

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 07 held on Monday 13<sup>th</sup> June 2022

**CTC LEAF:** 42,860 packages of Current Season teas on offer met with a good demand.

**BROKENS:** Well made Brokens met with a good demand and were generally firm. Other Brokens particularly bright varieties elicited good demand from the market and were about steady. There were, however, a few withdrawals. Plain types met with some interest but again eased. There were several withdrawals. BLF teas met with fair demand but were generally steady but few lines tended dearer.

**FANNINGS:** Brightest Fannings on offer met with a strong demand and were dearer following competition. Good Mediums met with a good demand and were about firm. All others met with a fair demand but were slightly easier with a few withdrawals particularly the plainer varieties. BLF teas met with fair demand but were generally steady but few lines tended dearer.

**CTC DUST:** 9,783 packages of Current Season teas on offer met with a fairly good demand. Good

liquoring RDs/Ds were a good market and sold at around last levels. However, CDs were an easier market and witnessed several withdrawals. Their medium Dusts sold well in line with quality. Plain and BLF Dusts met with fair demand at easier rates. Here again, CDs were difficult of sale and saw fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

**COMMENTS:** There was more improved liquoring teas on offer which attracted stronger interest from the buyers. Blenders operated very strongly on the best teas on offer where prices advanced sometimes by a fair margin. Loose tea buyers were also similarly strong. As a result, rates were slightly higher than last sale.

CDs were an easier market.

**Our catalogue (Sale 07): Avg: Tk 217.47, Sold 77.5% & (Sale 06) Avg: Tk 216.25, sold 90.9%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	215-225	210-220	PD	182-281	182-250
Medium	197-207	195-205	Good	205-210	202-207	RD	166-370	130-406
Small	198-208	193-203	Medium	192-197	190-195	D	172-366	185-355
Plain	180-185	180-185	Plain	180-185	180-185	CD	194-421	202-421
BLF	130-145	128-142	BLF	130-145	128-142	BLF	166-194	130-204

Exchange Rates 13<sup>th</sup> June, 2022 Sterling Pound: Tk. 113.0801, dollar: Tk. 92.6402

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	339/-	Banani
Fannings	* Madhupur	PF	20	320/-	AKT/Danish
Clonal Brokens	* Madhupur	GBOP(BT1)	10	421/-	Shati
Clonal Fannings	* Madhupur	PF(TV1)	10	361/-	Danish
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	370/-	Shawon
D (Incl Clone)	* Madhupur	D(BT1)	10	366/-	Jamuna
CD (Incl Clone)	* Madhupur	CD(BT1)	10	421/-	Shawon

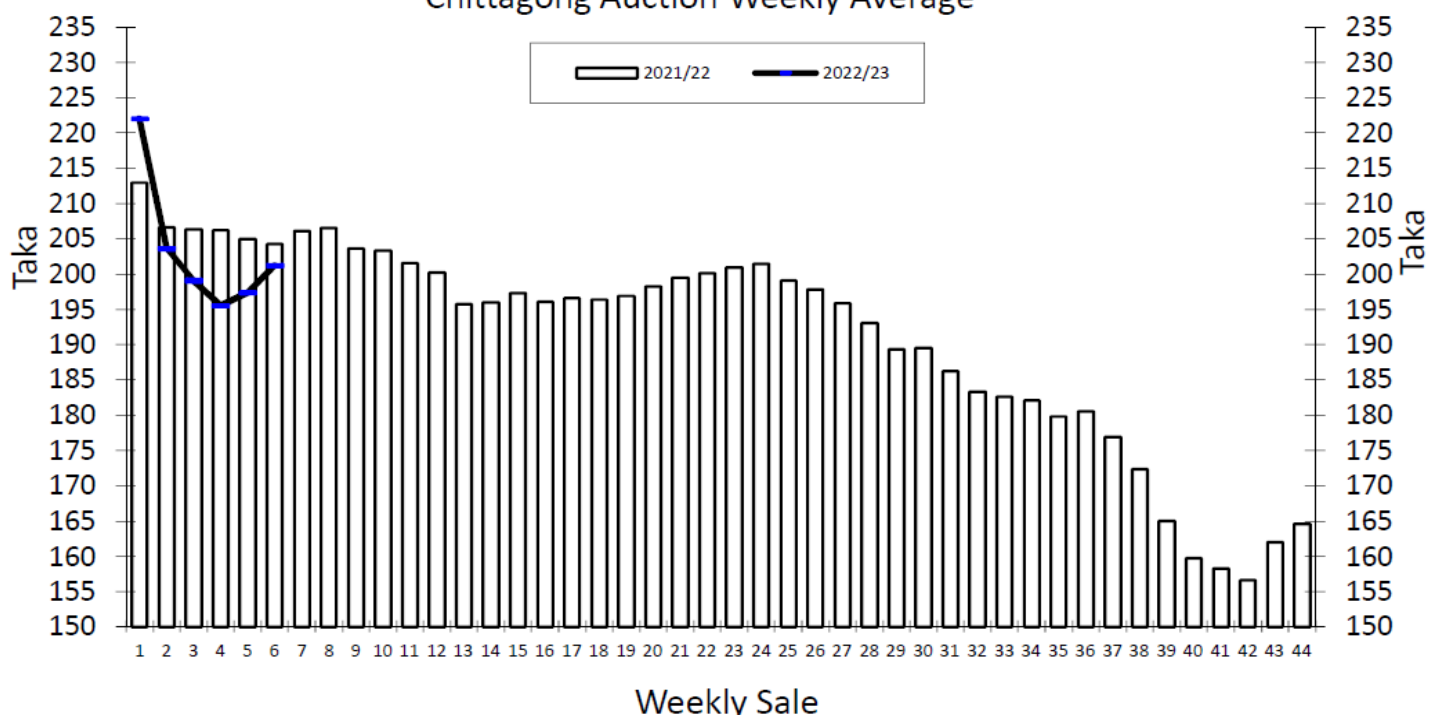
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 07 )				Next Sale ( Sale 08 )			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	42,860	2,138,714	28,532	1,564,952	41,311	2,061,419	34,758	1,905,434
Dust	9,783	488,172	9,830	539,166	10,453	521,605	11,397	623,846
Total	52,643	2,626,886	38,362	2,104,117	51,764	2,583,024	46,155	2,529,279

Chittagong Auction Average: Sale 06  
Season 2022/23: Tk. 201.25 & Season 2021/22: Tk. 204.30

### Chittagong Auction Weekly Average



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		Season 2021/22		(+/-) Season 2021/22	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,176,889.5	196.97	1,125,020.5	192.27	5,392,377.4	72.2%	199.62	5,072,638.8	75.4%	191.95	-319,738.7	-7.66
CTC DUST	429,232.9	224.40	360,191.0	229.28	1,870,423.8	25.1%	226.01	1,650,997.8	24.5%	230.02	-219,426.0	4.00
Sub-Total	1,606,122.4	204.30	1,485,211.5	201.25	7,262,801.2	97.3%	206.41	6,723,636.6	100.0%	201.30	-539,164.7	-5.12
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.2%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	1,606,122.4	204.30	1,485,211.5	201.25	7,279,866.2	97.5%	206.17	6,723,636.6	100.0%	201.30	-556,229.7	-4.87
Green Tea	0.0	0.00	10.0	1,300.00	19.4	0.0%	936.65	1,946.5	0.0%	361.93	1,927.1	-574.72
Yellow Tea	0.0	0.00	0.0	0.00	0.0	99.3%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,606,122.4	204.30	1,485,221.5	201.25	7,279,885.6	97.5%	206.17	6,725,583.1	100.0%	201.34	-554,302.6	-4.83
Other (s)	13,710.4	167.81	0.0	0.00	185,189.2	100.0%	168.46	0.0	0.0%	0.00	-185,189.2	-168.46
G.Total	1,619,832.8	203.99	1,485,221.5	201.25	7,465,074.8	100.0%	205.24	6,725,583.1	100%	201.34	-739,491.8	-3.89

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		Season 2021/22		(+/-) Season 2021/22	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,619,832.8	203.99	1,485,221.5	201.25	7,465,074.8	100.00%	205.24	6,725,583.1	100.0%	201.34	-739,491.8	-3.89
Grand Total	1,619,832.8	203.99	1,485,221.5	201.25	7,465,074.8	100.00%	205.24	6,725,583.1	100.0%	201.34	-739,491.8	-3.89

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	April	2,365	3,932	4,934	1,002	4,191	5,918	7,059	1,141
North India	April	23.8	52.4	71.2	18.7	57.6	101.5	125.2	23.7
South India	April	15.3	22.3	20.6	-1.7	55.9	73.1	67.7	-5.3
All India	April	39.1	74.7	91.8	17.1	113.5	174.5	193.0	18.4
Sri Lanka	April	20.8	30.0	22.9	-7.1	74.5	104.6	86.2	-18.4
Kenya	February	49.2	43.4	40.8	-2.6	102.8	92.3	89.5	-2.8

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

### KOLKATA SALE 23- 7<sup>TH</sup> & 8<sup>TH</sup> JUNE, 2022

There was improved demand for the larger weight of improved liquoring Assams on offer. These descriptions sold well in line with quality. The remainder, comprising of earlier period of manufacture teas and browner, plainer liquoring descriptions, met with fair demand and sold at barely steady to irregularly easier rates.

Tea Category USC/KG	All categories
Best Assams	473-550
Good Assams	345-447
Med Assams	205-307
Good Doors	307-384
Med & Plainer Doors	166-243

### COONOOR SALE 23- 10<sup>TH</sup> JUNE, 2022

Overall subdued Demand. The total CTC offering stood at **1582338 Kgs** of which **1004009 Kgs (63.45%)** was sold. All sorts in the entire category of teas on offer declined in prices irregularly ranging between Rs 3/8 or more. The Exporters were very selective in blacker appearance teas and also price sensitive.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	128-162	100-113	97-98	83-96	78-82
Medium Brokens	164-230	119-162	106-118	89-105	83-88
Smaller Brokens	185-265	121-155	105-120	91-104	87-89
Fannings	159-252	115-152	106-114	89-105	83-88

### SILIGURI SALE 23- 8<sup>TH</sup> JUNE, 2022

Good demand for "Estate" marks with levels showing some resistance at the top. The remainder met with fair demand at irregular and easier levels with some withdrawals. DUST: Good demand at irregular and easier levels.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	384-486	371-473	307-422
Medium/ Better Medium	243-371	243-358	205-294
Common / BLF	128-230	128-230	128-192

### MOMBASA SALE NO 23 - 6<sup>TH</sup>, 7<sup>TH</sup> & 8<sup>TH</sup> JUNE, 2022

There was fairly good demand for the 218,258 packages (14,315,646.00 kilos) in the market with 29.52% neglected.

CTC QUOTATIONS	BP1 - USC	PF1 - USC	PD - USC	D1 - USC
Best	260 - 355	268 - 322	270 - 302	265 - 324
Good	251 - 288	264 - 288	268 - 290	263 - 290
Good Medium	245 - 279	262 - 280	264 - 282	252 - 286
Medium (KTDA)	260 - 267	250 - 265	258 - 273	235 - 272
Medium (Plantations)	201 - 244	217 - 264	218 - 282	220 - 261
Lower Medium	120 - 236	128 - 248	136 - 247	169 - 252
Plainer	092 - 195	100 - 202	109 - 198	124 - 201