

# NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 12 held on Monday 17<sup>th</sup> July, 2023

**CTC LEAF:** 44,501 packages of Current Season & 130 packages of Old Season teas on offer once again met with a strong demand.

**BROKENS:** All good Brokens continued to meet with a strong demand and were mostly firm to slightly dearer following competition. Other varieties witnessed improved demand at slightly dearer rates in line with quality. BLF teas met with a good demand at around last levels with a few cleaner varieties appreciating in price over last.

**FANNINGS:** Good Fannings continued to meet with a strong market and were slightly dearer following competition. Other varieties met with a little more interest and were mostly firm to slightly dearer following quality. BLF teas met with a good demand at around last levels with a few cleaner varieties appreciating in price over last.

**CTC DUST:** 12,925 packages of Current Season teas on offer met with fair demand. Good liquoring Dusts had fair demand and sold Tk.5/- to Tk.8/- below last levels. Mediums were an easier market with some withdrawals. Plain and BLF had some withdrawals and sold Tk.5/- to Tk.10/- lower than last levels. Blenders were active whilst Loose tea buyers were selective.

**COMMENTS:** There was more interest for improved liquoring varieties particularly from the Blenders who continued to lend strong support. Loose tea buyers lent fair support especially for the better liquoring varieties.

Dusts were an easier market with some withdrawals.

**Our catalogue: (Sale 12) Avg: Tk 221.24, Sold 84.7 % , (Sale 11) Avg: Tk 222.33, Sold 89.5 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	245-255	240-255	Best	240-250	235-245	PD	195-251	193-259
Good	230-240	225-235	Good	230-235	225-230	RD	127-3300	172-250
Medium	215-225	210-220	Medium	215-225	210-220	D	140-365	165-365
Plain	185-195	180-190	Plain	185-195	180-190	CD	174-400	210-422
BLF	120-160	120-140	BLF	120-160	120-140	BLF	127-190	140-190

Exchange Rates 17<sup>th</sup> July, 2023 Sterling Pound: 1140.5121 Dollar: Tk. 107.5000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	370/-	Nishat
Fannings	* Madhupur	PF	20	345/-	AKT
Clonal Brokens	* Madhupur	GBOP(BT1)	20	405/-	GT/AKT
Clonal Fannings	* Madhupur	PF(BT1)	20	380/-	Ispahani/AKT
RD/PD (incl.Clone)	* Madhupur	RD(BT1)	10	350/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	10	365/-	Shawon
CD (incl.Clone)	* Madhupur	CD(BT1)	10	400/-	Popular

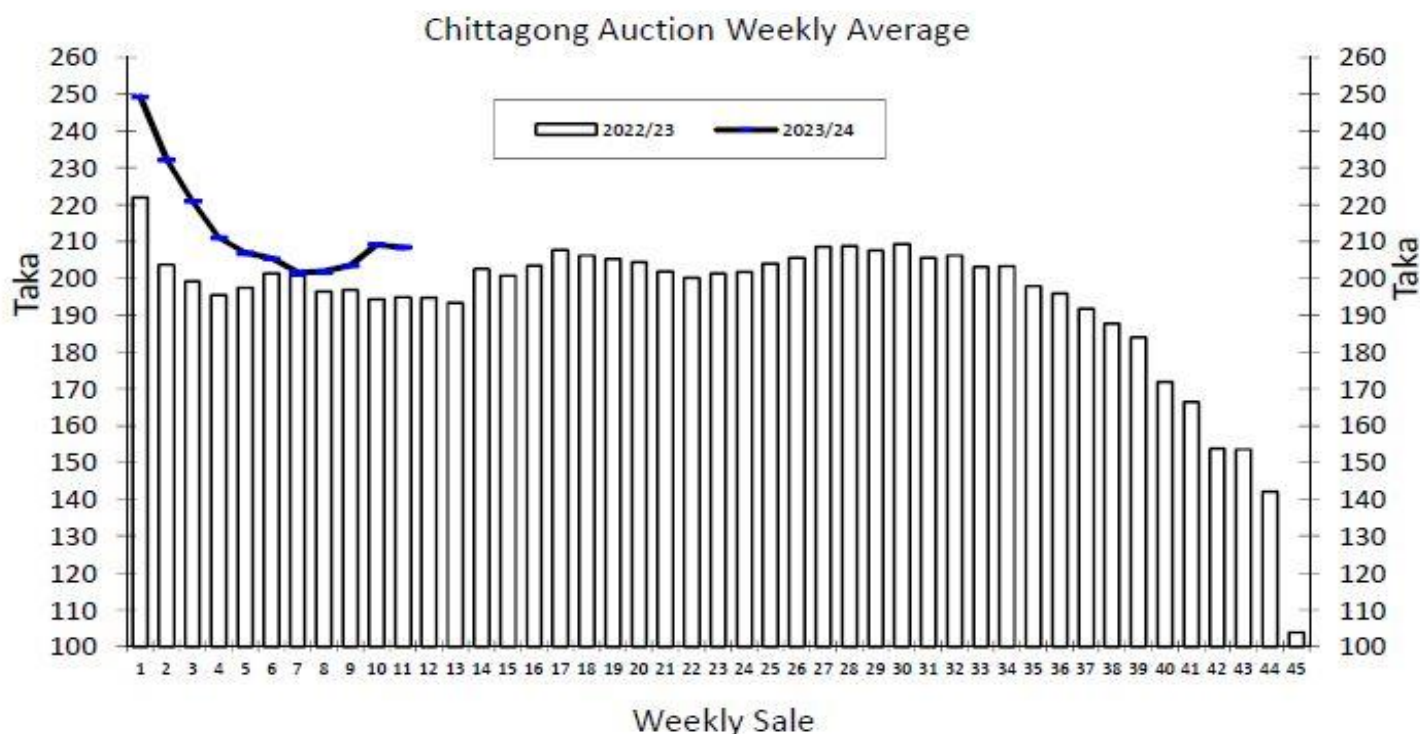
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 12 )				Next Sale ( Sale 13 )			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	44,631	2,227,087	53,186	2,653,981	57,255	2,857,025	47,636	2,377,036
Dust	12,925	644,958	13,534	675,347	15,839	790,366	13,159	656,634
Total	57,556	2,872,044	66,720	3,329,328	73,094	3,647,391	60,795	3,033,671

Chittagong Auction Average - Sale 11

(Season 2023/24): 208.45 & (Season 2022/23): 194.87



Category	For the Sale				Up-to-Date Sale									
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)
CTC LEAF	1,862,129.3	187.81	1,623,471.1	204.63	12,967,090.2	76.70%	190.16	11,038,245.4	75.12%	204.82	-1,928,844.8	14.66		
CTC DUST	540,513.5	219.19	483,982.5	221.26	3,929,845.7	23.25%	225.66	3,517,996.9	23.94%	226.88	-411,848.8	1.22		
Sub-Total	2,402,642.8	194.87	2,107,453.6	208.45	16,896,935.9	99.95%	198.42	14,556,242.3	99.06%	210.15	-2,340,693.6	11.73		
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00		
Total	2,402,642.8	194.87	2,107,453.6	208.45	16,896,935.9	99.95%	198.42	14,556,242.3	99.06%	210.15	-2,340,693.6	11.73		
Green Tea	56.5	843.19	0.0	0.00	2,097.5	0.01%	393.38	257.0	0.00%	1,146.96	-1,840.5	753.58		
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00		
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00		
Total	2,402,699.3	194.89	2,107,453.6	208.45	16,899,033.4	99.96%	198.44	14,556,526.8	99.06%	210.17	-2,342,506.6	11.73		
Other (s)	0.0	0.00	15,636.7	131.63	6,954.5	0.04%	121.29	137,590.9	0.94%	124.84	130,636.4	3.55		
G.Total	2,402,699.3	194.89	2,123,090.3	207.88	16,905,987.9	100%	198.41	14,694,117.7	100%	209.37	-2,211,870.2	10.96		

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale									
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)
Export	0.0	0.00	0.0	0.00	0.0	0%	0.00	9,486.0	0.06%	224.45	9,486.0	224.45		
Internal	2,402,699.3	194.89	2,123,090.3	207.88	16,905,987.9	100%	198.41	14,684,631.7	99.94%	209.36	-2,221,356.2	10.95		
Grand Total	2,402,699.3	194.89	2,123,090.3	207.88	16,905,987.9	100%	198.41	14,694,117.7	100%	209.37	-2,211,870.2	10.96		

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	May	6.15	7.42	8.17	0.75	12.07	14.48	15.71	1.24
Sri Lanka	May	31.1	26.0	26.5	0.5	135.9	112.8	111.1	-1.7
North India	May	78.1	101.4	102.1	0.7	179.6	227.9	234.3	6.4
South India	May	24.4	27.8	25.7	-2.1	97.5	95.7	85.6	-10.1
All India	May	102.5	129.2	127.8	-1.4	277.1	323.6	319.9	-3.7
Kenya	April	49.3	41.3	49.5	8.2	185.3	177.0	167.6	-9.4

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

**OTHER MARKETS****KOLKATA SALE 28- 11<sup>TH</sup>, 12<sup>TH</sup> & 13<sup>TH</sup> JULY, 2023**

CTC: There was improved demand this week. Best liquoring Assams were steady. Good Assams sold irregularly around last levels whilst the remainder was barely steady. Good and medium Dooars were barely steady. Plainer Dooars sold irregularly around last levels. Exporters showed fair interest on larger Brokens. There was limited support from local buyers.

Tea Category USC/KG	Price Range
BEST ASSAMS	450-548
GOOD ASSAMS	341-438
MED ASSAMS	195-280
GOOD DOOARS	280-329
BETTER MED DOOARS	243-268
MEDIUM DOOARS	183-219
PLAIN DOOARS	122-158

**SILIGURI SALE 28- 12<sup>TH</sup> JULY, 2023**

LEAF & DUST: Good demand. Well-made teas across all segments sold around last. The remainder tended irregular & easier. Buying Pattern: Internal- Main stay. Blenders- Active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	329-408	316-396	268-341
MEDIUM / BETTER MEDIUM	195-316	195-304	176-256
COMMON / BLF	122-183	122-183	128-164

**COONOR SALE 28- 15<sup>TH</sup> JULY, 2023**

Good Demand for the best & good teas. Others met with fair selective demand. The total CTC leaf teas sold this week was 64.89% (1162981.81kgs) of the total offering of 1792201.74Kgs. Up country buyers and local traders continued to be choosy. Exporters marginally improved their buying this week however were very choosy on the teas based on leaf appearance. Browner sorts continue to be discounted.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	141-201	118-134	105-117	100-103	97-99
Medium Brokens	168-281	129-157	112-128	102-114	97-101
Smaller Brokens	175-293	140-158	117-135	103-116	97-102
Fannings	208-237	153-175	119-142	102-118	97-101

**MOMBASA SALE 28- 10<sup>TH</sup> /11<sup>TH</sup> & 12<sup>TH</sup> JULY, 2023**

There was some improvement in general demand for the 262,591 packages (17,328,143.00 kilos) available; 46.01% were neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 286	264 – 322	270 – 302	270 – 296
Good	255 – 271	262 – 287	270 – 288	270 – 280
Good Medium	255 – 256	262 – 280	270 – 286	270 – 280
Medium (KTDA)	250 – 252	244 – 269	258 – 272	245 – 274
Medium (Plantations)	150 – 196	120 – 214	175 – 262	195 – 276
Lower Medium	095 – 202	100 – 192	108 – 216	102 – 198
Plainer	054 – 108	050 – 148	060 – 169	072 – 170