

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 03 held on Monday 16th May, 2022

CTC LEAF: 25,410 packages of Current Season teas on offer once again met with a fair demand with more withdrawals.

BROKENS: Well made good liquoring Brokens met with a good demand and sold well but prices were easier by Tk.6/- to Tk.8/- and prices for these ranged between Tk.212/- and Tk.217/-. Smaller Brokens met with a similar trend and eased by upto Tk.12/- and these realised rates between Tk.207/- and Tk.214/-. However, there were a few withdrawals in this category. Medium types once again met with less demand and often declined by Tk. 12/- to Tk.14/- and prices for these ranged between Tk.195/- and Tk.200/-. Plain types met with much less demand and sold between Tk.175/- and Tk. 185/- and there were heavy withdrawals in this category. BLF teas met with some demand but prices again declined quite sharply and these sold between Tk.125/- and Tk.140/- with quite a lot of withdrawals.

FANNINGS: Good liquoring Fannings were well supported but prices dropped by Tk.10/- to Tk.12/- and prices ranged between Tk. 212/- and Tk.220/-. Mediums were in less demand and declined by upto Tk.15/- and sold between Tk.197/- and Tk.204/-. Plain

types were discounted further and often sold between Tk.175/- and Tk.182/- with quite heavy withdrawals. BLF teas saw fair decline in price and could be quoted between Tk.128/- and Tk.140/- with quite a lot of withdrawals.

CTC DUST: 6,557 packages of Current Season teas on offer met with good demand. Good liquoring varieties sold at irregularly easier market. Medium Dusts met with fair demand and were further discounted with a few withdrawals. Plain and BLF categories met with less demand at easier rates with several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was only a handful of bright liquoring teas backed by neat appearance which elicited good demand and were generally steady to touch dearer. All others met with a discriminating market and recorded a fairly sharp drop in price following quality. Blenders lent a fair support whilst there was some interest from the Loose tea buyers for selective lines.

Dusts were an easier market.

Our catalogue (Sale 03): Avg: Tk 212.06, Sold 71.8% & (Sale 02) Avg: Tk 215.33, sold 76.1%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	198-208 nom	210-218 nom	Best	212-220	225-230	PD	202-261	214-258
Medium	195-200	208-215	Good	202-210	210-225	RD	140-240	160-240
Small	207-214	212-222	Medium	197-204	210-218	D	169-387	178-303
Plain	175-185	185-195	Plain	175-182	175-195	CD	184-320	205-344
BLF	125-140	130-145	BLF	128-140	130-145	BLF	140-212	160-215

Exchange Rates 16th May, 2022 Sterling Pound: Tk. 103.8299, dollar: Tk. 86.3113

Top Prices – This Week

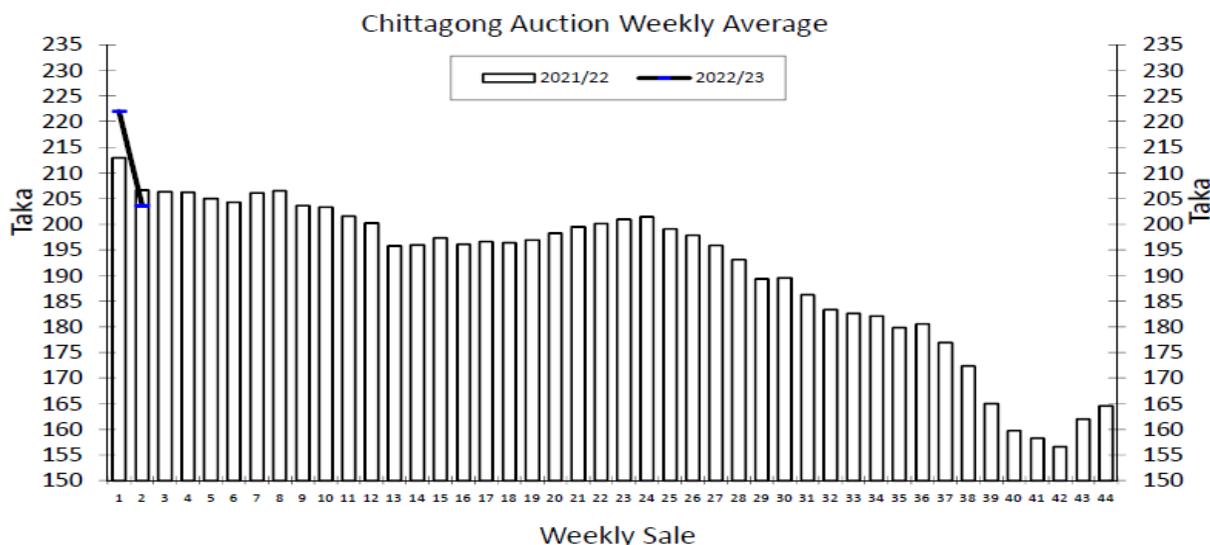
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Kaiyacherra Dalu	GBOP	10	278/-	Ali
Fannings	Kaiyacherra Dalu	OF	10	273/-	Ali
Clonal Brokens	* Madhupur	GBOP(BT1)	10	410/-	Sen
Clonal Fannings	Clevedon	OF	10	316/-	Jamuna
PD/RD (Incl Clone)	* Balisera	PD	10	261/-	AKT
D (Incl Clone)	* Madhupur	D(BT1)	10	387/-	Sen
CD (Incl Clone)	* Madhupur	CD(BT1)	5	404/-	Power

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 03)				Next Sale (Sale 04)			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	25,410	1,392,976	20,844	1,142,251	27,024	1,480,915	24,580	1,346,747
Dust	6,557	355,299	6,135	336,198	6,923	379,380	6,782	372,277
Total	31,967	1,748,275	26,979	1,478,449	33,947	1,860,296	31,362	1,719,024

Chittagong Auction Average: Sale 02
Season 2022/23: Tk. 203.65 & Season 2021/22: Tk. 206.61



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	737,420.0	200.15	581,026.0	195.11	1,519,628.5	71.5%	203.63	1,125,992.3	79.1%	206.73	-393,636.3	3.10
CTC DUST	268,944.1	224.32	175,871.1	231.87	489,219.3	23.0%	228.26	294,948.3	20.7%	233.28	-194,271.0	5.03
Sub-Total	1,006,364.1	206.61	756,897.1	203.65	2,008,847.8	94.5%	209.63	1,420,940.6	99.9%	212.24	-587,907.3	2.62
Orthodox	8,073.0	100.00	0.0	0.00	17,065.0	0.8%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	1,014,437.1	205.76	756,897.1	203.65	2,025,912.8	95.3%	208.72	1,420,940.6	99.9%	212.24	-604,972.3	3.52
Green Tea	4.5	600.00	20.0	800.00	19.4	0.0%	936.65	1,843.5	0.1%	329.24	1,824.1	-607.40
Yellow Tea	0.0	0.00	0.0	0.00	0.0	99.3%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,014,441.6	205.76	756,917.1	203.67	2,025,932.2	95.3%	208.73	1,422,784.1	100.0%	212.39	-603,148.2	3.66
Other (s)	30,442.4	162.81	0.0	0.00	99,065.1	100.0%	165.76	0.0	0.0%	0.00	-99,065.1	-165.76
G.Total	1,044,884.0	204.51	756,917.1	203.67	2,124,997.3	100.0%	206.73	1,422,784.1	100%	212.39	-702,213.3	5.67

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,044,884.0	204.51	756,917.1	203.67	2,124,997.3	100.00%	206.73	1,422,784.1	100.0%	212.39	-702,213.3	5.67
Grand Total	1,044,884.0	204.51	756,917.1	203.67	2,124,997.3	100.00%	206.73	1,422,784.1	100.0%	212.39	-702,213.3	5.67

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	March	1.625	1.681	1.589	-0.092	1.826	1.986	2.129	0.143
North India	March	32.5	46.9	51.8	4.9	33.7	49.1	53.6	4.5
South India	March	11.3	19.6	16.3	-3.3	40.6	50.7	46.7	-4.0
All India	March	43.7	66.5	68.0	1.6	74.3	99.8	100.3	0.5
Sri Lanka	March	13.5	28.8	22.0	-6.8	53.6	74.5	63.1	-11.4

Country	Month	For the Month				Up-to-Date			
		2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	December	6.42	6.96	6.93	-0.03	96.07	86.39	96.51	10.11
North India	December	48.3	53.6	49.7	-3.9	1171.1	1035.5	1093.3	57.8
South India	December	18.1	20.5	14.8	-5.7	219.0	222.0	235.7	13.7
All India	December	66.4	74.1	64.5	-9.6	1390.1	1257.5	1329.0	71.5
Sri Lanka	December	21.9	28.6	20.4	-8.2	300.1	278.8	299.3	20.5
Kenya	December	50.7	54.1	52.5	-1.6	458.9	569.5	537.8	-31.7

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 19- 10TH & 11TH MAY, 2022

CTC: There was fair demand for Assams. Most Assam categories sold at irregularly easier rates. Medium varieties met with lower interest and were further discounted with fair weights outlisted. Doors met with better demand. M/s Hindustan Unilever showed some interest in the plainer Doors category with selective buying on good liquoring Dusts. Local packeteers operated on clean, well made varieties.

Tea Category USC/KG	All categories
Best Assams	412-438
Good Assams	309-386
Med Assams	219-283
Good Doors	309-360
Med & Plainer Doors	154-270

COONOOR SALE 19- 13TH MAY, 2022

Market met with good general demand but with easier price levels and very erratic especially on the better medium and medium category teas. The total CTC offering stood at 1329368 Kgs of which 983101 Kgs (73.95%) was sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	157-232	106-113	103-104	91-102	85-90
Medium Brokens	184-255	117-167	109-116	98-108	91-97
Smaller Brokens	178-269	124-172	113-122	99-112	93-98
Fannings	166-252	115-165	109-113	99-108	90-98

SILIGURI SALE 19- 11TH MAY, 2022

Good demand for improved invoices in the best/good category which witnessed a dearer trend. The remainder met with fair demand at easier rates & faced withdrawals. Buying Pattern: Internal - Main stay. Blenders –TCPL/HUL were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	309-412	309-405	270-328
Medium/ Better Medium	206-296	212-296	200-257
Common / BLF	129-200	135-206	142-193

MOMBASA SALE 19- 9TH & 10TH & 11TH MAY, 2022

Only fair demand for the 199,077 packages (13,127,412.50 kilos) in the market at irregularly lower rates with more teas neglected – 29.74%.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	265 – 358	258 – 316	270 – 319	281 – 318
Good	249 – 290	252 – 288	268 – 310	267 – 294
Good Medium	245 – 279	250 – 270	266 – 281	250 – 301
Medium (KTDA)	260 – 263	250 – 260	258 – 271	235 – 274
Medium (Plantations)	180 – 214	206 – 240	220 – 268	212 – 255
Lower Medium	121 – 193	124 – 216	125 – 247	145 – 243
Plainer	075 – 180	100 – 191	114 – 195	120 – 202