NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 05 held on Monday 30th May, 2022

CTC LEAF: 34,588 packages of Current Season teas on offer met with a fair demand.

BROKENS: Good liquoring Brokens were well competed for and were mostly firm with a few lots advancing on competition. Other Brokens met with only a fair demand and mostly declined by Tk.5/- to Tk.8/- with fair withdrawals. Plain types declined further following less enquiry and there were heavy withdrawals in this section. BLF teas witnessed only a limited demand and where sold again recorded a drop in price. There were several withdrawals.

FANNINGS: Only a handful of good liquoring Fannings were well sought after and these were mostly about steady to easier. However, others varieties witnessed much less interest and prices eased by upto Tk.10/-. There were more withdrawals in this category. Plain types particularly suffered a decline in price with a lot of withdrawals. BLF teas witnessed some demand but again prices declined with heavy withdrawals

CTC DUST: 10,277 packages of Current Season teas on offer met with good demand. A few well made good liquoring Dusts were firm to slightly dearer with competition. Medium Dusts sold well at a drop of Tk.8/- to Tk.10/- following quality. Plain and BLF Dusts met with a little demand and prices were lower. There were fair withdrawals in this category. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: The market trend was similar to last week whereby a handful of brighter teas were well sought after whilst all others met with much less enquiry and prices declined further for these varieties. Blenders were fairly active along with a little more interest from the Internal buyers.

Dusts sold well.

Our catalogue (Sale 05): Avg: Tk 212.80, Sold 72.6% & (Sale 04) Avg: Tk 213.59, sold 73.9%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	183-190 nom	188-193 nom	Best	200-207	202-210	PD	191-270	193-246
Medium	183-191	188-196	Good	192-197	195-199	RD	135-351	158-245
Small	190-199	196-204	Medium	188-192	190-197	D	160-300	182-285
Plain	175-185	175-185	Plain	175-185	175-185	CD	219-410	212-328
BLF	125-140	125-140	BLF	125-140	125-140	BLF	135-219	158-215

Exchange Rates 30th May, 2022 Sterling Pound: Tk. 109.8439, dollar: Tk. 87.8562

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Brindabon/Rangapani	GBOP	10/10	252/-	MTC/SR
Fannings	Rangapani	GOF	10	257/-	MTC
Clonal Brokens	* Madhupur	GBOP(BT1)	20	360/-	MTC/AKT
Clonal Fannings	* Madhupur	PF(BT1)	20	362/-	Danish/Magnolia
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	351/-	Danish
D (Incl Clone)	Kedarpur	D(BT1)	10	300/-	Shawon
CD (Incl Clone)	* Madhupur	CD(BT1)	10	410/-	Shawon

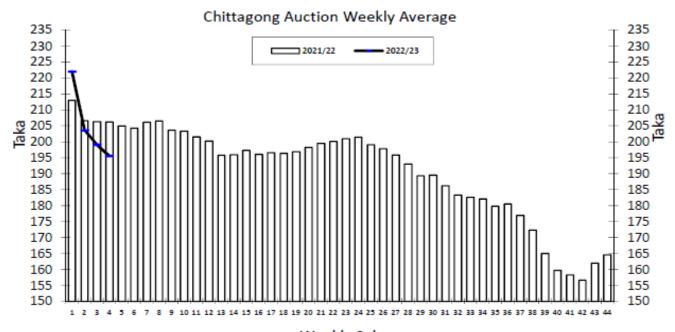
^{*} Above price(s) realised in our catalogue

Offerings

This Sale (Sale 05)

	Season 2022-23		Season 2021-22		Season 2022	-23	Season 2021-22	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	34,588	1,896,114	25,020	1,369,707	29,981	1,642,959	27,894	1,527,545
Dust	10,277	557,553	6,444	353,343	8,553	468,704	9,234	506,192
Total	44,865	2,453,667	31,464	1,723,050	38,534	2,111,663	37,128	2,033,737

Chittagong Auction Average: Sale 04 Season 2022/23: Tk. 195.54 & Season 2021/22: Tk. 206.20



Weekly Sale

Quantities of Teas Sold & Average Prices Realised

Up-to-Date Sale Season 2021/22 Season 2022/23 Season 2021/22 Season 2022/23 (+/-) Season 2021/22 Category Qty. (Kg) Taka Qty. (Kg) Taka Qty. (Kg) (%)Taka Qty. (Kg) (%) Taka Qty. (Kg) Taka CTC LEAF 200.87 76.9% 193.92 -339,651.0 CTC DUST 325,512.5 226.53 310,216.2 1,121,427.1 227.10 863,362.0 -258,065.1 5.68 231.65 24.7% 23.0% 4,344,607.3 1,221,958.5 1,274,051.7 195.54 95.8% 207.64 3,746,891.3 202.88 -597,716.1 -4.76 17,065.0 102.26 0.00 0.00 0.4% 0.0% 0.00 -17,065.0 -102.26 0.0 0.0 0.0 Total 1,221,958.5 206.20 1,274,051.7 195.54 4,361,672.3 96.2% 207.22 3,746,891.3 99.9% 202.88 614,781.1 -4.35 Green Tea 0.0 0.00 33.0 1,394.70 19.4 0.0% 936.65 1,936.5 0.1% 357.08 1,917.1 -579.57 Yellow Tea Total 1,221,958.5 206.20 1,274,084.7 195.57 4,361,691.7 96.2% 207.23 3,748,827.8 100.0% 202.96 -612,864.0 -4.27 30,165.5 170.57 0.0 0.00 171,478.8 168.51 0.0 0.0% 0.00 -171,478.8 Other (s) 100.0% -168.51 G.Total 1,252,124.0 205.34 1,274,084.7 195.57 4,533,170.5 100.0% 205.76 3,748,827.8 100% 202.96 -784,342.8 -2.81

Buyer Purchase Analysis

	For the Sale						Up-to-Da	te Sale				
	Season 202	21/22	Season 20	22/23	Seas	on 2021/22		Seas	on 2022/23		(+/-) Season 2021/	22
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,252,124.0	205.34	1,274,084.7	195.57	4,533,170.5	100.00%	205.76	3,748,827.8	100.0%	202.96	-784,342.8	-2.81
Grand Total	1,252,124.0	205.34	1,274,084.7	195.57	4,533,170.5	100.00%	205.76	3,748,827.8	100.0%	202.96	-784,342.8	-2.81

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	April	2.365	3.932	4.934	1.002	4.191	5.918	7.059	1.141
North India	March	32.5	46.9	51.8	4.9	33.7	49.1	53.6	4.5
South India	March	11.3	19.6	16.3	-3.3	40.6	50.7	46.7	-4.0
All India	March	43.7	66.5	68.0	1.6	74.3	99.8	100.3	0.5
Sri Lanka	March	13.5	28.8	22.0	-6.8	53.6	74.5	63.1	-11.4

Qty. (M.Kg)			F	For the Month			Up-to-Date		
Country	Month	2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	December	6.42	6.96	6.93	-0.03	96.07	86.39	96.51	10.11
North India	December	48.3	53.6	49.7	-3.9	1171.1	1035.5	1093.3	57.8
South India	December	18.1	20.5	14.8	-5.7	219.0	222.0	235.7	13.7
All India	December	66.4	74.1	64.5	-9.6	1390.1	1257.5	1329.0	71.5
Sri Lanka	December	21.9	28.6	20.4	-8.2	300.1	278.8	299.3	20.5
Kenya	December	50.7	54.1	52.5	-1.6	458.9	569.5	537.8	-31.7

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 20- 18TH & 19TH MAY, 2022

CTC: There was lower and only fair demand this week for Assams. All categories were easier with brownish sorts which showed a decline in liquoring properties, further discounted with large weights outlisted.

Tea Category USC/KG	All categories
Best Assams	387-464
Good Assams	297-348
Med Assams	206-245
Good Dooars	323-400
Med & Plainer Dooars	155-297

COONOOR SALE 21- 27TH MAY, 2022

Though the market met with good demand it was very erratic among the categories of teas on offer during the progress of sale. The total CTC offering stood at 1434095 Kgs of which 1195396 Kgs (83.36%) was sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	157-228	108-120	102-107	90-101	81-89
Medium Brokens	175-276	129-174	117-128	93-116	88-92
Smaller Brokens	170-281	139-169	121-138	98-120	90-97
Fannings	174-268	123-161	114-121	95-112	89-94

SILIGURI SALE 20- 18TH MAY, 2022

LEAF & DUST: Good demand for improved quality & fair for remainder. Improved invoices for Estate marks tended dearer with competition & quality. Plainer sorts met with limited enquiry on improved invoices only. Buying Pattern: Internal - Main stay.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	361-477	374-464	310-387
Medium/ Better Medium	245-348	258-361	232-297
Common / BLF	135-232	142-245	148-219

MOMBASA SALE 21- 23RD /24TH & 25TH MAY, 2022

Fairly good demand at irregular rates for the 208,686 packages (13,782,494.00 kilos) in the market, with improved absorption in the Dust sale; 27.96% was unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	260 - 372	255 – 305	267 – 308	264 – 318
Good	254 - 280	250 - 272	262 – 286	254 - 287
Good Medium	245 - 278	250 – 264	260 – 272	243 – 280
Medium (KTDA)	260 – 264	250 – 259	258 – 288	235 - 290
Medium (Plantations)	182 - 221	210 – 260	220 – 287	235 - 272
Lower Medium	127 – 211	120 – 244	130 – 260	152 – 243
Plainer	086 - 175	100 – 186	115 – 200	140 - 214