# NATIONAL BROKERS LIMITED 

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## TEA MARKET REPORT - Sale 09 held on Monday $27^{\text {th }}$ June 2022

CTC LEAF: 43,300 packages of Current Season teas on offer met with quite a good demand at irregular rates.
BROKENS: Best Brokens met with a good demand but were a little easier following quality. Good Brokens continued to meet with a fairly good demand but prices were often easier than last. Medium and other varieties met with a fairly good demand and were mostly steady particularly better liquoring types. Plain and BLF varieties saw fair demand but were often easier with some withdrawals.
FANNINGS: Best Fannings met with a fairly good demand and were about firm to touch dearer. Good Fannings were a fairly firm market and sold well in line with quality. Medium and plainer types met with fair demand and mostly sold at slightly easier rates with a few withdrawals. Plain and BLF varieties saw
fair demand but were often easier with some withdrawals. CTC DUST: 11,268 packages of Current Season teas on offer met good demand. Good liquoring varieties sold well at around last levels. Their Mediums met with competition and sold at firm to slightly dearer rates closely following quality. Plain and BLF Dusts were an easier market and saw more withdrawals compared to last. Blenders lent strong support with fair interest from the Loose tea buyers.
COMMENTS: A larger weight of tea was on offer which met with a good demand from the Blenders who were the mainstay of the market. Bright liquoring teas sold well in line with quality whilst others barely maintained last levels especially plain varieties.
Dusts sold well.
Our catalogue: (Sale 09) Avg: Tk 206.23, Sold 85.5\% \& (Sale 08) Avg: Tk 213.27, sold $83.5 \%$.

|  | Quotations - This Week - (In Taka) |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
| Large | NQTA | NQTA | Best | $210-215$ nom | $210-220$ nom | PD | $180-246$ | $190-263$ |
| Medium | $195-205$ | $198-205$ | Good | $200-207$ | $200-205$ | RD | $153-358$ | $185-369$ |
| Small | $195-205$ | $195-205$ | Medium | $192-197$ | $190-195$ | D | $160-360$ | $195-370$ |
| Plain | $175-190$ | $180-195$ | Plain | $175-190$ | $180-195$ | CD | $180-368$ | $176-347$ |
| BLF | $120-145$ | $125-140$ | BLF | $120-140$ | $125-140$ | BLF | $153-202$ | 176 |

Exchange Rates $27^{\text {th }}$ June, 2022 Sterling Pound: Tk. 111.8332, dollar: Tk. 91.6933
Top Prices - This Week

| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Brokens | $*$ Madhupur | GBOP(S) | 20 | $355 /-$ | AKT/Aftab |
| Fannings | $*$ Madhupur | PF | 20 | $340 /-$ | AKT |
| Clonal Brokens | $*$ Madhupur | GBOP(BT1) | 20 | $387 /-$ | Shawon/Lux |
| Clonal Fannings | $*$ Madhupur | PF(BT1/BT2) | 40 | $353 /-$ | AKT |
| PD/RD (Incl Clone) | Kedarpur | RD(BT1) | 10 | $395 /-$ | Danish |
| D (Incl Clone) | Kedarpur | D(BT1) | 10 | $396 /-$ | Shawon |
| CD (Incl Clone) | Karnafuli | CD | 10 | $400 /-$ | Shawon |

* Above price(s) realised in our catalogue

Offerings

|  | This Sale (Sale 09 ) |  |  |  | Next Sale (Sale 10) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Season 2022-23 | Season 2021-22 |  | Season 2022-23 |  |  |  | Season 2021-22 |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 43,300 | $2,160,670$ | 32,081 | $1,758,680$ | 41,037 | $2,047,746$ | 30,943 | $1,696,295$ |
| Dust | 11,268 | 562,273 | 11,246 | 615,248 | 11,915 | 594,559 | 10,789 | 593,019 |
| Total | 54,568 | $2,722,943$ | 43,327 | $2,373,929$ | 52,952 | $2,642,305$ | 41,732 | $2,289,314$ |

Chittagong Auction Average: Sale 08
Season 2022/23: Tk. 196.48 \& Season 2021/22: Tk. 206.57


|  | For the Sale |  |  |  | Up-to-Date Sale |  |  |  |  |  | (+/-) Season 2021/22 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2021/22 |  | Season 2022/23 |  | Season 2021/22 |  |  | Season 2022/23 |  |  |  |  |
| Category | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | Taka |
| CTC LEAF | 1,531,447.5 | 202.25 | 1,452,472.2 | 189.14 | 8,208,009.9 | 72.7\% | 200.18 | 7,972,913.5 | 76.5\% | 191.73 | -235,096.5 | -8.44 |
| CTC DUST | 513,760.7 | 219.43 | 417,660.2 | 222.03 | 2,858,207.8 | 25.3\% | 224.24 | 2,443,020.8 | 23.4\% | 228.39 | -415,187.0 | 4.15 |
| Sub-Total | 2,045,208.2 | 206.57 | 1,870,132.4 | 196.48 | 11,066,217.7 | 98.1\% | 206.39 | 10,415,934.3 | 99.9\% | 200.33 | -650,283.5 | -6.06 |
| Orthodox | 0.0 | 0.00 | 0.0 | 0.00 | 17,065.0 | 0.2\% | 102.26 | 0.0 | 0.0\% | 0.00 | -17,065.0 | -102.26 |
| Total | 2,045,208.2 | 206.57 | 1,870,132.4 | 196.48 | 11,083,282.7 | 98.2\% | 206.23 | 10,415,934.3 | 99.9\% | 200.33 | -667,348.5 | -5.90 |
| Green Tea | 0.0 | 0.00 | 50.0 | 805.90 | 39.4 | 0.0\% | 1,062.72 | 2,006.0 | 0.0\% | 378.85 | 1,966.6 | -683.86 |
| Yellow Tea | 0.0 | 0.00 | 0.0 | 0.00 | 10.0 | 0.0\% | 2,000.00 | 0.0 | 0.0\% | 0.00 | -10.0 | -2,000.00 |
| Total | 2,045,208.2 | 206.57 | 1,870,182.4 | 196.50 | 11,083,332.1 | 98.2\% | 206.24 | 10,417,940.3 | 100.0\% | 200.36 | -665,391.9 | -5.87 |
| Other (s) | 13,707.9 | 161.36 | 1,988.0 | 121.00 | 201,091.1 | 1.8\% | 168.27 | 3,480.0 | 0.0\% | 123.59 | -197,611.1 | -44.68 |
| G.Total | 2,058,916.1 | 206.27 | 1,872,170.4 | 196.42 | 11,284,423.2 | 100.0\% | 205.56 | 10,421,420.3 | 100\% | 200.34 | -863,003.0 | -5.22 |

Buyer Purchase Analysis
For the Sale


Crop of Major Tea Producing \& Exporting Countries

| Country | Month | 2020 | 2021 | 2022 | $(+/-) 2021$ | 2020 | 2021 | 2022 | $(+/-) 2021$ |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Bangladesh * | May | 8.66 | 6.15 | 7.42 | 1.27 | 12.85 | 12.07 | 14.48 | 2.41 |
| North India | April | 23.8 | 52.4 | 71.2 | 18.7 | 57.6 | 101.5 | 125.2 | 23.7 |
| South India | April | 15.3 | 22.3 | 20.6 | -1.7 | 55.9 | 73.1 | 67.7 | -5.3 |
| All India | April | 39.1 | 74.7 | 91.8 | 17.1 | 113.5 | 174.5 | 193.0 | 18.4 |
| Sri Lanka | May | 28.7 | 31.1 | 26.0 | -5.1 | 103.2 | 135.9 | 112.6 | -23.3 |
| Kenya | Mar | 55.8 | 48.7 | 46.3 | -2.4 | 158.6 | 141.0 | 135.8 | -5.2 |

*Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

## KOLKATA SALE 25- $\mathbf{2 1}^{\text {ST }} \boldsymbol{\&} \mathbf{2 2}^{\text {ND }}$ JUNE, 2022

CTC: There was good demand. Best and good Assam varieties, met with competition and sold at fully firm to dearer rates closely following quality. Other well-made made, liquoring medium sorts were firm to occasionally dearer. Better liquoring and well-made Dooars sold at steady rates. Plainer Dooars met with fair demand and were irregularly easier with a fair weight outlisted due to lack of bids

| Tea Category USC/KG | All categories |
| :--- | :---: |
| Best Assams | $511-588$ |
| Good Assams | $409-485$ |
| Med Assams | $268-345$ |
| Good Dooars | $307-383$ |
| Med \& Plainer Dooars | $153-243$ |

COONOOR SALE 25- $25^{\mathrm{TH}}$ JUNE, 2022
A minimum base price for the teas on offer was fixed by the NILGIRI BOUGHT LEAF TEA MANUFACTURER'S ASSOCIATION and its members in today's auction due to which a large quantity of teas on offer remained unsold. Fair Demand. The total CTC offering stood at 1785618 Kgs of which only 423616 (23.72\%) was sold.

| CTC <br> Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Larger Brokens | $148-198$ | $120-147$ | $101-112$ | $87-97$ | $79-86$ |
| Medium Brokens | $166-243$ | $115-165$ | $102-114$ | $92-101$ | $80-91$ |
| Smaller Brokens | $174-249$ | $115-161$ | $103-114$ | $92-102$ | $84-91$ |
| Fannings | $179-249$ | $116-152$ | $106-115$ | $95-105$ | $84-93$ |

## SILIGURI SALE 25- 22 ${ }^{\text {ND }}$ JUNE, 2022

LEAF: Good demand for quality \& fair for the remainder. Teas across all categories witnessed irregular \& easier trend. The plainer sorts saw better enquiry with the progress of the sale. Buying Pattern: Internal- Main stay. Blenders- operated. Exporters were selective

| Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
| :--- | :--- | :--- | :--- |
| Good / Best | $371-447$ | $358-434$ | $307-390$ |
| Medium/ Better Medium | $217-358$ | $192-345$ | $179-294$ |
| Common / BLF | $115-204$ | $115-179$ | $121-172$ |

MOMBASA SALE 25-20 ${ }^{\mathrm{TH}} / \mathbf{2 1}^{\mathrm{ST}} \& \mathbf{2 2}^{\mathrm{ND}}$ JUNE, 2022
Fairly good demand and improved in some markets but at irregular rates following quality for the 203,913 packages (13,246,614.00 kilos) available; $29.75 \%$ were neglected.

| CTC QUOTATIONS | BP1 - USC | PF1 - USC | PD - USC | D1 - USC |
| :--- | :--- | :--- | :--- | :--- |
| Best | $269-410$ | $267-312$ | $269-294$ | $272-318$ |
| Good | $255-298$ | $263-292$ | $267-292$ | $266-286$ |
| Good Medium | $255-278$ | $261-274$ | $264-282$ | $250-282$ |
| Medium (KTDA) | $260-270$ | $250-265$ | $258-282$ | $235-274$ |
| Medium (Plantations) | $212-264$ | $215-261$ | $196-272$ | $222-260$ |
| Lower Medium | $128-238$ | $162-234$ | $150-240$ | $165-232$ |
| Plainer | $090-194$ | $115-210$ | $140-198$ | $140-202$ |

