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TEA MARKET REPORT – Sale 17 held on Monday 21st August, 2023

CTC LEAF: 62,068 packages of teas on offer met with less demand with prices easing further.

BROKENS: All Broken grades met with less demand and prices eased further in line with quality. There were heavy withdrawals. BLF teas met with fair interest but there were heavy withdrawals.

FANNINGS: There were only a few bright Fannings which were well supported at much easier rates often dropping by Tk.5/- and more. All other varieties met with only a fair demand and prices eased further with more withdrawals. BLF teas met with fair interest but there were heavy withdrawals.

CTC DUST: 14,025 packages of teas on offer met with fair demand. Good liquoring Dusts were irregular and sold at easier levels. Mediums were also easier by Tk.5/- to Tk.10/- closely following quality. Plain and BLF Dusts met with a limited demand and again saw heavy withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: Offerings were the highest so far this season and in the face of reduced competition, price declined further with many more withdrawals. Blenders were operating in fair strength but were holding lower limits. Loose tea buyers lent some support.

Dusts were an easier market.

Our catalogue: (Sale 17) Avg: Tk 201.67, Sold 67.9 %, (Sale 16) Avg: Tk 207.35, Sold 77.2 %

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-------------|-----------|------|-----------|-----------|
| Best | 212-220 | 218-225 | Best | 213-222 nom | 218-225 | PD | 175-240 | 177-217 |
| Good | 195-205 | 205-215 | Good | 197-207 | 205-215 | RD | 115-354 | 113-340 |
| Medium | 185-190 | 195-200 | Medium | 185-190 | 190-200 | D | 135-347 | 140-335 |
| Plain | 160-170 | 165-175 | Plain | 160-170 | 165-175 | CD | 180-440 | 120-420 |
| BLF | 115-140 | 120-135 | BLF | 115-140 | 120-135 | BLF | 115-181 | 113-180 |

Exchange Rates 14th August, 2023 Sterling Pound: 138.0019 Dollar: Tk. 108.5000

Top Prices – This Week

| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
|--------------------|------------|-----------|---------|-------|--------------|
| Brokens | * Madhupur | GBOP(S) | 20 | 310/- | AKT/Banani |
| Fannings | * Madhupur | PF | 20 | 310/- | Aftab/AKT |
| Clonal Brokens | Kedarpur | GBOP(BT1) | 10 | 367/- | GT |
| Clonal Fannings | * Madhupur | PF(BT1) | 20 | 345/- | Ispahani/AKT |
| RD/PD (incl.Clone) | * Madhupur | RD | 10 | 354/- | Orion |
| D (incl.Clone) | * Madhupur | D(BT1) | 10 | 347/- | MA |
| CD (incl.Clone) | * Madhupur | CD(BT1) | 10 | 440/- | AKT |

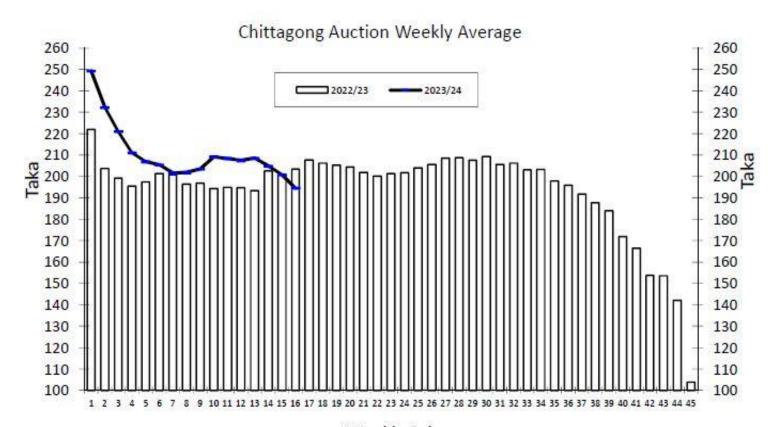
^{*} Above price(s) realised in our catalogue

Offerings

This Sale (Sale 17) Next Sale (Sale 18) Season 2022-23 Sagon 2023-24

| | | I III Dail | (Duit I') | Tiene suie (suie 10) | | | | | |
|-------|----------------|------------|------------|------------------------|--------------------------------------|-----------|----------|----------------|--|
| | Season 2023-24 | | | 22-23 | Season 2023-24 Season 2023-24 | | | Season 2022-23 | |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | |
| Leaf | 62,068 | 3,097,193 | 37,044 | 1,848,496 | 56,487 | 2,818,701 | 43,453 | 2,168,305 | |
| Dust | 14,025 | 699,848 | 9,445 | 471,306 | 12,964 | 646,904 | 7,739 | 386,176 | |
| Total | 76,093 | 3,797,041 | 46,489 | 2,319,801 | 69,451 | 3,465,605 | 51,192 | 2,554,481 | |
| | | | | | | | | | |

Chittagong Auction Average - Sale 16 (Season 2023/24): 194.59 & (Season 2022/23): 203.53



For the Sale Up-to-Date Sale Season 2023/24 Season 2022/23 Season 2022/23 Season 2023/24 (+/-) Season 2022/23 Taka Taka Taka Qty. (Kg) Qty. (Kg) Taka Taka Category Qty. (Kg) (%) Qty. (Kg) (%) Qty. (Kg) 2,181,706.0 22,655,017.5 77.36% 20,370,663.0 203.21 -2,284,354.5 CTC LEAF 198.57 1,814,914.0 192.50 192.09 76.58% 11.12 CTC DUST 573,346.1 222.41 492,255.8 202.30 6,601,155.5 22.54% 221.52 6,067,141.6 22.81% 220.23 -534,013.9 -1.28 -2,818,368.4 Sub-Total 2,755,052.1 203.53 2,307,169.8 194.59 29,256,173.0 99.91% 198.73 26,437,804.6 99.39% 207.12 8.39 Orthodox 0.0 0.00 0.0 0.00 0.0 0.00% 0.00 0.0 0.00% 0.00 0.0 0.00 Total 2,755,052.1 203.53 2.307.169.8 194.59 29,256,173.0 99.91% 198.73 26,437,804.6 99.39% 207.12 -2.818.368.4 8.39 462.5 Green Tea 59.0 653.14 5.0 1,370.00 2,259.0 0.01% 415,46 0.00% 887.75 -1.796.5 472.29 Oolong Tea 0.0 0.0 0.0 0.00% 1,250.00 1,250.00 Yellow Tea 0.0 0.00 0.0 0.00 0.0 0.00% 0.00 20.5 0.00% 1.250.00 20.5 1,250.00 Total 2,755,111.1 203.54 2,307,174.8 194.59 29,258,432.0 99.91% 198.75 26,438,294.6 99.39% 207.13 -2,820,137.4 8.38 Other (s) 7.04 996.8 161,478,3 136.547.2 0.0 0.00 113.00 24.931.1 0.09% 119.28 0.61% 126.32 194.55 G.Total 2,755,111.1 203.54 2,308,171.6 29,283,363.1 100% 198.68 26,599,772.9 100% 206.64 -2,683,590.2 7.96

Buyer Purchase Analysis

| | | For th | e Sale | | | | Up-to-Da | ate Sale | | | | |
|--------------------|-------------|--------|-------------|--------|--------------|-----------|----------|--------------|-----------|--------|-------------------|-------|
| | Season 20 | 22/23 | Season 202 | 23/24 | Seaso | n 2022/23 | | Seaso | n 2023/24 | | (+/-) Season 2022 | 2/23 |
| Buyer | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 7,489.5 | 0.03% | 198.85 | 10,484.5 | 0.04% | 225.26 | 2,995.0 | 26.41 |
| Internal | 2,755,111.1 | 203.54 | 2,308,171.6 | 194.55 | 29,275,873.6 | 99.97% | 198.68 | 26,589,288.4 | 99.96% | 206.63 | -2,686,585.2 | 7.95 |
| Grand Total | 2,755,111.1 | 203.54 | 2,308,171.6 | 194.55 | 29,283,363.1 | 100% | 198.68 | 26,599,772.9 | 100% | 206.64 | -2,683,590.2 | 7.96 |

Crop of Major Tea Producing & Exporting Countries

| | | 13 | For the Month | n | 100 IS | | Up-to-Date | | -5% |
|--------------|-------|-------|---------------|-------|------------|-------|------------|-------|-----------|
| Country | Month | 2021 | 2022 | 2023 | (+/-) 2022 | 2021 | 2022 | 2023 | +/-) 2022 |
| Bangladesh * | June | 13.35 | 12.59 | 10.72 | -1.87 | 25.42 | 27.06 | 26.44 | -0.62 |
| Sri Lanka | June | 31.1 | 20.1 | 22.9 | 2.8 | 135.9 | 133.2 | 134.4 | 1.2 |
| North India | June | 145.7 | 119.3 | 109.7 | -9.6 | 325.3 | 347.1 | 344.0 | -3.1 |
| South India | June | 25.4 | 23.9 | 28.2 | 4.3 | 122.8 | 119.6 | 113.7 | -5.9 |
| All India | June | 171.1 | 143.2 | 137.9 | -5.3 | 448.1 | 466.7 | 457.7 | -9.0 |
| Kenya | May | 45.3 | 57.9 | 57.9 | 0.0 | 230.6 | 227.9 | 225.5 | -2.3 |

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 33 – 16th, 17th & 18th AUGUST, 2023

CTC: There was good demand. Best liquoring Assams were irregular and sold at barely steady to easier levels. Good and medium Assams were irregularly easier. Good and medium Dooars were irregularly easier. Plainer Dooars met with lower demand and sold at easier levels. Local buyers operated on clean, well-made varieties. Exporters operated on larger brokens.

| Tea Category USC/KG | Price Range |
|---------------------|-------------|
| BEST ASSAMS | 409-445 |
| GOOD ASSAMS | 301-385 |
| MED ASSAMS | 168-253 |
| GOOD DOOARS | 277-301 |
| BETTER MED DOOARS | 193-241 |
| MEDIUM DOOARS | 156-180 |
| PLAIN DOOARS | 120-144 |

COONOOR SALE 33- 18th AUGUST, 2023

Market opened to a fair demand but reduced as the sale progressed with only the major blenders operating selectively. The total CTC offering stood at 1643341.89Kgs of which 1088691.33Kgs (66.92%) was sold. The exporters were fairly active on the larger broken grades and selective on medium broken and fanning especially the blacker sorts and very price sensitive.

| CTC Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
|---------------------|---------|---------|------------------|---------|--------|
| Larger Brokens | 158-172 | 114-137 | 106-113 | 99-105 | 96-97 |
| Medium Brokens | 185-224 | 128-148 | 112-126 | 99-112 | 96-97 |
| Smaller Brokens | 162-223 | 123-152 | 113-122 | 101-112 | 96-100 |
| Fannings | 161-183 | 132-160 | 116-131 | 102-114 | 96-101 |

SILIGURI SALE 33- 16th AUGUST, 2023

LEAF & DUST: Fair demand. Levels across all segments were generally easier & faced some withdrawals. Few well made & liquoring sorts were around last. Buying Pattern: Internal- Operated. Blenders- Active

| Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|-----------------------|-----------------|------------------|---------------|
| Good / Best | 265-349 | 265-337 | 229-289 |
| Medium/ Better Medium | 162-259 | 162-259 | 156-223 |
| Common / BLF | 108-156 | 114-156 | 114-150 |

MOMBASA SALE 33'- 14th /15th & 16th AUGUST, 2023

Good but irregular demand for the 232,980 packages (15,437,671.50 kilos) available; 32.69% were neglected.

| Good but irregular demand for the 232,700 packages (13,437,071.30 knos) available, 32.07% were neglected. | | | | | | | | | |
|---|-----------|-----------|-----------|-----------|--|--|--|--|--|
| CTC | BP1 – USC | PF1 – USC | PD – USC | D1 – USC | | | | | |
| QUOTATIONS | | | | | | | | | |
| Best | 255 - 600 | 290 – 396 | 290 – 332 | 270 – 325 | | | | | |
| Good | 255 – 426 | 262 – 330 | 270 – 320 | 270 – 308 | | | | | |
| Good Medium | 255 – 344 | 262 – 330 | 270 – 318 | 270 – 306 | | | | | |
| Medium (KTDA) | 250 – 261 | 244 – 291 | 258 – 304 | 245 – 310 | | | | | |
| Medium (Plantations) | 138 – 299 | 169 – 238 | 194 – 280 | 204 – 275 | | | | | |
| Lower Medium | 111 – 186 | 100 – 191 | 097 - 207 | 102 - 223 | | | | | |
| Plainer | 082 - 162 | 065 - 148 | 062 - 168 | 067 - 164 | | | | | |

Qty. = Million Kg