

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 04 held on Monday, 18<sup>th</sup> May, 2026

**CTC LEAF:** 36,864 packages of tea on offer met with a fairly strong demand.

**BROKENS:** Black, well made, good liquoring BOPs met with a good demand but were easier over last. GBOPs were again a fairly strong market but prices were lower. Below best continued to meet with a good demand and were steady in line with quality. BLF teas met with a strong demand at dearer rates with few withdrawals.

**FANNINGS:** Black, well made, good liquoring Fannings were a fairly good market but prices were easier. Below best met with a good demand and were firm to slightly easier. Remainder were a good market and sold at around last levels. BLF teas met with a strong demand at dearer rates with few withdrawals.

**DUST:** 8,056 packages of tea on offer met with a strong demand. Well made good liquoring Dusts sold well around last levels. Mediums also met with good demand with Tk.3/- to Tk.5/- less than last. Remainders sold well around Tk.5/- to Tk.8/- less closely following quality. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Offerings this week were higher than last and these met with a good demand particularly for the blacker varieties. Blenders lent strong support with more interest from the Loose tea buyers.

It was quite evident that market closely followed quality. Dusts were a good market. .

**Our Catalogue: (Sale 4) Avg : Tk 279.71, Sold 94.69% , (Sale 3) Avg : Tk 288.59, Sold 97.75%**

### Quotations – This Week – (In Taka)

| Brokens | This Week   | Last Week   | Fannings | This week   | Last Week | Dust | This week | Last Week |
|---------|-------------|-------------|----------|-------------|-----------|------|-----------|-----------|
| Best    | 290-305     | 295-320     | Best     | 288-300     | 290-310   | PD   | 280-295   | 250-310   |
| Good    | 280-288     | 280-290     | Good     | 280-285     | 280-285   | RD   | 248-306   | 262-324   |
| Medium  | 270-275     | 270-275     | Medium   | 270-275     | 270-275   | D    | 250-316   | 265-326   |
| Plain   | 255-265 nom | 260-265 nom | Plain    | 255-265 nom | 260-265   | CD   | 260-327   | 275-341   |
| BLF     | 246-276     | 235-270     | BLF      | 251-280     | 242-284   | BLF  | 248-266   | 250-280   |

Exchange Rates 18<sup>th</sup> May, 2026 Sterling Pound 161.4370 Dollar: Tk.122.0500

Top Prices – This Week

| Category – CTC  | Garden               | Grade     | Package | Price | Buyer(s)   |
|-----------------|----------------------|-----------|---------|-------|------------|
| Brokens         | Mirzapore            | GBOP      | 10      | 355/- | Rajdhani   |
| Fanningsr       | Ruthna               | PF        | 10      | 318/- | AKT        |
| Clonal Brokens  | * Madhupur/Kedarpur  | GBOP(BT1) | 10/10   | 351/- | AKT/Mustak |
| Clonal Fannings | * Madhupur           | PF(BT1)   | 10      | 335/- | AKT        |
| PD/RD           | Ruthna               | RD        | 10      | 332/- | Meghna     |
| Clonal PD/RD    | Otterbagh & I.nugger | RD        | 10      | 337/- | Meghna     |
| D               | Ruthna               | D         | 10      | 330/- | Shawon     |
| Clonal D        | Otterbagh & I.nugger | D         | 10      | 337/- | Ispahani   |
| CD              | Chatlapore           | CD        | 10      | 350/- | Shawon     |
| Clonal CD       | Otterbagh & I.nugger | CD        | 10      | 333/- | Shawon     |
| Green Tea       | * Kazi & Kazi        | Green Tea | 10      | 650/- | Meghna     |

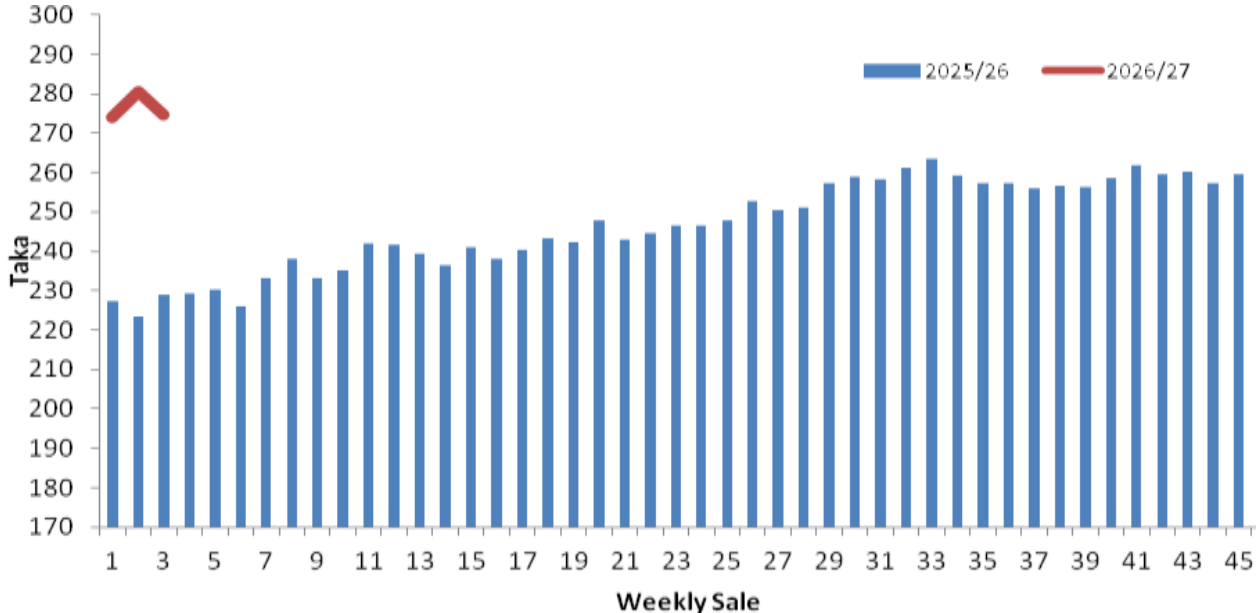
\* Above price(s) realised in our catalogue

### Offerings

| Type         | This Sale (Sale 4) |                  |                |                  | Next Sale (Sale 5) |                  |                |                  |
|--------------|--------------------|------------------|----------------|------------------|--------------------|------------------|----------------|------------------|
|              | Season 2026-27     |                  | Season 2025-26 |                  | Season 2026-27     |                  | Season 2025-26 |                  |
|              | Packages           | Qty/Kg           | Packages       | Qty/Kg           | Packages           | Qty/Kg           | Packages       | Qty/Kg           |
| Leaf         | 36,864             | 1,839,513        | 25,948         | 1,294,805        | 38,311             | 1,911,718        | 32,690         | 1,631,231        |
| Dust         | 8,056              | 401,994          | 5,274          | 263,172          | 9,181              | 458,131          | 7,425          | 370,507          |
| <b>Total</b> | <b>44,920</b>      | <b>2,241,507</b> | <b>31,222</b>  | <b>1,557,977</b> | <b>47,492</b>      | <b>2,369,849</b> | <b>40,115</b>  | <b>2,001,738</b> |

### Chittagong Auction Average - Sale 3

(Season 2026/27): Tk 274.71 & (Season 2025/26): Tk 228.92 & (Season 2024/25) : Tk. 226.44



| Category   | Season 2025/26 |         | Season 2026/27 |          | Season 2025/26 |        |         | Season 2026/27 |        |          | (+/-) Season 2025/26 |       |
|------------|----------------|---------|----------------|----------|----------------|--------|---------|----------------|--------|----------|----------------------|-------|
|            | Qty. (Kg)      | Taka    | Qty. (Kg)      | Taka     | Qty. (Kg)      | (%)    | Taka    | Qty. (Kg)      | (%)    | Taka     | Qty. (Kg)            | Taka  |
| CTC LEAF   | 731,008.2      | 222.77  | 1,275,526.2    | 270.63   | 1,842,243.3    | 77.5%  | 221.74  | 3,336,062.1    | 79.45% | 273.00   | 1,493,818.8          | 51.26 |
| CTC DUST   | 195,848.9      | 260.03  | 272,179.2      | 294.24   | 471,336.1      | 22.5%  | 260.50  | 723,359.0      | 20.28% | 290.04   | 252,022.9            | 29.54 |
| Sub-Total  | 926,857.1      | 230.65  | 1,547,705.4    | 274.78   | 2,313,579.4    | 99.9%  | 229.63  | 4,059,421.1    | 99.73% | 276.03   | 1,745,841.7          | 46.40 |
| Orthodox   | 0.0            | 0.00    | -              | -        | 0.0            | 0.0%   | 0.00    | -              | 0.00%  | -        | 0.0                  | 0.00  |
| Total      | 926,857.1      | 230.65  | 1,547,705.4    | 274.78   | 2,313,579.5    | 99.9%  | 229.63  | 4,059,421.1    | 99.73% | 276.03   | 1,745,841.7          | 46.40 |
| Green Tea  | 29.3           | 1481.40 | 44.40          | 1,407.21 | 60.4           | 0.0%   | 1556.71 | 78.50          | 0.00%  | 1,589.43 | 18.1                 | 32.72 |
| Olong Tea  | 0.0            | 0.00    | -              | -        | 0.0            | 0.0%   | 0.00    | -              | 0.00%  | -        | 0.0                  | 0.00  |
| Yellow Tea | 0.0            | 0.00    | -              | -        | 0.0            | 0.0%   | 0.00    | -              | 0.00%  | -        | 0.0                  | 0.00  |
| White Tea  | 0.0            | 0.00    | -              | -        | 0.0            | 0.0%   | 0.00    | -              | 0.00%  | -        | 0.0                  | 0.00  |
| Total      | 926,886.4      | 230.69  | 1,547,749.8    | 274.82   | 2,313,639.9    | 99.9%  | 229.67  | 4,059,499.6    | 99.74% | 276.06   | 1,745,859.8          | 46.39 |
| Other (s)  | 24,686.5       | 162.66  | 5,976.8        | 246.50   | 225,028.0      | 0.1%   | 160.65  | 23,366.6       | 0.26%  | 244.14   | -201,661.4           | 83.48 |
| G.Total    | 951,572.9      | 228.92  | 1,553,726.6    | 274.71   | 2,538,667.9    | 100.0% | 223.55  | 4,082,866.2    | 100%   | 275.87   | 1,544,198.4          | 52.32 |

#### Buyer Purchase Analysis

| Buyer       | For the Sale   |        |                |        | Up-to-Date Sale |        |                |             | (+/-) Season 2025/26 |        |             |        |
|-------------|----------------|--------|----------------|--------|-----------------|--------|----------------|-------------|----------------------|--------|-------------|--------|
|             | Season 2025/26 |        | Season 2026/27 |        | Season 2025/26  |        | Season 2026/27 |             | Qty. (Kg)            | Taka   |             |        |
| Export      | 0.0            | 0.00   | -              | -      | 0.0             | 0.02%  | 0.00           | 4,991.0     | 0.27%                | 385.10 | 4,991.0     | 385.10 |
| Internal    | 951,572.9      | 228.92 | 1,553,726.6    | 274.71 | 2,538,667.9     | 99.98% | 223.55         | 4,077,875.2 | 99.73%               | 275.74 | 1,539,207.3 | 52.19  |
| Grand Total | 951,572.9      | 228.92 | 1,553,726.6    | 274.71 | 2,538,667.9     | 100%   | 223.55         | 4,082,866.2 | 100%                 | 275.87 | 1,544,198.4 | 52.32  |

#### Crop of Major Tea Producing & Exporting Countries

| Country      | Month    | For the Month |       |       |            | Up to Month |       |      |            |
|--------------|----------|---------------|-------|-------|------------|-------------|-------|------|------------|
|              |          | 2024          | 2025  | 2026  | (+/-) 2025 | 2024        | 2025  | 2026 | (+/-) 2025 |
| Bangladesh * | February | 42.00         | 30.00 | 24.00 | -21.6      | 3.33        | 3.39  | 5.97 | 2.6        |
| North India  | February | 15.07         | 11.0  | 4.11  | -6.9       | 11.00       | 11.01 | 6.3  | -4.8       |
| South India  | February | 1.91          | 14.8  | 12.54 | -2.2       | 32.1        | 31.8  | 24.9 | -6.9       |
| All India    | February | 16.98         | 25.8  | 16.7  | -9.1       | 42.8        | 42.8  | 31.2 | -11.6      |

| Country   | Month    | 2023 | 2024 | 2025 | (+/-) 2024 | 2023  | 2024  | 2025  | (+/-) 2024 |
|-----------|----------|------|------|------|------------|-------|-------|-------|------------|
| Sri Lanka | December | 19.8 | 21.7 | 21.4 | -0.3       | 256.0 | 262.2 | 264.1 | 2.0        |
| Kenya     | December | 55.3 | 54.3 | 55.8 | 1.5        | 570.3 | 598.5 | 549.0 | -49.5      |

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

#### OTHER MARKETS

##### KOLKATA SALE 20- 12<sup>TH</sup> & 13<sup>TH</sup> MAY, 2026

There was good demand for Assams and Dooars. Better Assams met with improved interest with select brighter liquoring invoices selling at steady rates. Other categories were irregularly easier closely following quality. Dooars were a steady market overall. Dust: There was good demand at irregularly easier rates, especially for the PD grade for most categories. Western India segments were the mainstay of the Assam market, competing for brighter liquoring sorts with some interest from M/s HUL. Dooars varieties were absorbed by local and internal traders.

##### COONOOR SALE 20- 16<sup>TH</sup> MAY 2026

DEMAND: - Market met with good general demand but with steady to easier and mixed price levels on all categories of teas on offer. MARKET: - The total CTC offering stood at 1412216.11 Kgs of which 1294243.41 Kgs (91.65%) was sold. The best category teas sold irregularly on quality and competition. Good & better medium category larger broken sold barely steady. Other broken and fanning grade sold at steady levels dearer with select improved invoices fetching Rs 4-5 more than last. Medium and Plainer category larger broken sold Rs 2 to 4 dearer, all other sorts witnessed mixed price trend with browner sorts being discounted. BUYING PATTERN: - Major blenders along with the Western India packer absorbed around 49.24% of the total CTC leaf sold. Up country and internal buyers improved their buying but were price sensitive. Exporters to Iraq were active on medium and plainer larger broken sorts competing for blacker teas. Middle East shippers operated on select medium and smaller broken whilst Russian buyers were selective on the larger broken and fanning especially on the cleaner and blacker sorts.

| CTC Leaf        | Best(USC/kg) | Good(USC/kg) | Better Medium(USC/kg) | Med(USC/kg) | Plain(USC/kg) |
|-----------------|--------------|--------------|-----------------------|-------------|---------------|
| Larger Brokens  | 139-199      | 114-126      | 103-113               | 99-103      | 94-98         |
| Medium Brokens  | 187-224      | 135-167      | 110-130               | 100-111     | 97-99         |
| Smaller Brokens | 205-226      | 167-199      | 111-128               | 100-111     | 95-99         |
| Fannings        | 190-197      | 142-164      | 111-141               | 101-110     | 92-100        |

##### SILIGURI SALE 20- 13<sup>TH</sup> MAY, 2026

LEAF & DUST: Good demand for leaf & strong for dust.. Improved sorts across all segments tended dearer with competition. The remainder were irregular & followed quality. Buying Pattern: Internal- Main Stay. Blenders/Exporters-operated.

| Quotations (USC/KG)   | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|-----------------------|-----------------|------------------|---------------|
| Good / Best           | 312-395         | 312-385          | 281-353       |
| Medium/ Better Medium | 208-301         | 218-301          | 218-270       |
| Common / BLF          | 130-135         | 135-208          | 145-208       |

##### MOMBASA SALE 19- 11<sup>TH</sup> & 12<sup>TH</sup> MAY, 2026

There was reduced general demand for the 170,180 packages (11,516,419.00 kilos) on offer with 30.73% unsold.

| CTC QUOTATIONS       | BP1 – (USC/kg) | PF1 – (USC/kg) | PD – (USC/kg) | D1 – (USC/kg) |
|----------------------|----------------|----------------|---------------|---------------|
| Best                 | 258 – 343      | 282 – 347      | 259 – 349     | 259 – 353     |
| Good                 | 250 – 319      | 267 – 310      | 245 – 296     | 250 – 297     |
| Good Medium          | 245 – 285      | 265 – 281      | 215 – 262     | 240 – 288     |
| Medium (KTDA)        | 170 – 207      | 217 – 263      | 175 – 238     | 180 – 262     |
| Medium (Plantations) | 177 – 232      | 175 – 232      | 190 – 216     | 178 – 198     |
| Lower Medium         | 154 – 185      | 150 – 217      | 160 – 186     | 162 – 177     |
| Plainer              | 108 – 163      | 100 – 158      | 114 – 160     | 122 – 159     |