

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 21 held on Monday 26TH September, 2022

CTC LEAF: 50,275 packages of Current Season teas on offer continued to meet with a strong demand.

BROKENS: Best Brokens met with more competition and were a dearer market appreciating by upto Tk.5/- and sometimes more. Good varieties also sold well and were fully firm to slightly dearer following quality. Medium varieties sold at around last levels but a fair weight of brown, plain varieties met with selective enquiry and were mostly easier with fair withdrawals. BLFs met with less demand at around last levels with more withdrawals.

FANNINGS: Best liquoring Fannings met with a stronger demand and were dearer by Tk.5/- and more following competition. Good varieties were also a strong market and were fully firm to slightly dearer. Medium types sold at around last levels but Plain varieties met with less demand and were easier. BLFs met with less demand at around last levels with more withdrawals.

CTC DUST: 50,275 packages of Current Season teas on offer met with a good demand. Good liquoring varieties were fully firm to slightly dearer closely following quality. Mediums sold well at around last levels. Plain/BLF Dusts were an easier market and saw fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: Best liquoring varieties were again a strong feature of the sale and were dearer following more competition from all sections of the market. There was a fair weight of brown, plain varieties on offer which met with limited interest and witnessed heavy withdrawals. Blenders lent stronger support with more interest from the Loose tea buyers.

Dusts sold well.

Our catalogue: (Sale 21) Avg: Tk 230.43, Sold 80.8% & (Sale 20) Avg: Tk 217.45, sold 81.9%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	220-225 nom	220-230 nom	Best	240-255	235-250	PD	200-286	197-281
Medium	222-232	220-230	Good	232-237	227-232	RD	188-372	170-374
Small	225-235	222-232	Medium	220-230	215-225	D	204-382	160-380
Plain	195-205	200-210	Plain	195-205	200-210	CD	160-310	218-408
BLF	130-170	130-170	BLF	130-170	130-170	BLF	148-169	160-172

Exchange Rates 26th September, 2022 Sterling Pound: Tk. 104.3658, dollar: Tk. 99.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Chandpore/Ruthna	GBOP/BOPS	20/10	253/-	Meghna/AKT/ASI
Fannings	* Lungla	PF	20	261/-	Meghna/AKT
Clonal Brokens	Kedarpur	GBOPS(BT1)	10	374/-	AKT
Clonal Fannings	* Madhupur	PF(BT1)	60	378/-	Meghna/AKT
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	372/-	AKT
D (Incl Clone)	* Madhupur	D(BT2)	20	382/-	AKT/Sharif
CD (Incl Clone)	* Amrail	CD	10	310/-	Shawon

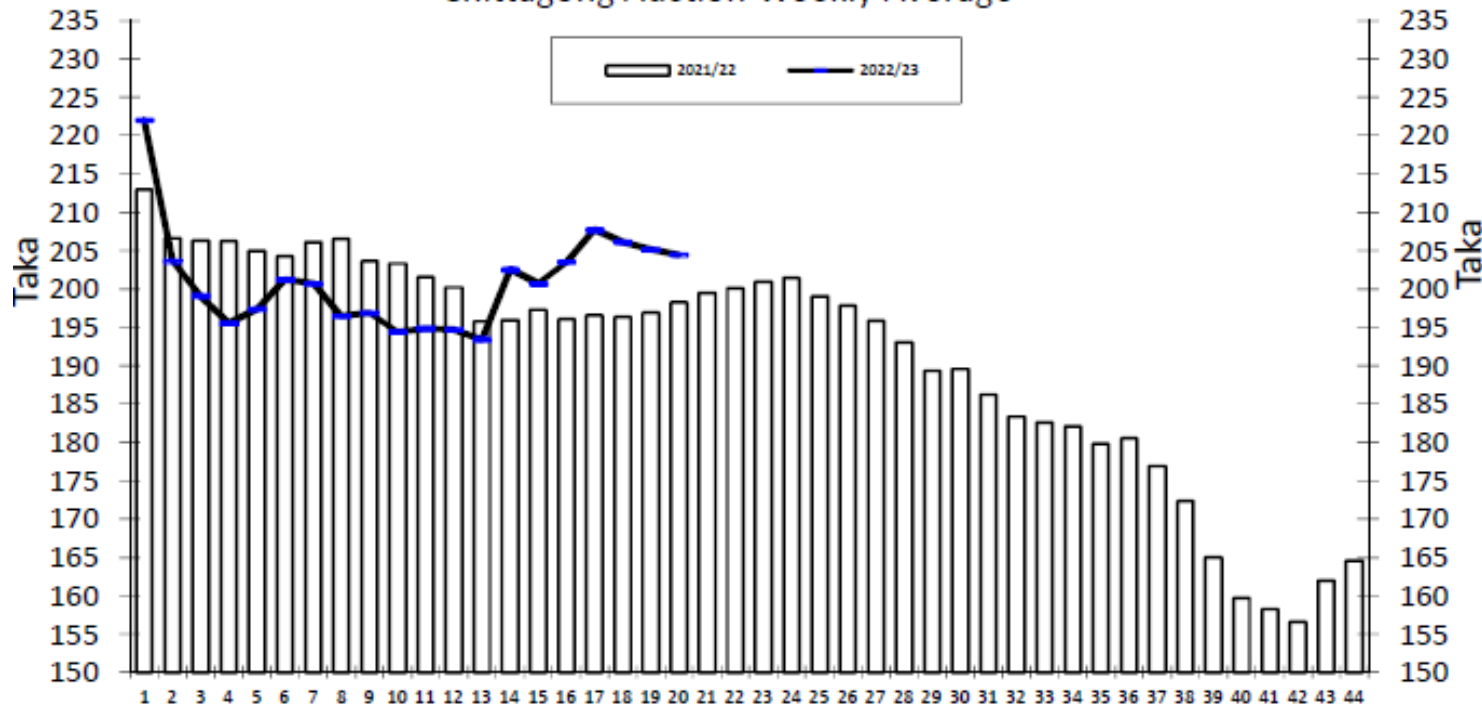
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 21)				Next Sale (Sale 22)			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	50,275	2,508,723	49,191	2,696,651	49,857	2,487,864	53,449	2,930,074
Dust	10,514	524,649	12,348	668,917	10,937	545,756	13,064	707,522
Total	60,789	3,033,371	61,539	3,365,568	60,794	3,033,621	66,513	3,637,596

Chittagong Auction Average: Sale 20
Season 2022/23: Tk. 204.49 & Season 2021/22: Tk. 198.28

Chittagong Auction Weekly Average



Weekly Sale

Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,080,924.0	196.35	1,490,808.8	200.62	29,334,210.6	76.7%	196.93	28,325,400.7	78.2%	194.09	-1,008,809.9	-2.84
CTC DUST	472,370.3	206.79	300,888.8	223.66	8,625,194.8	22.6%	212.90	7,858,821.0	21.7%	221.77	-766,373.8	8.87
Sub-Total	2,553,294.3	198.28	1,791,697.6	204.49	37,959,405.4	99.3%	200.56	36,184,221.7	99.9%	200.11	-1,775,183.7	-0.45
Orthodox	8,970.0	100.00	0.0	0.00	26,035.0	0.1%	101.48	0.0	0.0%	0.00	-26,035.0	-101.48
Total	2,562,264.3	197.94	1,791,697.6	204.49	37,985,440.4	99.3%	200.49	36,184,221.7	99.9%	200.11	-1,801,218.7	-0.39
Green Tea	35.0	1,838.57	0.0	0.00	10,150.9	0.0%	439.88	2,349.0	0.0%	405.39	-7,801.9	-34.48
Yellow Tea	0.0	0.00	0.0	0.00	20.0	0.0%	1,400.00	0.0	0.0%	0.00	-20.0	-1,400.00
Total	2,562,299.3	197.96	1,791,697.6	204.49	37,995,611.3	99.3%	200.56	36,186,570.7	99.9%	200.12	-1,809,040.6	-0.44
Other (s)	8,861.2	139.56	0.0	0.00	249,798.6	0.7%	163.91	26,521.5	0.1%	120.25	-223,277.1	-43.66
G.Total	2,571,160.5	197.76	1,791,697.6	204.49	38,245,409.9	100.0%	200.32	36,213,092.2	100%	200.06	-2,032,317.7	-0.26

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	21,946.0	0.06%	197.63	7,489.5	0.0%	198.85	-14,456.5	1.22
Internal	2,571,160.5	197.76	1,791,697.6	204.49	38,223,463.9	99.94%	200.32	36,205,602.7	100.0%	200.06	-2,017,861.2	-0.26
Grand Total	2,571,160.5	197.76	1,791,697.6	204.49	38,245,409.9	100.00%	200.32	36,213,092.2	100.0%	200.06	-2,032,317.7	-0.26

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	August	11.32	14.39	10.76	-3.63	45.31	52.15	49.09	-3.06
Sri Lanka	July	26.4	26.4	19.9	-6.5	156.9	188.1	153.0	-35.1
North India	July	141.1	158.6	133.3	-25.3	391.9	483.9	475.7	-8.2
South India	July	20.3	21.9	19.2	-2.7	119.1	144.7	138.2	-6.5
All India	July	161.4	180.5	152.5	-28.0	511.0	628.6	613.9	-14.7
Kenya	June	46.0	43.5	43.3	-0.2	301.0	274.1	270.4	-3.7

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 38- 20TH /21ST & 22ND SEPTEMBER, 2022

CTC: There was lower overall demand this week. Better Assams met with lesser enquiry and sold at easier levels. The trend was similar for medium Assam categories except for select clean well-made descriptions which met with good demand and were barely steady. Better Doosars were steady and sold around last levels. Plainer Doosars were barely steady. Exporters operated primarily on larger Brokens. Local Buyers operated on the Doosars.

Tea Category	Brokens	Fannings	Dusts
BEST ASSAMS	405-454	405-442	417-442
GOOD ASSAMS	331-380	319-380	331-405
MED ASSAMS	209-282	196-270	209-282
BEST DOOARS	307-319	307-319	NA
GOOD DOOARS	258-295	258-295	NA
MED/PLN DOOARS	135-221	135-209	NA

SILIGURI SALE 38-21ST SEPTEMBER, 2022

Good demand with levels for the Best/good categories continuing to ease irregularly barring few marks. Plainer sorts met with better demand at last levels.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	270-380	270-356	245-319
MEDIUM/ BETTER MEDIUM	202-245	196-258	196-233
COMMON / BLF	129-190	135-184	141-184

COONOOR SALE 38- 24TH SEPTEMBER, 2022

DEMAND: - Good demand.**MARKET:** - The total CTC leaf teas sold this week was **82.79 % (1160930.65kgs)** of the total offering of **1402182.93Kgs**.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	160-205	130-157	120-129	87-119	74-86
Medium Brokens	196-265	144-169	133-142	98-131	80-97
Smaller Brokens	179-258	142-171	130-141	99-129	90-98
Fannings	190-206	146-169	134-142	112-133	93-110

MOMBASA SALE 38- 19TH /20TH & 21ST SEPTEMBER, 2022

Good demand prevailed with prices irregular closely following quality for the 185,248 packages (12,244,672.00 kilos) on offer; 27.27% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	270 – 500	279 – 310	280 – 316	290 – 316
Good	255 – 354	272 – 296	279 – 322	298 – 316
Good Medium	255 – 285	270 – 287	277 – 293	280 – 316
Medium (KTDA)	250 – 278	244 – 268	258 – 282	245 – 292
Medium (Plantations)	206 – 262	210 – 256	200 – 226	206 – 248
Lower Medium	120 – 232	160 – 230	145 – 218	156 – 205
Plainer	100 – 170	128 – 206	134 – 197	140 – 196