

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 41 held on Monday 5<sup>th</sup> February, 2024

**CTC LEAF:** 50,109 packages of tea on offer met with a good demand at irregular rates.

**BROKENS:** Good sized clean Brokens were a strong feature and were dearer often by upto Tk.5/- and more. Mediums met with a fairly good market but were often a little easier. Plain teas saw a little less interest and prices were a touch easier. There were several withdrawals in this categories. BLF teas witnessed a little more interest and were about steady.

**FANNINGS:** A few clean Fannings were in strong demand and were often dearer following competition. Other varieties witnessed good demand and were about steady to a touch easier. However, there were withdrawals in these categories. Plain teas met with fair demand and sold in line with quality. However,

there were some withdrawals. BLF teas witnessed a little more interest and were about steady.

**DUST:** 16,249 packages of tea on offer met with fair demand. Good liquoring Dusts sold well at easier prices. Mediums were again an easier market with some withdrawals. Plain and BLF Dusts remained difficult of sale with heavy withdrawals. Blenders were fairly active whilst Loose tea buyers were selective.

**COMMENTS:** Blenders continued to be active but competition was not as intense as in the previous week. Loose tea buyers lent fair support but were slightly selective. As a result, withdrawals were more than previous week. Dusts were an easier market.

**Our catalogue: (Sale 41) Avg: Tk 160.65, Sold 64.24% , (Sale 40) Avg: Tk 153.52 , Sold 71.07 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	210-225 nom	210-225	Best	210-220	215-230	PD	92-250	85-248
Good	190-200	190-205	Good	185-195	190-200	RD	80-225	70-239
Good Med	170-180	170-180	Good Med	170-180	175-185	D	67-274	75-255
Medium	145-155	150-160	Medium	145-155	150-160	CD	135-330	100-305
Plain	80-120	85-115	Plain	80-120	85-115	BLF	60-140	81-132
BLF	80-120	75-120	BLF	80-120	75-120			

Exchange Rates 5<sup>th</sup> February, 2024 Sterling Pound 137.7654 Dollar: Tk. 109.5000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Rangapani	GBOP	10	251/-	Hoq Sylhet
Fannings	* Amrail	PF	30	246/-	Ispahani/AKT
Clonal Brokens	Kedarpur	GBOP(BT1)	10	410/-	AKT
Clonal Fannings	Kedarpur	PF(BT1)	10	360/-	Meghna
RD/PD (incl.Clone)	Kedarpur	RD(BT1)	20	360/-	Meghna/AKT
D (incl.Clone)	* Daragaon	D	20	274/-	HRC/Mintu
CD (incl.Clone)	* Madhupur	CD(BT1)	10	330/-	Padma

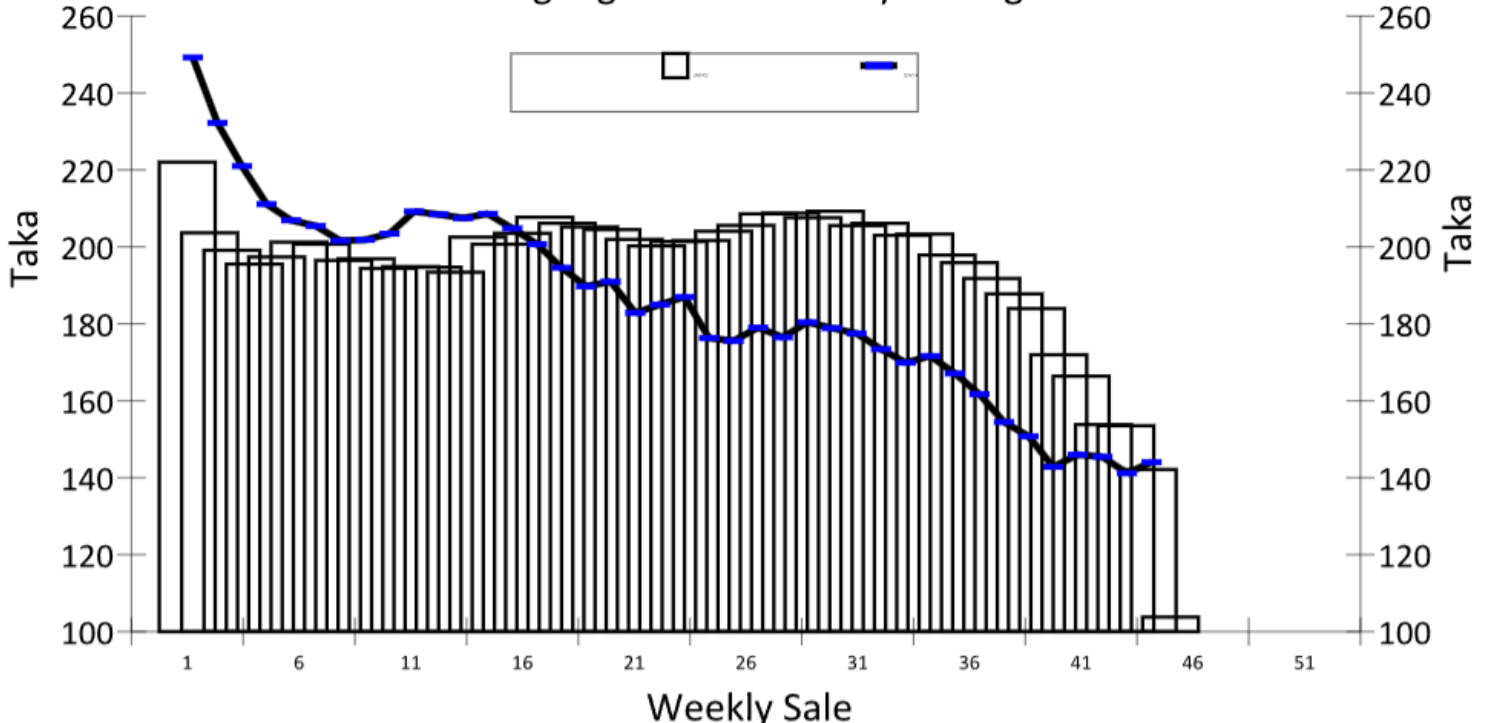
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 41)				Next Sale (Sale 42)			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	50,109	2,500,439	44,283	2,209,722	54,922	2,740,607	46,967	2,343,653
Dust	16,249	810,825	9,829	490,467	17,410	868,759	10,460	521,954
Total	66,358	3,315,245	54,112	2,700,189	72,332	3,609,366.	57,427	2,865,607

Chittagong Auction Average - Sale 40  
(Season 2023/24): Tk 144.05 & (Season 2022/23): Tk 174.47

### Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale						(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,366,859.5	167.46	1,809,047.0	140.44	63,592,590.4	77.5%	194.94	64,541,917.4	79.45%	175.48	949,327.0	-19.46
CTC DUST	352,786.9	189.40	523,616.1	156.50	16,860,889.9	22.5%	220.39	16,479,266.9	20.28%	202.46	-381,623.0	-17.93
Sub-Total	1,719,646.4	171.96	2,332,663.1	144.05	80,453,480.3	99.9%	200.28	81,021,184.3	99.73%	180.96	567,704.0	-19.32
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	499.0	0.00%	850.00	499.0	850.00
Total	1,719,646.4	171.96	2,332,663.1	144.05	80,453,480.3	99.9%	200.28	81,021,683.3	99.73%	180.96	568,203.0	-19.32
Green Tea	11,537.0	550.44	20.0	710.00	36,316.5	0.0%	560.79	3,692.4	0.00%	770.18	-32,624.1	209.39
Oolong Tea	3.0	1,500.00	0.0	0.00	38.5	0.0%	1,742.21	7.0	0.00%	1,250.00	-31.5	-492.21
Yellow Tea	2.5	1,500.00	0.0	0.00	15.5	0.0%	1,756.45	20.5	0.00%	1,250.00	5.0	-506.45
Total	1,731,188.9	174.49	2,332,683.1	144.05	80,489,850.8	99.9%	200.44	81,025,403.2	99.74%	180.98	535,552.4	-19.46
Other (s)	399.5	100.00	0.00	0.00	43,525.8	0.1%	128.92	214,236.9	0.26%	116.87	170,711.1	-12.05
G.Total	1,731,588.4	174.47	2,332,683.1	144.05	80,533,376.6	100.0%	200.40	81,239,640.1	100%	180.81	706,263.5	-19.59

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale						(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	73,359.0	89.75	90,188.8	0.02%	134.10	222,565.0	0.27%	85.79	132,376.2	-48.31
Internal	1,731,588.4	174.47	2,259,324.1	145.81	80,443,187.8	99.98%	200.48	81,017,075.1	99.73%	181.07	573,887.3	-19.41
Grand Total	1,731,588.4	174.47	2,332,683.1	144.05	80,533,376.6	100%	200.40	81,239,640.1	100%	180.81	706,263.5	-19.59

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
		Bangladesh *	December	6.9	7.78	7.79	0.01	96.5	93.8
Sri Lanka	June	31.1	20.1	22.9	2.80	135.9	133.2	134.4	1.20
North India	June	145.7	119.3	109.7	-9.60	325.3	347.1	344.0	-3.10
South India	June	25.4	23.9	28.2	4.30	122.8	119.6	113.7	-5.90
All India	June	171.1	143.2	137.9	-5.30	448.1	466.7	457.7	-9.00
Kenya	May	45.3	57.9	57.9	0.00	230.6	227.9	225.5	-2.34

## OTHER MARKETS

**KOLKATA SALE 05- 5<sup>TH</sup> FEBRUARY, 2024**

CTC: Good demand for best and good liquoring Assams which were irregularly easier. All other categories met with fair demand and sold at easier levels. M/s Hindustan Unilever operated on good and better medium Assams in the leaf and dust markets. Local buyers operated on Dooars. There was fair support from the Exporters.

	2023	2022
Sale 04	163	188
Sale 05	160	182

**COONOR SALE 05- 2<sup>ND</sup> FEBRUARY, 2024**

DEMAND: - Good demand for the Best & Good teas. Fair demand for better medium teas. Medium & Plain teas met with improved demand from previous weeks but at erratic price levels. MARKET:- The total CTC leaf teas sold this week was 77.37% (939564.53kgs) of the total offering of 1214386.71Kgs. Exporters were the mainstay in this category, major Blenders were very choosy. Up country buyers continued to be rather subdued. The Major Blenders buying was 30.08% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	146-241	120-132	108-119	100-107	93-98
Medium Brokens	163-314	120-151	116-119	102-114	99-102
Smaller Brokens	169-229	125-157	116-124	102-114	94-101
Fannings	176-254	132-163	116-131	102-114	96-101

**SILIGURI SALE 05- 31<sup>ST</sup> JANUARY, 2024**

Good general demand. Select well-made sorts & liquoring reprints were well competed for. The remainder were easier & followed quality. DUST: Fair demand at easier levels. Internal & Blenders were the main stay.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	217-313	211-313	181-253
Medium/ Better Medium	145-211	139-199	132-175
Common / BLF	96-139	96-132	86-126

**MOMBASA SALE 05- 29<sup>TH</sup> & 30<sup>TH</sup> JANUARY, 2024**

Fair general demand for the 290,759 packages (19,491,725.00 kilos) available in the market with 46.13% unsold.

CTC QUOTATIONS	BPI – USC	PF1 – USC	PD – USC	D1 – USC
Best	220 – 494	316 – 432	310 – 504	270 – 426
Good	255 – 267	295 – 340	300 – 340	230 – 326
Good Medium	255 – 305	283 – 330	300 – 350	270 – 336
Medium (KTDA)	250 – 253	217 – 292	217 – 300	245 – 298
Medium (Plantations)	120 – 237	112 – 223	103 – 222	130 – 240
Lower Medium	098 – 163	080 – 176	080 – 177	100 – 200
Plainer	070 – 122	046 – 136	050 – 116	060 – 128