

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 08 held on Monday 20th June 2022

CTC LEAF: 41,108 packages of Current Season & 180 packages of Old Season Teas on offer met with a good demand which eased towards the close.

BROKENS: All well made Brokens met with a good demand but rates declined a little following competition. Medium varieties eased further with some withdrawals. Plain types were also easier and prices declined in line with quality with some withdrawals. BLF teas met with fair demand and were about steady with fair withdrawals.

FANNINGS: Best Fannings were in good demand and were initially about steady but declined with the progress of sale. Good mediums followed a similar trend. Plain types met with some interest but were again easier with fair withdrawals. BLF teas met with fair demand and were about steady with fair withdrawals.

CTC DUST: 10,436 packages of Current Season & 20 packages of Old Season teas on offer met good demand. A few good liquoring Dusts met with competition and sold at around last levels. Others were an easier market and sold at a drop of Tk.8/- to Tk.10/-. Their mediums were barely steady to easier closely following quality. Plain and BLF Dusts met with selective enquiry at easier rates and saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Buyers were not as active as in last sale particularly the Loose tea section. Owing to less competition in the auctions, prices generally declined especially towards the close.

Dusts were an easier market particularly the CDs.

Our catalogue (Sale 08): Avg: Tk 213.31, Sold 81.9% & (Sale 07) Avg: Tk 217.17, sold 79.1%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	210-220 nom	215-225	PD	190-263	182-281
Medium	198-205	197-207	Good	200-205	205-210	RD	185-369	166-370
Small	195-205	198-208	Medium	190-195	192-197	D	195-370	172-366
Plain	180-195	180-185	Plain	180-195	180-185	CD	176-347	194-421
BLF	125-140	130-145	BLF	125-140	130-145	BLF	176	166-194

Exchange Rates 20th June, 2022 Sterling Pound: Tk. 111.5554, dollar: Tk. 91.6933

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	345/-	Shawon/TK
Fannings	* Deundi	OF	20	270/-	Ispahani /AKT
Clonal Brokens	* Madhupur	GBOP(TV1)	10	394/-	GT
Clonal Fannings	* Madhupur	PF(BT1)	20	356/-	AKT/Meghna
PD/RD (Incl Clone)	* Madhupur	RD(BT2)	10	369/-	Paragaon
D (Incl Clone)	* Madhupur	D(BT1)	10	377/-	Shawon
CD (Incl Clone)	* Amrail	CD	10	347/-	Shawon

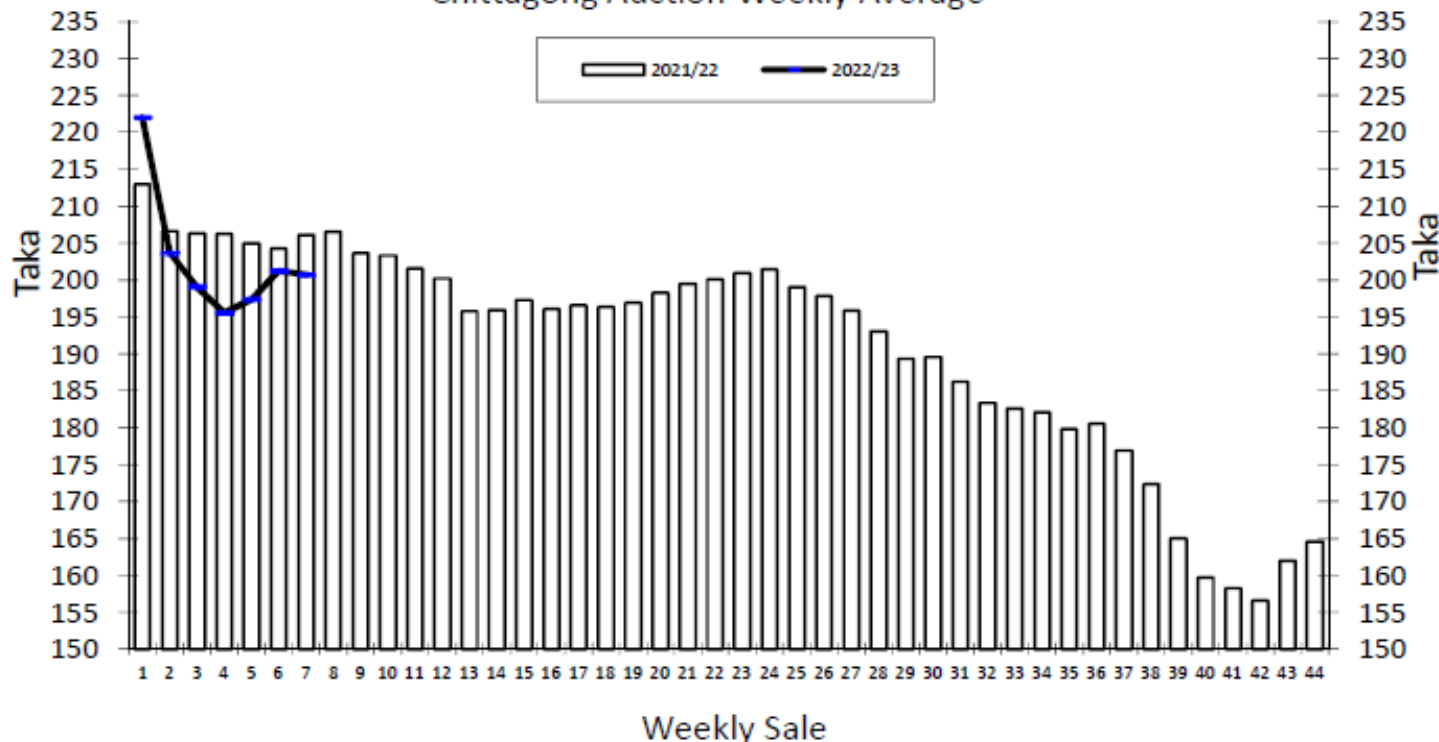
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 08)				Next Sale (Sale 09)			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	41,288	2,060,271	34,758	1,905,434	43,300	2,160,670	32,081	1,758,680
Dust	10,456	521,754	11,397	623,846	11,268	562,273	11,246	615,248
Total	51,744	2,582,026	46,155	2,529,279	54,568	2,722,943	43,327	2,373,929

Chittagong Auction Average: Sale 07
Season 2022/23: Tk. 200.70 & Season 2021/22: Tk. 206.09

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,284,185.0	200.05	1,447,802.5	193.56	6,676,562.4	72.4%	199.70	6,520,441.3	76.3%	192.31	-156,121.2	-7.39
CTC DUST	474,023.3	222.45	374,362.8	228.29	2,344,447.1	25.4%	225.29	2,025,360.6	23.7%	229.70	-319,086.5	4.40
Sub-Total	1,758,208.3	206.09	1,822,165.3	200.70	9,021,009.5	97.8%	206.35	8,545,801.9	100.0%	201.17	-475,207.7	-5.18
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.2%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	1,758,208.3	206.09	1,822,165.3	200.70	9,038,074.5	98.0%	206.15	8,545,801.9	100.0%	201.17	-492,272.7	-4.98
Green Tea	20.0	1,185.00	9.5	1,600.00	39.4	0.0%	1,062.72	1,956.0	0.0%	367.94	1,916.6	-694.78
Yellow Tea	10.0	2,000.00	0.0	0.00	10.0	0.0%	2,000.00	0.0	0.0%	0.00	-10.0	-2,000.00
Total	1,758,238.3	206.11	1,822,174.8	200.71	9,038,123.9	98.0%	206.16	8,547,757.9	100.0%	201.21	-490,366.1	-4.95
Other (s)	2,194.0	195.75	1,492.0	127.03	187,383.2	2.0%	168.78	1,492.0	0.0%	127.03	-185,891.2	-41.75
G.Total	1,760,432.3	206.10	1,823,666.8	200.65	9,225,507.1	100.0%	205.40	8,549,249.9	100%	201.20	-676,257.3	-4.21

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,760,432.3	206.10	1,823,666.8	200.65	9,225,507.1	100.00%	205.40	8,549,249.9	100.0%	201.20	-676,257.3	-4.21
Grand Total	1,760,432.3	206.10	1,823,666.8	200.65	9,225,507.1	100.00%	205.40	8,549,249.9	100.0%	201.20	-676,257.3	-4.21

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	April	2.365	3.932	4.934	1.002	4.191	5.918	7.059	1.141
North India	April	23.8	52.4	71.2	18.7	57.6	101.5	125.2	23.7
South India	April	15.3	22.3	20.6	-1.7	55.9	73.1	67.7	-5.3
All India	April	39.1	74.7	91.8	17.1	113.5	174.5	193.0	18.4
Sri Lanka	April	20.8	30.0	22.9	-7.1	74.5	104.6	86.2	-18.4
Kenya	February	49.2	43.4	40.8	-2.6	102.8	92.3	89.5	-2.8

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 24- 14TH & 15TH JUNE, 2022

CTC: There was good demand. The larger weight of improved liquoring Assams, especially in the best and good categories, met with competition and sold at fully firm to dearer rates closely following quality. Export accounts showed limited interest, primarily on larger Brokens.

Tea Category USC/KG	All categories
Best Assams	513-590
Good Assams	398-488
Med Assams	218-346
Good Doars	308-385
Med & Plainer Doars	154-244

COONOOR SALE 24- 18TH JUNE, 2022

Fair Demand. The total CTC offering stood at 1716803Kgs of which 1244934Kgs (72.51%) was sold. The best and the good category teas sold at easier levels by Rs 3/7 sometimes more, however met with a better sale percentage. The exporters were very fairly active on blacker appearance teas.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	117-192	95-113	91-94	80-90	77-78
Medium Brokens	164-246	115-162	100-114	83-99	77-82
Smaller Brokens	172-266	113-159	103-112	86-101	80-85
Fannings	NQ	115-157	103-113	85-101	80-83

SILIGURI SALE 24- 15TH JUNE, 2022

LEAF & DUST: Good demand for "ESTATE" marks which were irregular & tended easier. The remainder met with selective enquiry at easier levels & faced some withdrawals. Buying Pattern: Internal- Main stay. Blenders-operated. Exporters were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	372-475	359-462	308-404
Medium/ Better Medium	218-359	218-346	205-295
Common / BLF	115-205	115-205	122-167

MOMBASA SALE 24- 13TH /14TH & 15TH JUNE, 2022

Fair but irregular demand with prices following quality for the 201,129 packages (13,221,665.00 kilos) on offer; 26.65 % remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	260 – 372	266 – 317	269 – 308	277 – 310
Good	255 – 280	264 – 284	267 – 289	269 – 287
Good Medium	246 – 267	259 – 279	264 – 284	250 – 286
Medium (KTDA)	260 – 268	250 – 269	258 – 276	238 – 272
Medium (Plantations)	210 – 246	218 – 260	210 – 277	219 – 262
Lower Medium	126 – 225	150 – 232	144 – 244	164 – 239
Plainer	087 – 176	114 – 204	104 – 205	104 – 205