

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 13 held on Monday 1<sup>st</sup> August, 2022

**CTC LEAF:** 47,636 packages of Current Season teas on offer met with a good demand which strengthened as the sale progressed.

**BROKENS:** Good BOPs were a strong feature of the sale and were generally firm to dearer following quality. Smaller Brokens also met with a strong demand and brighter varieties were often dearer. Medium types met with a fairly good demand but eased by Tk.2/- to Tk.3/- with a few withdrawals. Plain types met with only fair demand and prices declined by upto Tk.5/- with fair withdrawals. BLF teas saw fair enquiry at a discount with fair withdrawals.

**FANNINGS:** Best Fannings met with a strong demand and were mostly firm to a touch dearer whilst good varieties met with good demand and were generally steady. Medium types met with fair demand but eased slightly particularly the latter varieties. BLF

teas saw fair enquiry at a discount with fair withdrawals.

**CTC DUST:** 13,159 packages of Current Season teas on offer met with good demand. Good liquoring well made Dusts met with good competition and were slightly dearer. Mediums met with better demand and were firm to slightly dearer. Plain and BLF Dusts were an easier market and witnessed fair withdrawals. CDs sold well at a lower rate. Blenders lent strong support with fair interest from the Loose tea buyers. However, there were more withdrawals than previous sale.

**COMMENTS:** There was stronger demand in this week's auction emanating mostly from the Blenders who were the mainstay of the market. Loose tea buyers operated in greater strength and as a result prices generally moved upwards. Dusts sold well but there were a little more withdrawals.

**Our catalogue: (Sale 13) Avg: Tk 213.02, Sold 86.0% & (Sale 12) Avg: Tk 212.84, sold 83.9%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	202-207 nom	NQTA	Best	208-215	210-215	PD	183-247	175-228
Medium	195-210	193-208	Good	201-206	200-205	RD	129-368	143-250
Small	197-208	195-205	Medium	190-195	190-195	D	150-254	158-352
Plain	175-180	175-180	Plain	175-180	175-180	CD	155-420	175-408
BLF	123-140	120-140	BLF	123-140	120-140	BLF	129-305	143-205

Exchange Rates 1<sup>st</sup> August, 2022 Sterling Pound: Tk. 113.0691, dollar: Tk. 93.4375

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	352/-	Meghna/AKT
Fannings	* Madhupur	PF	30	340/-	Ispahani/Meghna
Clonal Brokens	* Madhupur	GBOPS(BT1)	20	375/-	Ali/AKT
Clonal Fannings	Kedarpur	PF(BT1)	10	360/-	AKT
PD/RD (Incl Clone)	* Madhupur	RD	10	368/-	AKT
D (Incl Clone)	* Madhupur	D(BT2)	20	370/-	MA/Sharif
CD (Incl Clone)	* Madhupur	CD(BT1)	10	420/-	Shawon

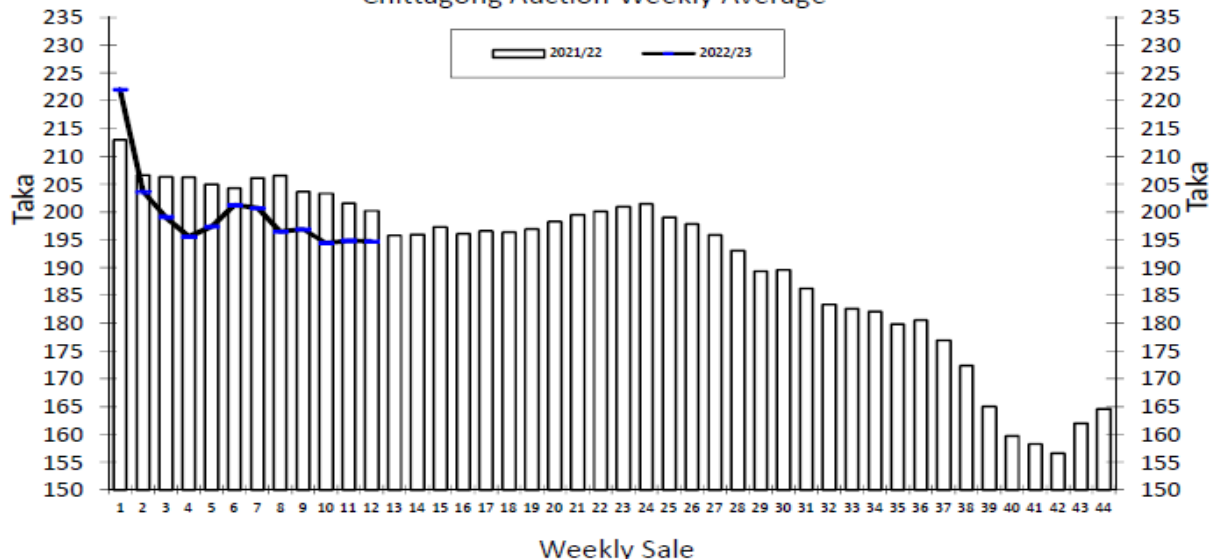
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 13 )				Next Sale ( Sale 14 )			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	47,636	2,377,036	37,867	2,075,112	53,604	2,674,840	43,495	2,384,396
Dust	13,159	656,634	10,846	594,361	12,370	617,263	13,678	750,971
Total	60,795	3,033,671	48,713	2,669,472	65,974	3,292,103	57,173	3,135,367

Chittagong Auction Average: Sale 12  
Season 2022/23: Tk. 194.73 & Season 2021/22: Tk. 200.20

### Chittagong Auction Weekly Average



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23			(+/-) Season 2021/22		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,519,665.9	197.28	1,875,657.5	188.34	13,836,351.3	73.9%	199.60	14,842,747.7	76.7%	189.93	1,006,396.4	-9.66
CTC DUST	446,379.1	210.11	572,195.8	215.65	4,630,180.5	24.7%	219.81	4,502,041.5	23.3%	224.39	-128,139.0	4.58
Sub-Total	1,966,045.0	200.20	2,447,853.3	194.73	18,466,531.8	98.6%	204.67	19,344,789.2	99.9%	197.95	878,257.4	-6.71
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.1%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	1,966,045.0	200.20	2,447,853.3	194.73	18,483,596.8	98.7%	204.57	19,344,789.2	99.9%	197.95	861,192.4	-6.62
Green Tea	0.0	0.00	56.5	843.19	39.4	0.0%	1,062.72	2,097.5	0.0%	393.38	2,058.1	-669.33
Yellow Tea	10.0	800.00	0.0	0.00	20.0	0.0%	1,400.00	0.0	0.0%	0.00	-20.0	-1,400.00
Total	1,966,055.0	200.20	2,447,909.8	194.89	18,483,656.2	98.7%	204.57	19,346,886.7	99.9%	197.97	863,230.5	-6.60
Other (s)	12,067.0	160.91	6,596.2	120.33	236,229.0	1.3%	165.41	13,550.7	0.1%	120.82	-222,678.3	-44.59
G.Total	1,978,122.0	199.96	2,454,506.0	194.53	18,719,885.2	100.0%	204.08	19,360,437.4	100%	197.92	640,552.2	-6.16

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23			(+/-) Season 2021/22		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,978,122.0	199.96	2,454,506.0	194.53	18,719,885.2	100.00%	204.08	19,360,437.4	100.0%	197.92	640,552.2	-6.16
Grand Total	1,978,122.0	199.96	2,454,506.0	194.53	18,719,885.2	100.00%	204.08	19,360,437.4	100.0%	197.92	640,552.2	-6.16

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	June	8.96	13.35	12.59	-0.77	21.81	25.43	27.06	1.63
Sri Lanka	June	27.3	26.1	20.2	-5.9	130.5	161.8	132.9	-28.9
North India	May	76.0	78.2	100.2	22.0	133.6	179.6	225.4	45.8
South India	May	20.7	24.4	26.9	2.5	76.6	97.5	94.7	-2.8
All India	May	96.7	102.6	127.1	24.5	210.2	277.1	320.1	43.0
Kenya	April	49.7	44.3	41.2	-3.1	208.2	185.3	177.0	-8.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

### KOLKATA SALE 30- 26<sup>TH</sup> & 27<sup>TH</sup> JULY, 2022

CTC: There was good demand. Brighter liquoring Assams were firm to at times dearer on competition. Clean, well-made good-medium and medium Assams met with better interest and were fully firm to dearer. A fair weight in these categories saw a welcome rise in levels. The remainder was around last levels. Doors on the whole were barely steady. Export accounts were more active this week on larger Brokens. Western India segments continued active on brighter liquoring Assams. Local buyers operated on the Doars.

Tea Category	Brokens	Fannings	Dusts
BEST ASSAMS	455-518	442-493	467-493
GOOD ASSAMS	379-442	366-429	404-455
MED ASSAMS	253-341	240-328	253-341
BEST DOOARS	328-354	328-354	NA
GOOD DOOARS	291-316	291-316	NA
MED/PLN DOOARS	253-442	126-253	NA

### COONOOR SALE 30- 29<sup>TH</sup> JULY, 2022

Good improved demand on the best liquoring teas. Other category teas too met with good demand however, the absorption was less compared to last week. MARKET: The total CTC leaf teas sold this week was 73.99 % (1069237.3kgs) of the total offering of 1445067.1Kgs. Regional packeers operated were fairly active on best, good and better medium teas. Exporters were selective on the better medium types but competed actively on fanning grade along with the major packeteer.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	184-216	131-165	100-125	83-99	77-82
Medium Brokens	167-253	126-162	111-125	92-110	80-91
Smaller Brokens	165-277	133-160	110-130	92-109	82-91
Fannings	189-274	143-176	121-138	100-120	83-99

### SILIGURI SALE 30- 27<sup>TH</sup> JULY, 2022

LEAF: Good demand. Best/good sorts tended easier following quality. Medium/Plainer sorts were firm. DUST: Good demand at steady levels. Buying Pattern: Internal- Main stay. Blenders- operated. Exporters were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	316-404	316-392	278-354
Medium/ Better Medium	215-303	215-303	196-278
Common / BLF	120-208	120-202	126-183

### MOMBASA SALE 30- 25<sup>TH</sup> /26<sup>TH</sup> & 27<sup>TH</sup> JULY, 2022

Generally fair demand at irregular levels for the 180,695 packages (11,877,084.00 kilos) in the market with 24.82% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	278 – 402	268 – 290	274 – 294	270 – 298
Good	255 – 310	266 – 278	273 – 300	270 – 278
Good Medium	260 – 294	266 – 274	271 – 282	270 – 276
Medium (KTDA)	250 – 278	244 – 260	258 – 268	240 – 266
Medium (Plantations)	200 – 262	190 – 246	222 – 260	230 – 252
Lower Medium	148 – 230	138 – 223	160 – 242	175 – 230
Plainer	085 – 182	116 – 200	150 – 210	140 – 210