

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 18 held on Monday 5th September, 2022

CTC LEAF: 43,453 packages of Current Season teas on offer met with a fairly strong demand.

BROKENS: Best liquoring varieties met with a strong demand and were mostly firm to occasionally dearer following competition. Good Brokens were well supported at around last levels whilst Mediums witnessed quite a good demand but often eased slightly. Plain varieties met with fair interest at around last levels with some withdrawals. BLF teas met with less demand at slightly easier rates but there were more withdrawals.

FANNINGS: Best Fannings continued to be a strong feature of the sale and were mostly firm to dearer following competition. Good and Mediums saw good demand and were generally firm. Plain Fannings witnessed a fair demand and were mostly steady. BLF teas met with less demand at slightly easier rates but there were more withdrawals.

CTC DUST: 7,739 packages of Current Season teas on offer met with a fairly good demand. Good liquoring Dusts sold well at a drop of Tk.10/- to Tk.12/-. Their Mediums were irregular around last levels. Plain and BLF Dusts were an easier market and saw more withdrawals compared to previous sale. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: There was a larger weight of tea on offer which witnessed less competition particularly from the Loose tea buyers. Blenders continued to lend a fairly strong support at firm rates particularly for the brightest varieties. Dusts were an easier market.

Our catalogue: (Sale 18) Avg: Tk 223.51, Sold 68.8% & (Sale 17) Avg: Tk 224.35, sold 83.7%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	212-217 nom	212-217 nom	Best	225-245	225-240	PD	185-230	200-231
Medium	210-220	210-222	Good	217-222	215-222	RD	147-350	148-354
Small	213-223	215-225	Medium	207-215	207-212	D	165-278	187-399
Plain	190-200	190-200	Plain	190-205	190-205	CD	180-289	183-450
BLF	130-170	135-170	BLF	130-170	135-170	BLF	147-205	148-205

Exchange Rates 5th September, 2022 Sterling Pound: Tk. 106.6985, dollar: Tk. 93.7365

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Brindabon	GBOP	10	300/-	Al-Amin
Fannings	* Madhupur	PF	30	372/-	Meghna/AKT
Clonal Brokens	* Madhupur	GBOP(BT2)	20	395/-	Meghna/PA
Clonal Fannings	Kedarpur	PF(BT1)	10	371/-	AKT
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	350/-	AKT
D (Incl Clone)	Kedarpur	D(BT1)	10	378/-	Meghna
CD (Incl Clone)	* Deundi	CD	10	289/-	Meghna

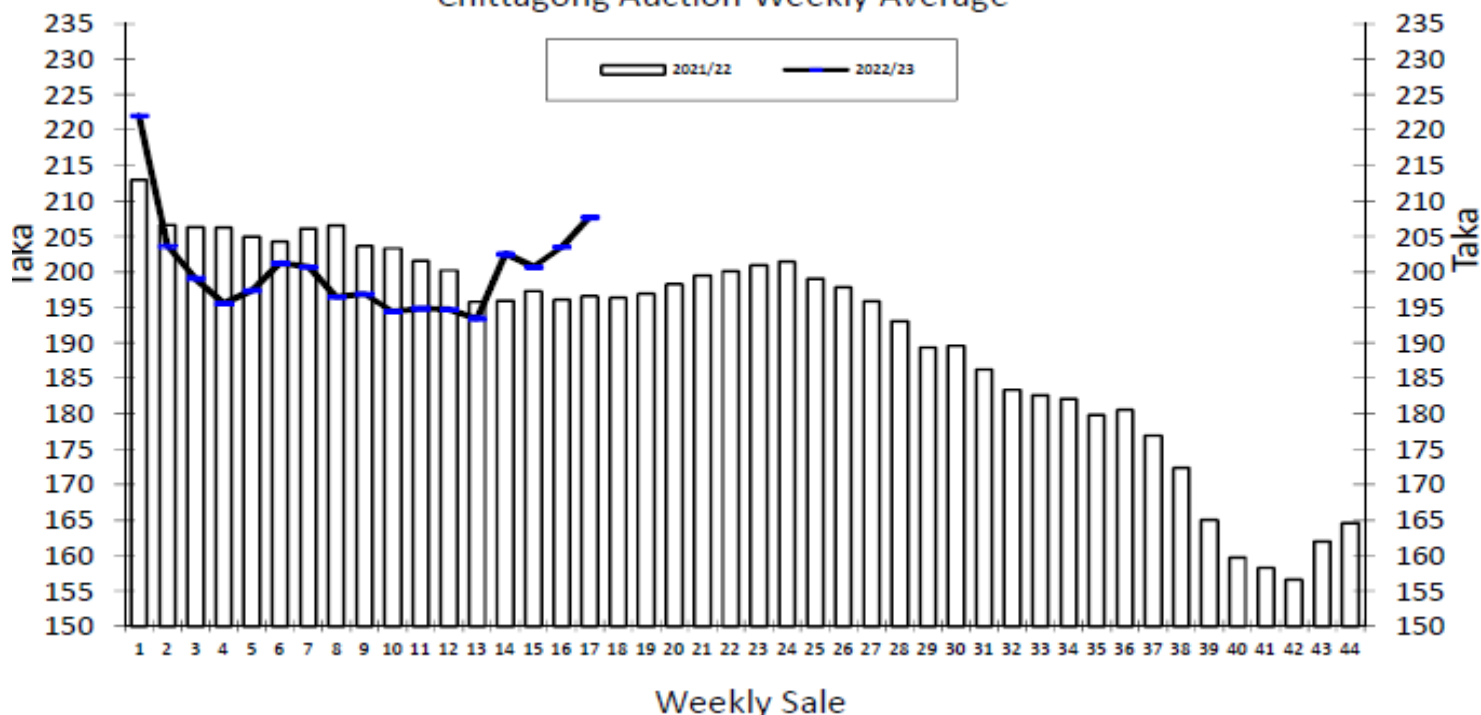
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 18)				Next Sale (Sale 19)			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	43,453	2,168,305	45,626	2,501,217	41,403	2,066,010	49,466	2,711,726
Dust	7,739	386,176	10,422	567,457	7,562	377,344	12,107	648,312
Total	51,192	2,554,481	56,048	3,068,674	48,965	2,443,354	61,573	3,360,039

Chittagong Auction Average: Sale 17
Season 2022/23: Tk. 207.72 & Season 2021/22: Tk. 196.59

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,792,461.0	194.61	1,460,031.0	202.09	22,928,987.3	75.4%	197.39	24,115,048.4	77.5%	192.70	1,186,061.1	-4.70
CTC DUST	446,783.7	204.53	390,482.6	228.77	7,225,672.3	23.8%	214.26	6,991,638.1	22.5%	221.92	-234,034.2	7.67
Sub-Total	2,239,244.7	196.59	1,850,513.6	207.72	30,154,659.6	99.1%	201.44	31,106,686.5	99.9%	199.27	952,026.9	-2.17
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.1%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	2,239,244.7	196.59	1,850,513.6	207.72	30,171,724.6	99.2%	201.38	31,106,686.5	99.9%	199.27	934,961.9	-2.11
Green Tea	0.0	0.00	30.0	158.33	7,234.9	0.0%	441.54	2,289.0	0.0%	412.09	-4,945.9	-29.45
Yellow Tea	0.0	0.00	0.0	0.00	20.0	0.0%	1,400.00	0.0	0.0%	0.00	-20.0	-1,400.00
Total	2,239,244.7	196.59	1,850,543.6	207.72	30,178,979.5	99.2%	201.44	31,108,975.5	99.9%	199.28	929,996.0	-2.16
Other (s)	0.0	0.00	496.8	130.00	240,663.4	0.8%	164.83	25,427.9	0.1%	119.49	-215,235.5	-45.34
G.Total	2,239,244.7	196.59	1,851,040.4	207.70	30,419,642.9	100.0%	201.15	31,134,403.4	100%	199.22	714,760.5	-1.93

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7,489.5	0.0%	198.85	7,489.5	198.85
Internal	2,239,244.7	196.59	1,851,040.4	207.70	30,419,642.9	100.00%	201.15	31,126,913.9	100.0%	199.22	707,271.0	-1.93
Grand Total	2,239,244.7	196.59	1,851,040.4	207.70	30,419,642.9	100.00%	201.15	31,134,403.4	100.0%	199.22	714,760.5	-1.93

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	July	12.18	12.34	11.27	-1.07	33.99	37.76	38.33	0.57
Sri Lanka	July	26.4	26.4	19.9	-6.5	156.9	188.1	153.0	-35.1
North India	July	141.1	158.6	133.3	-25.3	391.9	483.9	475.7	-8.2
South India	July	20.3	21.9	19.2	-2.7	119.1	144.7	138.2	-6.5
All India	July	161.4	180.5	152.5	-28.0	511.0	628.6	613.9	-14.7
Kenya	May	47.0	45.3	50.0	4.7	255.2	230.6	227.1	-3.5

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 35 – 30TH /31ST AUGUST, 2022

CTC: There was good demand. Brighter liquoring Assam were barely steady to at times easier. Well-made & clean medium Assams were well received and were steady. Brownish & plainer sorts were irregularly easier. Better Doors were barely steady. Other Doors categories were irregular around last levels.

Tea Category	Brokens	Fannings	Dusts
BEST ASSAMS	426-502	414-477	439-464
GOOD ASSAMS	364-414	339-401	364-426
MED ASSAMS	226-301	226-289	238-314
BEST DOOARS	314-326	314-326	NA
GOOD DOOARS	263-301	263-301	NA
MED/PLN DOOARS	138-226	138-213	NA

SILIGURI SALE 35- 31ST AUGUST, 2022

Good general demand initially however, the market met with reduced or rather restricted demand from the major blenders and the exporters diminished as the sale progressed. The total CTC leaf teas sold this week was 1013618.12Kgs of the total offering of 1366104.72Kgs.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	301-395	307-383	270-326
MEDIUM/ BETTER MEDIUM	207-289	201-301	176-263
COMMON / BLF	125-201	125-194	138-169

COONOOR SALE 35- 2ND SEPTEMBER, 2022

Good general demand initially however, the market met with reduced or rather restricted demand from the major blenders and the exporters diminished as the sale progressed.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	189-209	138-164	120-135	89-119	78-88
Medium Brokens	192-265	137-174	124-135	97-123	83-95
Smaller Brokens	173-226	144-164	123-140	104-122	88-103
Fannings	206-262	164-186	143-161	118-142	95-117

MOMBASA SALE 35- 30TH & 31ST AUGUST, 2022

Fairly good demand prevailed for the 161,056 packages (10,655,921.00 kilos) in the market but at irregular levels. 29.22% were neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	270 – 500	277 – 312	278 – 310	284 – 318
Good	256 – 380	274 – 289	277 – 290	286 – 293
Good Medium	259 – 300	266 – 284	271 – 289	270 – 291
Medium (KTDA)	250 – 275	244 – 265	258 – 266	245 – 270
Medium (Plantations)	186 – 284	191 – 244	202 – 233	200 – 258
Lower Medium	138 – 218	160 – 214	144 – 208	140 – 206
Plainer	088 – 167	114 – 192	126 – 196	132 – 184