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TEA MARKET REPORT – Sale 38 held on Monday 31st January, 2022

CTC LEAF: 44,608 packages of Current Season teas on offer met with a selective demand with prices easing further.

BROKENS: A nominal weight of clean Brokens met with a fairly good enquiry and sold well in line with quality. Other varieties met with much less demand at easier rates with more withdrawals. BLF types saw a limited interest with prices easing further.

FANNINGS: A limited weight of good liquoring Fannings witnessed fair competition and sold well at generally firm rates. Medium and plainer types were in much less demand and where sold recorded a sharper drop. There were also heavy withdrawals in this category. BLF types saw a limited interest with prices easing further.

CTC DUST: 10,904 packages of Current Season teas on offer met with less demand. Good liquoring Dusts sold at a drop of Tk.10/- to Tk.12/- closely following quality. Medium Dusts were irregularly

easier following seasonal decline. Plain and BLF Dusts sold in line with quality at last levels with fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: Market followed a similar trend as of last sale whereby a few good liquoring types sold well whilst all others witnessed only a limited demand and recorded a sharper drop in price. There were also very heavy withdrawals in this category. Blenders lent fairly good support whilst there was only some interest from the Loose tea buyers.

Dusts were an easier market.

Our catalogue (Sale 38): Avg: Tk 181.40, Sold 49.7 %
& (Sale 37) Avg: Tk 189.44, Sold 55.1 %.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	202-210 nom	210-215	PD	175-230	170-248
Medium	152-167	155-170	Good	175-180	180-185	RD	133-281	130-276
Small	157-170	160-172	Medium	155-165	160-170	D	140-274	165-291
Plain	130-145	138-153	Plain	135-145	140-155	CD	150-282	142-258
BLF	120-138	125-145	BLF	120-138	125-145	BLF	133-150	130-165

Exchange Rates 24th January, 2022 Sterling Pound: Tk. 112.8380 dollar: Tk. 84.7665

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Rangapani	GBOP	20	239/-	POP/LTH
Fannings	Madhupur	PF	10	273/-	AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	10	291/-	SHATI
Clonal Fannings	Kaiyacherra Dalu	OF	11	291/-	PA
PD/RD Incl. Clone	* Daragaon	RD	10	281/-	AKT
D Incl. Clone	Madhupur	D(BT1)	20	274/-	AKT/MEGHNA
CD Incl. Clone	* Madhupur	CD(BT1)	10	282/-	ATH

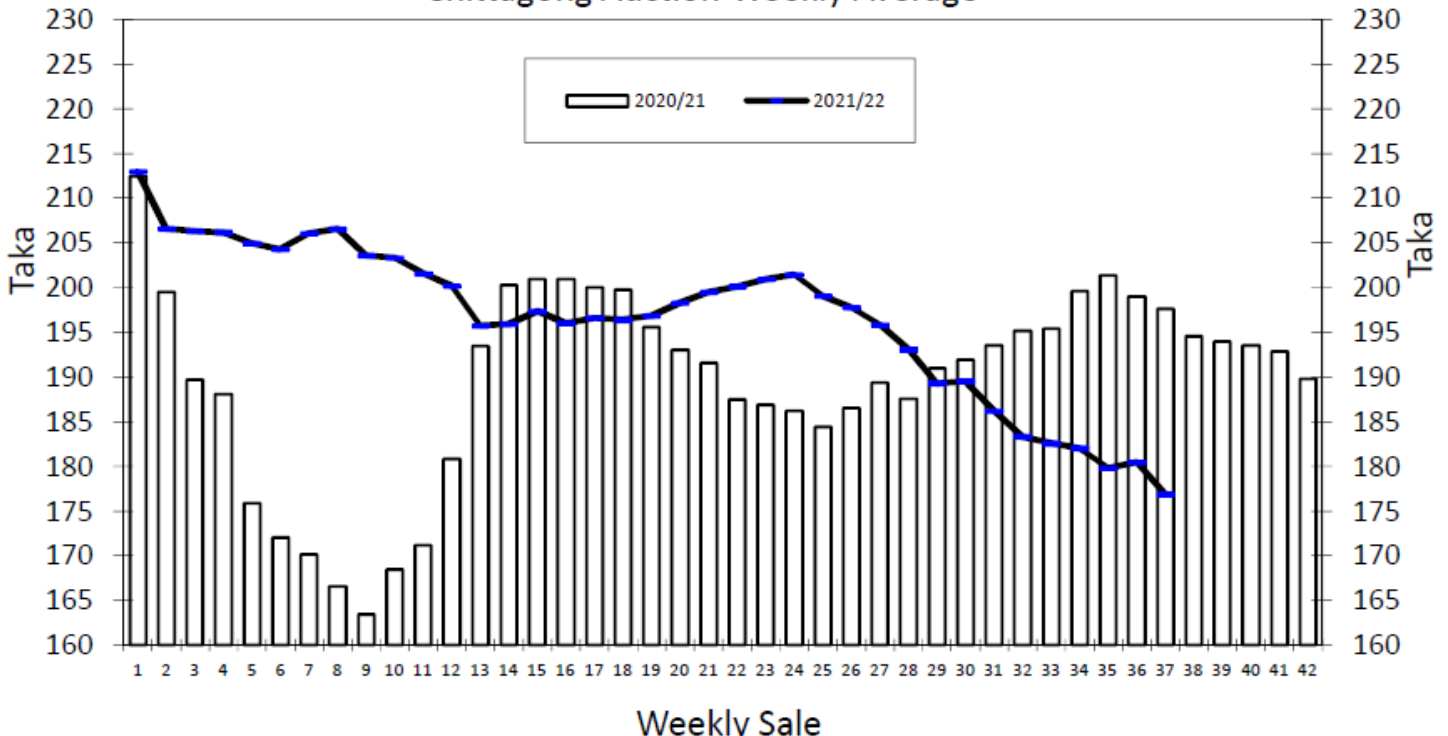
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 38)				Next Sale (Sale 39)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	44,608	2,445,411	29,783	1,632,108	46,288	2,538,434	30,347	1,663,016
Dust	10,904	590,541	8,267	453,032	9,762	534,958	8,014	439,167
Total	55,512	3,035,951	38,050	2,085,140	56,050	3,073,392	38,361	2,102,183

Chittagong Auction Average: (Sale – 37)
Season 2021-22: Tk. 176.90 & Season 2020-21: Tk. 197.62

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,361,675.9	192.80	1,322,622.0	168.64	60,029,948.0	79.3%	182.92	61,613,144.6	78.5%	191.52	1,583,196.6	8.60
CTC DUST	380,741.2	214.86	391,978.1	204.77	15,210,883.1	20.1%	214.61	16,628,761.4	21.2%	211.20	1,417,878.2	-3.42
Sub-Total	1,742,417.1	197.62	1,714,600.1	176.90	75,240,831.1	99.3%	189.33	78,241,906.0	99.6%	195.70	3,001,074.9	6.37
Orthodox	69.5	800.00	0.0	0.00	26,060.5	0.0%	122.99	26,105.0	0.0%	104.44	44.5	-18.55
Total	1,742,486.6	197.65	1,714,600.1	176.90	75,266,891.6	99.4%	189.30	78,268,011.0	99.7%	196.09	3,001,119.4	6.79
Green Tea	15.5	1,353.23	19.0	1,304.21	14,914.7	0.0%	454.40	10,876.4	0.0%	504.87	-4,038.3	50.47
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	1,742,502.1	197.65	1,714,619.1	176.91	75,281,806.3	99.4%	189.36	78,278,907.4	99.7%	195.71	2,997,101.1	6.36
Other (s)	1,365.5	183.85	0.0	0.00	451,546.8	99.8%	113.59	253,843.2	0.3%	162.94	-197,703.6	49.35
G.Total	1,743,867.6	197.66	1,714,619.1	176.91	75,733,353.1	100.0%	188.90	78,532,750.6	100%	195.61	2,799,397.5	6.70

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.18%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	1,743,867.6	197.65	1,714,619.1	176.91	75,598,952.3	99.82%	188.89	78,508,607.0	100.0%	195.61	2,909,654.7	6.72
Grand Total	1,743,867.6	197.65	1,714,619.1	176.91	75,733,353.1	100.00%	188.90	78,532,750.6	100.0%	195.61	2,799,397.5	6.70

Crop of Major Tea Producing & Exporting Countries

Country	Qty. (M.Kg)	For the Month				Up-to-Date			
		Month	2019	2020	2021 (+/-) 2020	2019	2020	2021 (+/-) 2020	
Bangladesh *	December	6.42	6.96	6.93	-0.03	96.07	86.39	96.51	10.11
North India	December	48.3	53.6	49.7	-3.9	1171.1	1035.5	1093.3	57.8
South India	December	18.1	20.5	14.8	-5.7	219.0	222.0	235.7	13.7
All India	December	66.4	74.1	64.5	-9.6	1390.1	1257.5	1329.0	71.5
Sri Lanka	December	21.9	28.6	20.4	-8.2	300.1	278.8	299.3	20.5
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

COONOR SALE 04- 28TH JANUARY, 2022

The best of the liquor sorts saw good demand at prices appreciating on improved lines. The good and the better medium teas demand too were better. The medium and plainer categories met with fair demand. The total CTC offering stood at 779768 Kgs of which 662620 Kgs (84.98%) was sold. Best liquoring bolder and Fanning grades sold at irregular price levels with select few levels fetching more in line with competition. Medium Broken were appreciated following quality and competition and smaller Broken in this category sold at firm to dearer rates. Good & Better Medium bolder & Fanning grades were irregular at last. Other grades sold dearer by Rs 3/5 sometimes more. Medium and Plainer variety bolder grades sold steady whilst the Fanning sold a couple of rupees more than last, whilst the other sorts firm to occasionally dearer. The major Blenders were the mainstay of the sale and their purchases stood at 36.76% of the total CTC leaf teas sold. Upcountry packeteer's and other traders were selective this week. The other regional buyers were selective. Exporters were active on the larger Broken and Fanning grades, especially the blacker, cleaner sorts.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	155-223	131-148	127-129	113-125	100-112
Medium Brokens	215-315	153-212	137-152	124-136	117-123
Smaller Brokens	204-294	167-203	143-165	127-141	119-125
Fannings	236-306	153-208	140-152	125-139	116-124

SILIGURI SALE 04- 27TH JANUARY, 2022

LEAF & DUST: Good demand. Levels across all segments were irregular & easier in line with quality. Internal-Main stay. Blenders were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	280-394	280-400	267-374
Medium / Better Medium	213-267	200-267	187-260
Common / BLF	127-200	127-193	127-173

MOMBASA SALE 04- 24TH /26TH JANUARY, 2022

There was good general demand for the 217,146 packages (14,117264.00 kilos) in the market with 11.23% remaining unsold

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	270 – 464	330 – 376	319 – 370	318 – 380
Good	255 – 316	334 – 362	318 – 390	332 – 353
Good Medium	254 – 290	317 – 354	314 – 338	293 – 348
Medium	260 – 268	268 – 320	258 – 310	239 – 316
Lower Medium	122 – 215	142 – 274	120 – 338	116 – 300
Plainer	104 – 170	105 – 228	114 – 244	118 – 216