

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 16 held on Monday 14<sup>th</sup> August, 2023

**CTC LEAF:** 58,443 packages of Current Season teas on offer met with a fair demand but again at easier rates.

**BROKENS:** Brokens particularly BOPs witnessed less demand and were easier by Tk.5/- to Tk.10/-. There were fair withdrawals. BLF teas met with some interest but there were heavy withdrawals.

**FANNINGS:** A few bright Fannings witnessed a fairly good demand and were about steady but all others declined following quality by Tk.4/- to Tk.7/-. There were again some withdrawals. BLF teas met with some interest but there were heavy withdrawals.

**CTC DUST:** 13,428 packages of Current Season teas on offer met with good demand. Good liquoring Dusts were a good market and sold well. Others met

with a fair demand and sold Tk. 5/- to Tk.8/- less over last. BLF Dusts met with fair demand at easier rates with some withdrawals.

**COMMENTS:** Offerings continued to be heavy and on the face of less demand prices continued to decline sharply. Blenders lent good support but were holding lower limits. Loose tea buyers continued to be very selective. As a result, there has been a fair decline in price realization. Dusts sold well.

**Our catalogue: (Sale 16) Avg: Tk 208.27, Sold 75.7 % , (Sale 15) Avg: Tk 213.17, Sold 66.7 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	218-225	225-235	Best	218-225	220-230	PD	177-217	170-235
Good	205-215	210-220	Good	205-215	210-220	RD	113-340	130-370
Medium	195-200	200-208	Medium	190-200	200-205	D	140-335	158-225
Plain	165-175	165-175	Plain	165-175	170-180	CD	120-420	140-370
BLF	120-135	120-135	BLF	120-135	120-135	BLF	113-180	130-190

Exchange Rates 7<sup>th</sup> August, 2023 Sterling Pound: 138.1442 Dollar: Tk. 108.5000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	320/-	AKT
Fannings	* Madhupur	PF	20	315/-	AKT
Clonal Brokens	Kedarpur	GBOP(BT1)	10	368/-	Three Star
Clonal Fannings	* Madhupur	PF(BT1)	40	355/-	MA/AKT
RD/PD (incl.Clone)	Kedarpur	RD(BT1)	10	335/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	10	340/-	Shawon
CD (incl.Clone)	*Madhupur	CD(BT1)	10	420/-	Shawon

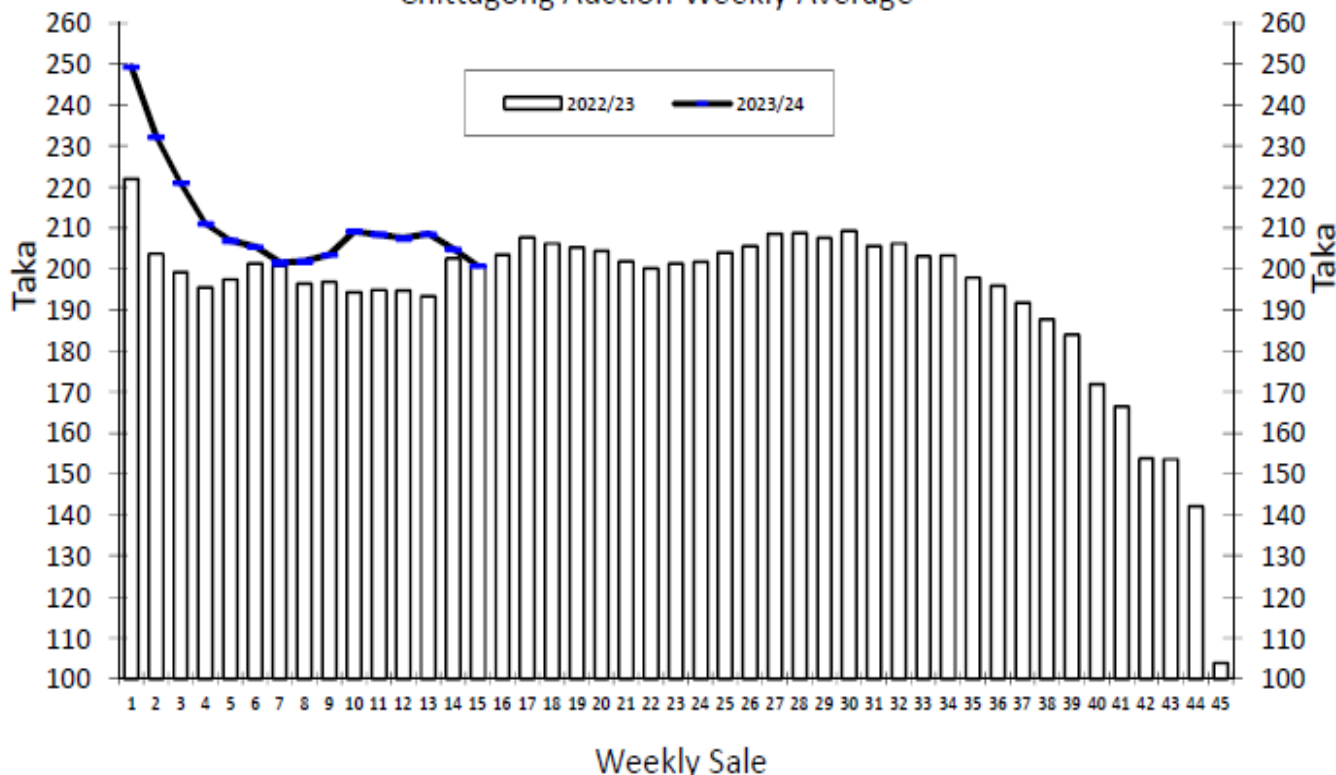
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 16 )				Next Sale ( Sale 17 )			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	58,443	2,916,306	53,700	2,679,630	62,068	3,097,193	37,044	1,848,496
Dust	13,428	670,057	13,301	663,720	14,025	699,848	9,445	471,306
Total	71,871	3,586,363	67,001	3,343,350	76,093	3,797,041	46,489	2,319,801

Chittagong Auction Average - Sale 15  
(Season 2023/24): 200.72 & (Season 2022/23): 200.68

### Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,920,662.5	195.53	1,724,709.0	198.93	20,473,311.5	77.18%	191.40	18,555,749.0	76.39%	204.26	-1,917,562.5	12.86
CTC DUST	539,195.2	219.05	511,660.3	206.78	6,027,809.4	22.72%	221.43	5,574,885.8	22.95%	221.82	-452,923.6	0.38
Sub-Total	2,459,857.7	200.68	2,236,369.3	200.72	26,501,120.9	99.90%	198.23	24,130,634.8	99.34%	208.32	-2,370,486.1	10.08
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00
Total	2,459,857.7	200.68	2,236,369.3	200.72	26,501,120.9	99.90%	198.23	24,130,634.8	99.34%	208.32	-2,370,486.1	10.08
Green Tea	58.5	660.26	16.5	1,739.09	2,200.0	0.01%	409.09	457.5	0.00%	882.48	-1,742.5	473.39
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00
Total	2,459,916.2	200.69	2,236,385.8	200.73	26,503,320.9	99.91%	198.25	24,131,119.8	99.34%	208.33	-2,372,201.1	10.08
Other (s)	3,964.4	118.25	6,968.3	127.78	24,931.1	0.09%	119.28	160,481.5	0.66%	126.40	135,550.4	7.12
G.Total	2,463,880.6	200.56	2,243,354.1	200.51	26,528,252.0	100%	198.18	24,291,601.3	100%	207.79	-2,236,650.7	9.61

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	7,489.5	0%	198.85	10,484.5	0.04%	225.26	2,995.0	26.41
Internal	2,463,880.6	200.56	2,243,354.1	200.51	26,520,762.5	100%	198.18	24,281,116.8	99.96%	207.78	-2,239,645.7	9.61
Grand Total	2,463,880.6	200.56	2,243,354.1	200.51	26,528,252.0	100%	198.18	24,291,601.3	100%	207.79	-2,236,650.7	9.61

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	June	13.35	12.59	10.72	-1.87	25.42	27.06	26.44	-0.62
Sri Lanka	June	31.1	20.1	22.9	2.8	135.9	133.2	134.4	1.2
North India	June	145.7	119.3	109.7	-9.6	325.3	347.1	344.0	-3.1
South India	June	25.4	23.9	28.2	4.3	122.8	119.6	113.7	-5.9
All India	June	171.1	143.2	137.9	-5.3	448.1	466.7	457.7	-9.0
Kenya	May	45.3	57.9	57.9	0.0	230.6	227.9	225.5	-2.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

**OTHER MARKETS****KOLKATA SALE 32 – 8<sup>TH</sup>, 9<sup>TH</sup> & 10<sup>TH</sup> AUGUST, 2023**

CTC: There was good demand. Best Assams were barely steady whilst other categories saw a drop in levels & sold at easier rates except for cleaner medium Assams which were barely steady. The Dooars market was overall barely steady for most. M/s Hindustan Unilever operated on good and better medium Assams in the leaf and dust market. Local buyers operated on clean, well-made varieties. Exporters showed fair interest on larger Broken.

Tea Category USC/KG	Price Range
BEST ASSAMS	422-506
GOOD ASSAMS	313-398
MED ASSAMS	181-277
GOOD DOOARS	277-325
BETTER MED DOOARS	217-253
MEDIUM DOOARS	157-193
PLAIN DOOARS	121-145

**COONOOR SALE 32- 5TH AUGUST, 2023**

DEMAND: - Good general demand continued to persist at irregular price levels for all categories of teas. The major blenders continue to be the mainstay and absorbed 50.73% of the total CTC Leaf sold .. Exporters were active on the better medium, medium and plainer category larger and medium broken grades and on the blacker cleaner Fanning grades.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Broken	145-175	122-141	107-118	99-106	96-98
Medium Broken	164-272	133-158	114-130	100-113	90-99
Smaller Broken	166-230	133-157	113-131	106-117	95-105
Fannings	164-193	147-163	121-141	106-119	92-105

**MOMBASA SALE 32`- 7<sup>TH</sup>/8<sup>TH</sup> & 9<sup>TH</sup> AUGUST, 2023**

There was improved general demand for the 196,719 packages (13,514,011.00 kilos) on offer with prices closely following quality; 33.12% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 497	287 – 391	298 – 318	275 – 316
Good	255 – 314	262 – 334	280 – 315	270 – 298
Good Medium	255 – 301	262 – 322	272 – 312	270 – 302
Medium (KTDA)	250 – 290	244 – 290	258 – 298	245 – 297
Medium (Plantations)	136 – 269	160 – 230	198 – 268	207 – 279
Lower Medium	124 – 193	100 – 218	100 – 211	100 – 216
Plainer	090 – 144	070 – 140	060 – 162	070 – 160

