

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 34 held on Monday 18<sup>th</sup> December, 2023

**CTC LEAF:** 76,102 packages of tea on offer met with a fairly good demand.

**BROKENS:** Well made Brokens were quite a strong feature and often advanced in prices following competition. Other varieties met with a fair demand and were generally a little easier and there were some withdrawals. Plain teas continued to attract less interest and prices accordingly eased further. There were quite heavy withdrawals. BLF teas met with less demand than last with a decline in price and heavy withdrawals.

**FANNINGS:** A few good liquoring Fannings were quite a strong market and were firm to slightly dearer. Other varieties met with a fair demand but prices were about steady to little easier. However, there were quite heavy withdrawals. Plain teas followed a similar trend as of last week with heavier withdrawals. BLF teas met with less demand than last with a decline in price and heavy withdrawals.

**DUST:** 15,811 packages of tea on offer met with fair demand. Good liquoring Dusts met with a fair demand and sold Tk.5/- to Tk.8/- less than last levels. Mediums were an easier market and sold around Tk.5/- to Tk.10/- less than last following quality. Plain and BLF Dusts again continued to be difficult of sale and with heavy withdrawals. Blenders were fairly active whilst Loose tea buyers were selective.

**COMMENTS:** Reprinted teas from previous sales constituted the bulk of the offerings and owing to lack of interest for these teas, withdrawal percentage was heavy. Furthermore, there was also easing of price levels. The fresh Invoices, however, were well supported at irregular rates. Blenders lent fairly good support and there was some interest from the Loose tea buyers. Dusts were an easier market with heavy withdrawals.

**Our catalogue: (Sale 34) Avg: Tk 179.61 , Sold 49.90 % , (Sale 33) Avg: Tk 174.69 , Sold 52.79 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	195-210 nom	190-210 nom	Best	205-220 nom	205-220 nom	PD	142-258	145-240
Good	170-180	170-180	Good	175-185	175-190	RD	145-260	100-315
Good Med	150-160	155-165	Good Med	160-170	165-175	D	135-270	110-300
Medium	135-145	135-150	Medium	135-145	140-150	CD	188-305	135-350
Plain	110-120	115-125	Plain	110-120	120-130	BLF	95-175	110-180
BLF	80-120	80-125	BLF	80-120	80-125			

Exchange Rates 18<sup>th</sup> December, 2023 Sterling Pound 138.6995 Dollar: Tk. 109.5000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Rangapani	GBOP	10	275/-	Ajanta
Fannings	* Monipur	PF	10	249/-	Meghna
Clonal Brokens	Amtali	GBOP(S)	10	310/-	Shati
Clonal Fannings	Amtali	DMPF(S)	10	285/-	PA
RD/PD (incl.Clone)	* Madhupur	RD(TV1)	10	260/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	10	270/-	BG
CD (incl.Clone)	Kedarpur	CD(BT1)	5	361/-	AKT
GREEN TEA	* Kazi & Kazi	Soumee	20	650/-	Meghna

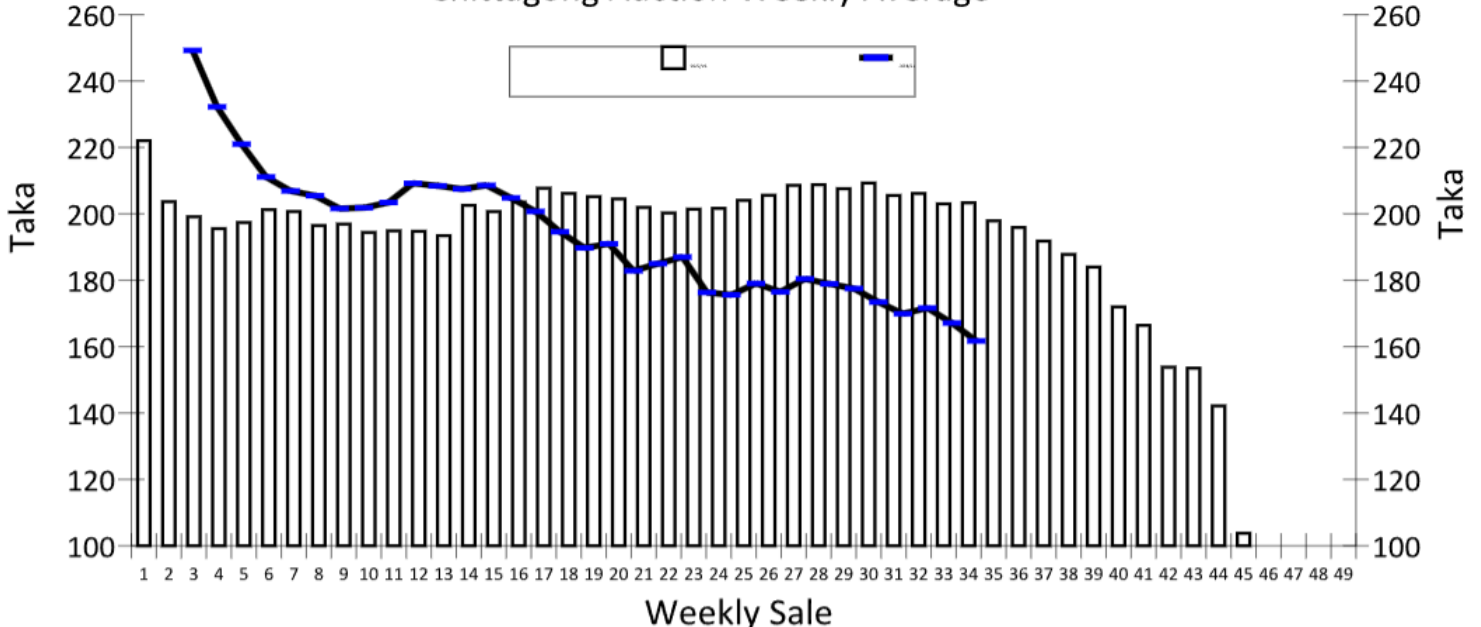
\* Above price(s) realised in our catalogue

### Offerings

	This Sale (Sale 34)				Next Sale (Sale 35)			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	76,102	3,797,490	51,752	2,582,425	67,810	3,383,719	61,310	3,059,369
Dust	15,811	788,969	13,241	660,726	17,527	874,597	12,358	616,664
<b>Total</b>	<b>91,913</b>	<b>4,586,459</b>	<b>64,993</b>	<b>3,243,151</b>	<b>85,337</b>	<b>4,258,316</b>	<b>73,668</b>	<b>3,676,033</b>

Chittagong Auction Average - Sale 33  
(Season 2023/24): 161.72 & (Season 2022/23): 204.79

### Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale							(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23			Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka	
CTC LEAF	1,833,140.0	197.21	1,799,484.0	154.41	52,103,173.4	77.5%	196.93	51,167,925.9	79.11%	184.59	-935,247.5	-12.34	
CTC DUST	446,253.2	226.82	407,976.7	193.90	13,817,525.4	22.5%	222.54	13,302,026.4	20.57%	210.21	-515,499.0	-12.33	
Sub-Total	2,279,393.2	203.01	2,207,460.7	161.71	65,920,698.8	99.9%	202.30	64,469,952.3	99.68%	189.86	-1,450,746.5	-12.44	
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	-	0.00%	0.00	0.0	0.00	
Total	2,279,393.2	203.01	2,207,460.7	161.71	65,920,698.8	99.9%	202.30	64,469,952.3	99.68%	189.86	-1,450,746.5	-12.44	
Green Tea	11,517.5	557.19	16.0	1,000.00	14,433.5	0.0%	553.37	2,363.0	0.00%	841.69	-12,070.5	288.32	
Oolong Tea	3.0	1,883.33	0.0	0.00	21.5	0.0%	1,675.56	7.0	0.00%	1,250.00	-14.5	-425.56	
Yellow Tea	0.0	0.00	0.0	0.00	2.5	0.0%	2,600.00	20.5	0.00%	1,250.00	18.0	-1,350.00	
Total	2,290,913.7	204.79	2,207,476.7	161.72	65,935,156.3	99.9%	202.38	64,472,342.8	99.68%	189.89	-1,462,813.5	-12.49	
Other (s)	0.0	0.00	0.0	0.00	43,126.3	0.1%	129.28	207,120.5	0.32%	118.61	163,994.2	-10.67	
G.Total	2,290,913.7	204.79	2,207,476.7	161.72	65,978,282.6	100.0%	202.33	64,679,463.3	100%	189.66	-1,298,819.3	-12.67	

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23			Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka	
Export					10,984.8	0.02%	208.76	14,478.5	0.02%	221.07	3,493.7	12.31	
Internal	2,290,913.7	204.79	2,207,476.7	161.72	65,967,297.8	99.98%	202.23	64,664,984.8	99.98%	189.65	-1,302,313.0	-12.58	
Grand Total	2,290,913.7	204.79	2,207,476.7	161.72	65,978,282.6	100%	202.24	64,679,463.3	100%	189.66	-1,298,819.3	-12.58	

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	October	14.6	11.4	14.6	3.20	79.3	75.2	83.6	8.37
Sri Lanka	June	31.1	20.1	22.9	2.80	135.9	133.2	134.4	1.20
North India	June	145.7	119.3	109.7	-9.60	325.3	347.1	344.0	-3.10
South India	June	25.4	23.9	28.2	4.30	122.8	119.6	113.7	-5.90
All India	June	171.1	143.2	137.9	-5.30	448.1	466.7	457.7	-9.00
Kenya	May	45.3	57.9	57.9	0.00	230.6	227.9	225.5	-2.34

## OTHER MARKETS

**KOLKATA SALE 50- 12<sup>th</sup>, 13<sup>th</sup> & 14<sup>th</sup> DECEMBER, 2023**

CTC: There was good demand for best and good liquoring Assams which were irregularly easier. All other categories met with fair demand and sold at easier levels. There was good demand for good Dooars which sold at barely steady levels. Medium and plainer Dooars were irregular and sold around last.. Local buyers operated on Dooars. There was fair support from exporters. Kolkata CTC (Leaf & Dust) approximate average (USC):

	2023	2022
Sale 49	233	233
Sale 50	227	223

**COONOOR SALE 50- 16<sup>th</sup> DECEMBER, 2023**

Improved demand on the best teas & Good teas. General demand at irregular prices on the remainders. The total CTC leaf teas sold this week was **88.93% (1371912.81kgs)** of the total offering of **1542677.20Kgs**. Exporters were active on the better medium, medium and plainer category larger and medium broken grades.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	152-224	121-140	116-119	112-115	94-111
Medium Brokens	199-319	133-170	119-131	112-118	104-111
Smaller Brokens	172-304	133-165	118-131	111-117	100-110
Fannings	163-234	131-160	118-128	108-117	96-107

**SILIGURI SALE 50 13<sup>th</sup> DECEMBER, 2023**

LEAF: Good demand for well made & liquoring sorts at around last levels. The remainder met with fair demand at irregular & easier levels & saw some withdrawals. DUST: Followed a similar trend. Buying Pattern: Internal- Active. Blenders- operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	283-404	271-392	229-295
Medium/ Better Medium	163-277	157-265	151-223
Common / BLF	115-157	108-151	115-145

**MOMBASA SALE 50- 11<sup>th</sup> & 13<sup>th</sup> DECEMBER, 2023**

There was good general demand in the market at irregular rates for the 255,158 packages (17,065,234.00 kilos) available in the market; 38.29% was unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 526	335 – 375	333 – 442	271 – 362
Good	255 – 394	328 – 346	332 – 350	315 – 346
Good Medium	255 – 402	276 – 343	300 – 352	270 – 349
Medium (KTDA)	250 – 252	217 – 299	217 – 337	217 – 323
Medium (Plantations)	140 – 232	105 – 227	110 – 244	190 – 266
Lower Medium	094 – 160	068 – 147	066 – 178	062 – 196
Plainer	090 – 106	036 – 130	041 – 123	043 – 119

**WE WISH YOU A MERRY CHRISTMAS**