	43,705	2,396,782	18,628	1,020,814
Dust	9,762	527,866	8,014	439,167	10,311	565,043	6,169	338,061
Total	56,050	3,065,375	38,361	2,102,183	54,016	2,961,825	24,797	1,358,876

Chittagong Auction Average: (Sale – 38)
Season 2021-22: Tk. 172.39 & Season 2020-21: Tk. 194.56



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22			(+/-) Season 2020/21		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,321,768.5	191.26	1,311,398.0	165.33	61,351,716.5	79.3%	183.10	62,924,542.6	78.4%	190.97	1,572,826.1	7.87
CTC DUST	332,521.6	207.65	374,033.9	197.18	15,543,404.7	20.1%	214.46	17,002,795.3	21.2%	210.89	1,459,390.5	-3.58
Sub-Total	1,654,290.1	194.56	1,685,431.9	172.39	76,895,121.2	99.4%	189.44	79,927,337.9	99.6%	195.21	3,032,216.7	5.77
Orthodox	0.0	0.00	0.0	0.00	26,060.5	0.0%	122.99	26,105.0	0.0%	104.44	44.5	-18.55
Total	1,654,290.1	194.56	1,685,431.9	172.39	76,921,181.7	99.4%	189.42	79,953,442.9	99.7%	195.18	3,032,261.2	5.76
Green Tea	10.0	1,200.00	30.5	1,111.15	14,924.7	0.0%	454.90	10,906.9	0.0%	506.56	-4,017.8	51.67
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	1,654,300.1	194.56	1,685,462.4	172.41	76,936,106.4	99.4%	189.47	79,964,369.8	99.7%	195.22	3,028,263.4	5.76
Other (s)	5,483.5	163.30	0.0	0.00	457,030.3	99.8%	114.19	253,843.2	0.3%	162.94	-203,187.1	48.75
G.Total	1,659,783.6	194.46	1,685,462.4	172.41	77,393,136.7	100.0%	189.02	80,218,213.0	100%	195.12	2,825,076.3	6.10

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22			(+/-) Season 2020/21		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.17%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	1,659,783.6	194.46	1,685,462.4	172.41	77,258,735.9	99.83%	189.01	80,194,069.4	100.0%	195.12	2,935,333.5	6.11
Grand Total	1,659,783.6	194.46	1,685,462.4	172.41	77,393,136.7	100.00%	189.02	80,218,213.0	100.0%	195.12	2,825,076.3	6.10

Crop of Major Tea Producing & Exporting Countries

Country	Qty. (M.Kg)	For the Month				Up-to-Date			
		Month	2019	2020	2021 (+/-) 2020	2019	2020	2021 (+/-) 2020	
Bangladesh *	December	6.42	6.96	6.93	-0.03	96.07	86.39	96.51	10.11
North India	December	48.3	53.6	49.7	-3.9	1171.1	1035.5	1093.3	57.8
South India	December	18.1	20.5	14.8	-5.7	219.0	222.0	235.7	13.7
All India	December	66.4	74.1	64.5	-9.6	1390.1	1257.5	1329.0	71.5
Sri Lanka	December	21.9	28.6	20.4	-8.2	300.1	278.8	299.3	20.5
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

COONOOR SALE 05- 4TH FEBRUARY, 2022

Good selective demand continues to persist on the best and good teas. Other category teas too met with good demand at irregular price levels. The total CTC offering stood at 834547 Kgs of which 690538 Kgs (82.74%) was sold. Best and good liquoring bolder grades sold dearer in line with quality, whilst the medium Broken in this category met with selective demand and sold irregularly lower with some unsold quantity

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	167-233	135-157	130-134	115-129	103-114
Medium Brokens	209-313	147-208	135-146	126-134	111-125
Smaller Brokens	229-308	170-205	141-166	129-139	123-127
Fannings	237-337	153-210	142-150	126-141	116-125

SILIGURI SALE 05- 2ND FEBRUARY, 2022

Good demand at generally irregular levels following quality. Few well made sorts were well competed for. Internal-Main stay, Blenders were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	268-362	268-362	241-308
Medium / Better Medium	214-254	214-254	187-228
Common / BLF	127-201	127-201	127-174

MOMBASA SALE 05- 31ST JANUARY/2ND FEBRUARY, 2022

Fairly good demand for the 194,249 packages (12,773,512.50 kilos) on offer; 15.61% were neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	267 – 430	332 – 376	330 – 368	334 – 362
Good	257 – 330	328 – 350	330 – 376	320 – 348
Good Medium	250 – 310	328 – 346	330 – 344	293 – 348
Medium	260 – 274	265 – 324	260 – 307	236 – 311
Lower Medium	120 – 220	136 – 290	180 – 324	157 – 287
Plainer	095 – 166	110 – 232	105 – 246	112 – 216

KOLKATA SALE 04- 1ST /2ND /3RD FEBRUARY, 2022

There was good general demand. Select weight of Best Good Assams were firm whilst the overall market for Assams was barely steady to irregularly easier closely following a seasonal decline in quality. Doars sold at levels which were irregular around last. There was select export interest on larger Brokens. Regional packeteers were active on medium and plainer sorts. Local buyers were active on the Doars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	402-428	375-402	415-442
GOOD ASSAMS	321-362	295-348	321-375
MED ASSAMS	201-268	201-254	201-281
BEST DOOARS	335-388	335-375	NA
GOOD DOOARS	241-308	241-308	241-254
MED & PLAINER DOOARS	134-187	134-187	134-187