

NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 41 held on Tuesday 22nd February, 2022

CTC LEAF: 37,660 packages of Current Season teas on offer met with an improved demand.

BROKENS: Clean Brokens met with a good demand and sold at slightly easier rates. All others were also in fairly good demand but were easier over last following quality. BLF teas were fairly well supported and were mostly firm but there were fair withdrawals in this category.

FANNINGS: Clean Fannings on offer once again met with good demand and were mostly firm on last. All other varieties witnessed more demand but were easier in price. BLF teas were in fair demand at around last levels with some withdrawals.

CTC DUST: 8,887 packages of Current Season teas on offer met with good demand. Good liquoring Dusts sold well at around last levels. Their medium

Dusts were dearer by Tk.3/- to Tk.5/- closely following quality. Plain and BLF Dusts sold irregularly easier following a seasonal decline with fair withdrawals. Blenders lent good interest with fair interest from the Loose tea buyers.

COMMENTS: Offerings once again comprised of plain and end of season varieties which met with an improved enquiry from all sections of the market. Blenders were again active whilst there was more support forthcoming from the Internal Loose tea buyers. As a result, withdrawals were less this week although prices averaged lower owing to dropping quality.

Dusts sold well.

Our catalogue (Sale 41): Avg: Tk 160.93, Sold 84.7 %
& (Sale 40) Avg: Tk 165.14, Sold 67.5 %.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	205-220 nom	205-215 nom	PD	145-228	167-225
Medium	140-155	142-155	Good	165-170	165-170 nom	RD	114-240	120-272
Small	145-158	147-160	Medium	145-160	145-155	D	132-259	125-261
Plain	130-140	130-140	Plain	130-140	130-140	CD	135-297	136-257
BLF	130-145	120-140	BLF	130-145	120-140	BLF	135-146	122-145

Exchange Rates 22nd February, 2022 Sterling Pound: Tk. 114.3675 dollar: Tk. 84.7665

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOP	20	250/-	Popular/AKT
Fannings	Madhupur	PF	20	280/-	AKT/PA
Clonal Brokens	Clevedon	GBOPS	10	283/-	Lux
Clonal Fannings	Clevedon	PF	10	305/-	PA
PD/RD Incl. Clone	Madhupur	RD(TV1)	10	250/-	Meghna
D Incl. Clone	Madhupur	D(BT1)	20	270/-	Rajdhani/Meghna
CD Incl. Clone	* Amrail	CD	10	297/-	Shati

New Season 2021/2022

CD	* Deanston	CD	10	333/-	Al-Amin
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* Above price(s) realised in our catalogue

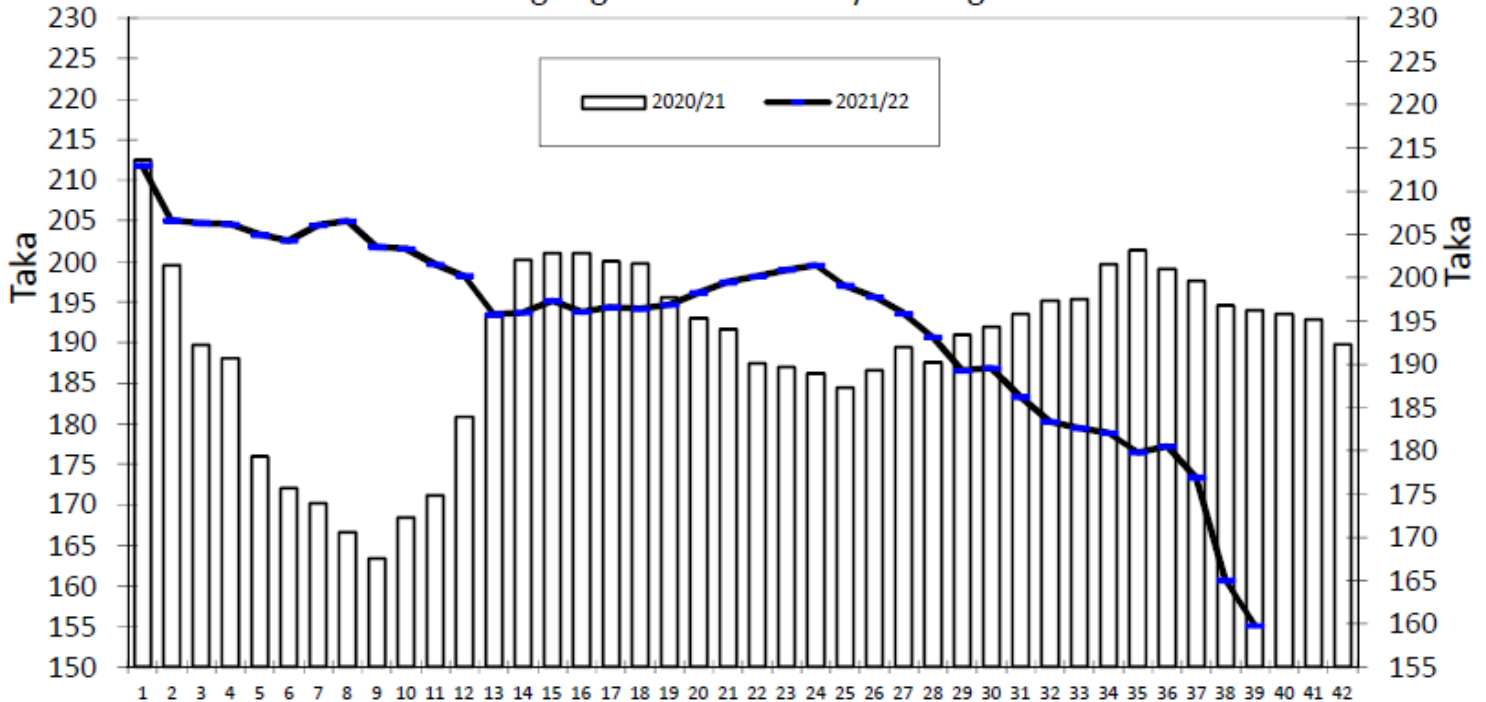
Offerings

Type	This Sale (Sale 41)				Next Sale (Sale 42)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	37,660	2,064,521	11,141	610,527	27,382	1,501,629	8,567	469,472
Dust	8,887	481,134	2,527	138,480	7,506	411,329	2,010	110,148
Total	46,547	2,545,655	13,668	749,006	34,888	1,912,958	10,577	579,620

Chittagong Auction Average: (Sale – 40)

Season 2021-22: Tk. 159.76 & Season 2020-21: Tk. 193.94

Chittagong Auction Weekly Average



Weekly Sale

Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	569,440.9	190.69	1,630,305.3	155.06	64,230,379.4	79.2%	183.43	66,046,680.9	78.6%	189.36	1,816,301.5	5.92
CTC DUST	109,631.9	203.99	330,212.6	182.96	16,323,713.8	20.1%	214.00	17,695,650.1	21.1%	209.97	1,371,936.2	-4.03
Sub-Total	679,072.8	192.84	1,960,517.9	159.76	80,554,093.2	99.4%	189.63	83,742,331.0	99.7%	193.71	3,188,237.8	4.08
Orthodox	69.0	800.00	0.0	0.00	26,164.0	0.0%	125.54	26,105.0	0.0%	104.44	-59.0	-21.10
Total	679,141.8	192.90	1,960,517.9	159.76	80,580,257.2	99.4%	189.61	83,768,436.0	99.7%	193.68	3,188,178.8	4.08
Green Tea	0.0	0.00	41.0	1,159.76	14,934.7	0.0%	455.53	10,975.4	0.0%	510.78	-3,959.3	55.26
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	679,141.8	192.90	1,960,558.9	159.78	80,595,191.9	99.4%	189.66	83,779,431.4	99.7%	193.73	3,184,239.5	4.07
Other (s)	9,492.7	316.46	0.0	0.00	479,574.8	99.8%	119.77	253,843.2	0.3%	162.94	-225,731.6	43.17
G.Total	688,634.5	194.61	1,960,558.9	159.78	81,074,766.7	100.0%	189.24	84,033,274.6	100%	193.63	2,958,507.9	4.39

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.17%	199.62	24,143.6	0.0%	199.24	-110,257.2	-0.38
Internal	688,634.5	194.61	1,960,558.9	159.78	80,940,365.9	99.83%	189.23	84,009,131.0	100.0%	193.63	3,068,765.1	4.40
Grand Total	688,634.5	194.61	1,960,558.9	159.78	81,074,766.7	100.00%	189.24	84,033,274.6	100.0%	193.63	2,958,507.9	4.39

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	December	6.42	6.96	6.93	-0.03	96.07	86.39	96.51	10.11
North India	December	48.3	53.6	49.7	-3.9	1171.1	1035.5	1093.3	57.8
South India	December	18.1	20.5	14.8	-5.7	219.0	222.0	235.7	13.7
All India	December	66.4	74.1	64.5	-9.6	1390.1	1257.5	1329.0	71.5
Sri Lanka	December	21.9	28.6	20.4	-8.2	300.1	278.8	299.3	20.5
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

COONOOR SALE 07 – 18TH FEBRUARY 2022

Subdued demand on the best and below best categories. Other category teas met with fair demand at irregular and lower prices. The total CTC offering stood at 995444 Kgs of which 739015 Kgs (74.24%) was sold. Best and good liquoring eased substantially with heavy withdrawals. However, few select lines sold well in line with quality and competition and fetched some handsome gains. Better medium and medium teas sold easier by Rs 2/3 more so in the smaller Broken grades. Plainer teas eased more ranging between Rs 4/7 or more especially on medium, smaller Broken and Fanning grades. The major Blenders were selective this week however, their purchases stood at 28.75% of the total CTC leaf teas sold. Upcountry packeteer's and other traders were very choosy and limited their purchases on select lines on the best and below best category. The other regional buyers too were selective. Exporters were selective on the larger Broken and Fanning grade especially the blacker, cleaner sorts.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	169-261	131-157	127-130	112-126	104-111
Medium Brokens	205-317	139-202	132-138	122-131	107-120
Smaller Brokens	194-308	142-185	134-140	126-132	108-124
Fannings	215-304	144-195	134-143	124-132	108-123

MOMBASA SALE 07- 14TH /15TH /16TH FEBRUARY, 2022

Fair demand at lower levels for the 192,040 packages (12,481,740.00 kilos) available; 12.60% were neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	280 – 450	316 – 358	316 – 360	330 – 366
Good	255 – 314	310 – 346	310 – 348	338 – 361
Good Medium	250 – 304	302 – 326	310 – 338	306 – 362
Medium	260 – 270	262 – 304	260 – 326	251 – 324
Lower Medium	104 – 190	126 – 257	132 – 296	114 – 290
Plainer	088 – 166	102 – 219	110 – 210	118 – 211

KOLKATA/SILIGURI : Sale 07 Dropped.