

NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 44 (Final) held on Monday 14th March, 2022

CTC LEAF: 4,504 packages of Current Season and 1688 packages of New Season teas on offer met with strong demand.

BROKENS/FANNINGS: Met with a strong demand and sold at dearer rates. There were negligible withdrawals.

CTC DUST: 2,004 packages of Current Season and 42 packages of New Season teas on offer met with good demand at slightly dearer rates. There were hardly any withdrawals.

COMMENTS: This was the Final sale of the season where a smaller weight of tea which was on offer readily sold at mostly dearer rates. All sections of the

market operated strongly whereby practically all teas were sold -- bringing a satisfactory closure of the selling season.

NEW SEASON 2022/2023

A few Invoices of New Season teas which were on offer elicited good demand and sold at fairly attractive rates ranging between Tk.299/- and Tk.312/- for Leaf grades whilst in the Dust section, CDs sold at very satisfactory rates upto Tk.445/- per kg for one line of Deanston.

Our Catalogue (Sale 44): Avg: Tk 171.92, Sold 97.5 % & (Sale 43) Avg: Tk 166.60, Sold 98.1 %

* including *New Season Tea*.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	205-210 nom	205-215 nom	PD	145-222	145-222
Medium	155-170	150-165	Good	170-180	170-175	RD	110-225	110-225
Small	160-175	150-170	Medium	155-170	155-165	D	115-235	115-235
Plain	125-145	130-145	Plain	130-145	135-145	CD	120-262	120-262
BLF	135-145	130-150	BLF	135-145	130-150	BLF	120-140	120-140

Exchange Rates 14 March, 2022 Sterling Pound: Tk. 109.8149 dollar: Tk. 84.7665

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Ghazipore	BOP/GBOP	10/20	215/-	Ispahani/Rajdhani
Fannings	Ghazipore	OF	60	215/-	Ispahani/Rajdhani/TS
Clonal Brokens	Neptune/Karnaful	GBOP /GBOP(BT2)	20/10	215/-	Ispahani/City
Clonal Fannings	Karnafuli	OF(BT2)	10	219/-	City
PD/RD Incl. Clone	Ghazipore	RD/ PD	30/40	220/-	Ispahani
D Incl. Clone	* Dildarpur	D	10	231/-	Bornali
CD Incl. Clone	Ghazipore	CD	10	249/-	Ispahani

* Above price(s) realised in our catalogue

NEW SEASON PRICES

Garden	Grade	Package	Price	Buyer(s)
* Balisera	RD	10	400/-	ATH
* Balisera	D	10	420/-	Asib
* Deanston	CD	3	445/-	Pabna
Ruthna	CD	1	500/-	LC
Kaiyacherra Dalu	GBOP/BOP	5	555/-	LC/TS

* Above price(s) realised in our catalogue

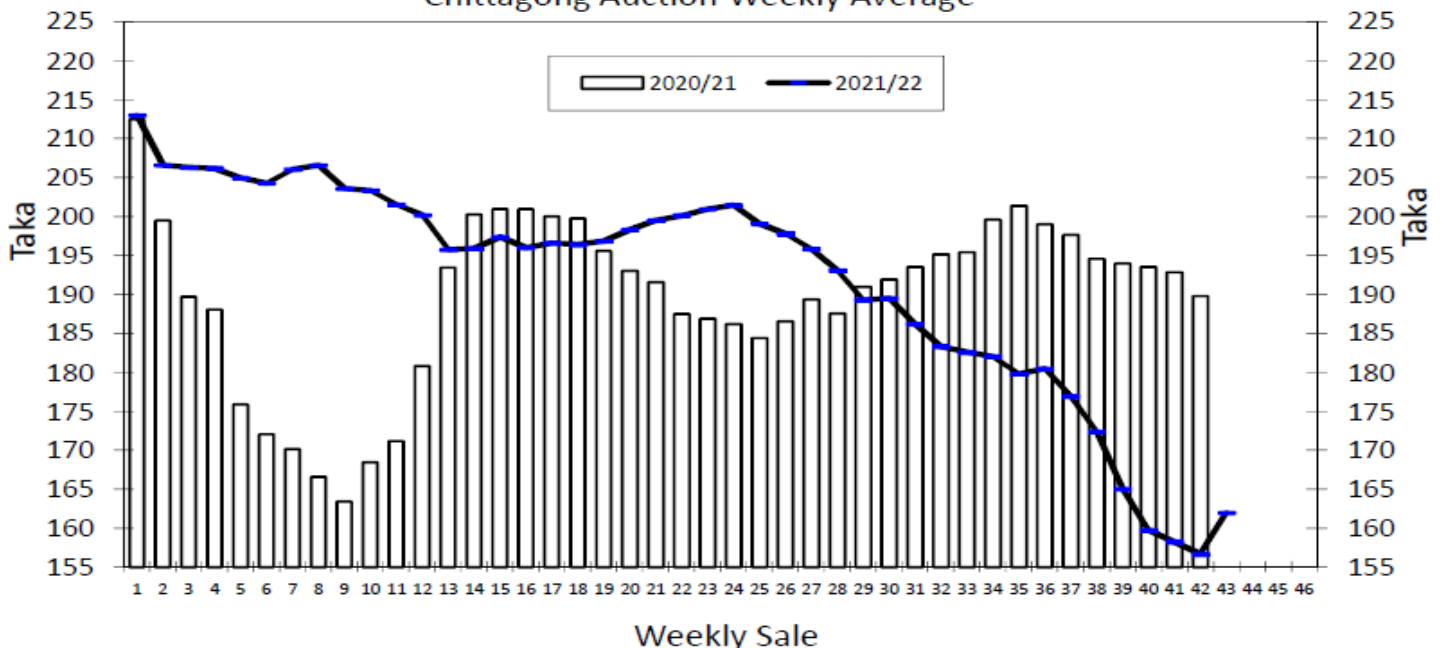
Offerings This Sale (Sale 44) - Final Season 2021-22

Type	Packages	Qty/Kg
Leaf	6192	339,445.4
Dust	2046	111090.8
Total	8238	450536.2

Chittagong Auction Average: (Sale – 43)

Season 2021-22: Tk. 162.00

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale									
	Season 2020/21 - Sale 42		Season 2021/22		Season 2020/21 - upto 42				Season 2021/22				(+/-) Season 2020/21	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka		
CTC LEAF	164,064.5	193.35	565,878.5	156.94	64,394,443.9	79.2%	183.46	69,631,996.6	78.6%	187.51	5,237,552.7	4.05		
CTC DUST	48,031.6	177.63	179,024.0	177.99	16,371,745.4	20.1%	213.89	18,611,302.9	21.0%	208.33	2,239,557.5	-5.56		
Sub-Total	212,096.1	189.79	744,902.5	162.00	80,766,189.3	99.3%	189.63	88,243,299.5	99.7%	191.90	7,477,110.2	2.28		
Orthodox	34.0	600.00	0.0	0.00	26,198.0	0.0%	126.15	26,227.0	0.0%	104.83	29.0	-21.32		
Total	212,130.1	189.86	744,902.5	162.00	80,792,387.3	99.3%	189.61	88,269,526.5	99.7%	191.88	7,477,139.2	2.27		
Green Tea	80.0	1,376.25	0.0	0.00	15,014.7	0.0%	460.43	10,980.4	0.0%	511.01	-4,034.3	50.58		
Yellow Tea	2,654,318.8	186.29	0.0	0.00	80,807,402.0	99.3%	189.66	20.0	0.0%	1,400.00	-80,807,382.0	1,210.34		
Total	212,210.1	190.31	744,902.5	162.00	80,807,402.0	99.3%	189.66	88,280,526.9	99.7%	191.92	7,473,124.9	2.26		
Other (s)	51,167.3	255.65	7,032.9	410.76	530,742.1	99.8%	132.87	262,372.3	0.3%	170.27	-268,369.8	37.40		
G.Total	263,377.4	203.00	751,935.4	164.33	81,338,144.1	100.0%	189.29	88,542,899.2	100%	191.85	7,204,755.1	2.57		

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale									
	Season 2020/21 - Sale 42		Season 2021/22		Season 2020/21 - upto 42				Season 2021/22				(+/-) Season 2020/21	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka		
Export	0.0	0.00	0.0	0.00	134,400.8	0.17%	199.62	29,911.8	0.0%	199.93	-104,489.0	0.31		
Internal	263,377.4	203.00	751,935.4	164.33	81,203,743.3	99.83%	189.27	88,512,987.4	100.0%	191.85	7,309,244.1	2.58		
Grand Total	263,377.4	203.00	751,935.4	164.33	81,338,144.1	100.00%	189.29	88,542,899.2	100.0%	191.85	7,204,755.1	2.57		

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	December	6.42	6.96	6.93	-0.03	96.07	86.39	96.51	10.11
North India	December	48.3	53.6	49.7	-3.9	1171.1	1035.5	1093.3	57.8
South India	December	18.1	20.5	14.8	-5.7	219.0	222.0	235.7	13.7
All India	December	66.4	74.1	64.5	-9.6	1390.1	1257.5	1329.0	71.5
Sri Lanka	December	21.9	28.6	20.4	-8.2	300.1	278.8	299.3	20.5
Kenya	December	50.7	54.1	52.5	-1.6	458.9	569.5	537.8	-31.7

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	January	0.175	0.286	0.507	0.22				

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

COONOOR SALE 10- 11TH MARCH, 2022

Continued mixed demand prevailed on the best liquoring teas with select lines fetching better prices than last. The good and the better medium teas, met with very selective demand. The medium and plainer teas met with fair demand. The total CTC offering stood at 1168874 Kgs of which 795358 Kgs (68.04%) was sold. Best liquoring Larger and medium Broken lower end sold at steady prices whilst the higher end declined substantially. The smaller Broken and Fanning grades eased between Rs 6/10 on the lower range whilst larger decline was seen on the higher range of teas. Good category teas, the larger Broken eased by up to Rs 4/-. Medium, smaller Broken and Fanning saw a price decline in the range of Rs 5/6 with some unsold lots. In the better medium, larger Broken declined by Rs 3/4. Medium and smaller Broken grades sold at barely steady levels. The Fanning grade saw a price drop of up to Rs 4/-. Medium category all sorts saw a price fall of Rs 2/5 barring few smaller Broken sold at barely steady prices. Plainer teas witnessed a decline up to Rs 5/- on all sorts. Major Blenders continued to be very choosy, with slightly higher absorption of teas (19.91%) compared to last week (12.67%). Regional packeteer's were selective on their purchases. Up country buyers and local traders continued to operate selectively on the range of teas on offer. Exporters were selective on their buying on the larger, medium Broken and Fanning grade.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	141-187	119-128	112-117	103-111	98-102
Medium Brokens	185-307	128-174	124-127	106-123	99-104
Smaller Brokens	166-278	134-159	128-133	110-127	102-108
Fannings	176-255	127-174	119-125	111-117	101-110

MOMBASA SALE 10- 7TH TO 9TH MARCH, 2022

Fair demand at irregularly easier rates for the 204,463 packages (13,271,813.00 kilos) on offer with 23.03% neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	269 – 428	278 – 331	288 – 336	300 – 359
Good	257 – 298	272 – 326	286 – 312	299 – 312
Good Medium	246 – 282	270 – 286	280 – 297	290 – 328
Medium (KTDA)	260 – 276	250 – 271	258 – 302	240 – 299
Medium (Plantations)	187 – 266	210 – 263	252 – 291	230 – 270
Lower Medium	100 – 221	136 – 226	153 – 269	121 – 238
Plainer	078 – 190	085 – 201	104 – 219	107 – 205

KOLKATA/SILIGURI : SALE 10 DROPPED.